

the Arlingtonian

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ARLINGTONIAN
GRAND SPONSOR



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 Greta Menard, Capital MarCom
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 Barbara Nicastro, The Law Offices of Barbara E. Nicastro
 Shy Pahlevani, Hungry Marketplace, Inc.
 Joe Prentice, Wells Fargo Private Mortgage
 Greg Raines, Dittmar Company
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 Scott Ritter, United Bank
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 Adrian Stanton, Virginia Hospital Center
 Doug Taylor, Bean, Kinney & Korman, P.C.
 Darren Tully, Freedom Bank
 Glenn A. Wait, Joint Base Myer-Henderson Hall**
 Tina Walker, BAE Systems
 Marianne Ward-Peradoza, Marymount University
 Jim Wilmot, Arlington Community Federal Credit Union
 Todd Yeatts, The Boeing Company

* Liaison, Arlington Public Schools
 ** Liaison, U.S. Military

CHAMBER STAFF

Kate Bates, President & CEO
 Mike Rosenow, Membership Director
 Alex Held, Membership Engagement Director
 Caroline Taylor, Communications Manager
 Sarah Lindner, Events Manager
 Brooke Foil, Operations & Special Projects Coordinator
 Debbie Powers, Events Associate

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

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chamber
calendar

MARCH

- 1 Thursday** **Breakfast Connection**
7:30-9:00 a.m.
Holiday Inn Rosslyn
- 5 Monday** **Ambassador Committee Meeting**
4:15-5:15 p.m.
Chamber Boardroom
- 7 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 8 Thursday** **SMART Start**
4:00-5:15 p.m.
Chamber Boardroom
- 13 Tuesday** **Membership Development Committee Conference Call**
4:00-5:00 p.m.
- 14 Wednesday** **Executive Committee Meeting**
8:00-9:30 a.m.
Chamber Boardroom
- 19 Monday-26 Monday** **Northern Virginia Restaurant Week**
Participating restaurants. View a list on www.novarestaurantweek.com.
- 21 Wednesday** **Hospitality Awards**
7:30-9:30 a.m.
Renaissance Arlington Capital View Hotel
- 22 Thursday** **Creating A Culture of Sustainability**
5:30-7:30 p.m.
Virginia Tech Research Center – Arlington
- 23 Friday** **Board of Directors Meeting**
11:45 a.m.-2:00 p.m.
Linden Resources, Inc.
- 27 Tuesday** **Education & Workforce Development Committee Meeting**
4:00-5:00 p.m.
Chamber Boardroom
- 28 Wednesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- Small Business Roundtable**
11:45 a.m.-1:00 p.m.
Chamber Boardroom
- 29 Thursday** **Business After Business**
5:00-7:00 p.m.
Access National Bank

Visit the Chamber calendar to stay updated on the latest events.

Register online at www.arlingtonchamber.org or call (703) 525-2400

APRIL

- 2 Monday** **Ambassador Committee Meeting**
4:15-5:15 p.m.
Chamber Boardroom
- 4 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 5 Thursday** **Breakfast Connection**
7:30-9:00 a.m.
Holiday Inn Rosslyn
- 6 Friday** **Sustainability Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 10 Tuesday** **Membership Development Committee Meeting**
4:00-5:00 p.m.
Cassatt's
- 11 Wednesday** **Executive Committee Meeting**
8:00-9:30 a.m.
Chamber Boardroom
- 12 Thursday** **SMART Start**
4:00-5:15 p.m.
Chamber Boardroom
- YEA Investor Panel**
6:00-8:00 p.m.
Marymount University Ballston Center
- 17 Tuesday** **Membership Engagement Committee Meeting**
4:00-5:00 p.m.
Chamber Boardroom
- 18 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 19 Thursday** **Board of Directors Meeting**
3:45 a.m.-5:00 p.m.
Navy League Conference Room
- Business After Business**
5:00-7:00 p.m.
Bean, Kinney & Korman
- 24 Tuesday** **Volunteer Arlington Day**
12:00-4:00 p.m.
Various project sites
- Education & Workforce Development Committee Meeting**
4:00-5:00 p.m.
Chamber Boardroom
- 25 Wednesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- Small Business Roundtable**
11:45 a.m.-1:00 p.m.
Chamber Boardroom

Questions?

For event questions, contact Sarah Lindner, Events Manager, at events@arlingtonchamber.org. For questions regarding registration, contact Brooke Foil, Operations & Special Projects Coordinator at chamber@arlingtonchamber.org. Chamber staff can be reached by phone at (703) 525-2400.

CHAIR'S MESSAGE

Joining the Hive

Welcome new members who have joined us in this first part of 2018. As with any successful organization, the people, employees, associates, or members are who create and ensure continued success. Each one brings their own talents, skills, ideas, interests, perspectives, energy, drive, ambition, motivation, and individual personality to help build the best team possible. When it comes to our Chamber, one more element adds to the strength and success of this particular team: our dedicated, single focus on giving to and supporting our community and its ability to enhance and maintain a prosperous business culture and economy.

"The production and rewards of a single, hardworking honey bee are multiplied a million times over just by returning to the hive." – author unknown

Arlington is our focus, just as honey production is to the bee, and while we all belong to the big picture of Metro DC, it's what we can do together to grow our Arlington "hive" and increase our local strength in numbers, talents, and energy that will produce the most "honey" to sweeten our businesses and our local community.

Hopefully, no new member is thinking that they've stepped on a beehive, because of all the good things I mentioned above that you'll bring to our organization. On the contrary, you've joined a strong group that offers you valuable networking, incredible opportunities, and a chance to do great things for your business and your community with your fellow members.

We welcome the strength that each new member adds when it's time for us to advocate for what good and practical business growth stands for in the community – preserving values, protecting freedoms, enhancing quality of life, and ensuring that proper steps are always taken when there are changes and challenges, as well as opportunities.

Among many other important priorities, as you may already have figured out, your chamber is focusing on membership initiatives this year. We are working with Your Chamber Connection, a company that provides proven methods of contacting and networking with potential new Chamber members in a way that generates excitement and interest in joining a network of busy, productive business partners.

With a current membership of more than 700 businesses, new members have unlimited opportunities to get involved, network, share ideas, and rely on advocates with similar values and interests when seeking solutions or exploring new avenues to grow their organization. We're partners in facing obstacles, in celebrating successes, and in making new business and personal friendships. We're glad to have you in the hive!



Lindsey Rheume

Lindsey Rheume
EagleBank



SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

GRAND SPONSOR

Greg Mullan -



A Subsidiary of United Bank

PREMIER SPONSOR

Michael Garcia - State Farm Insurance

BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

GRAND SPONSOR



America's Most Convenient Bank®

BUSINESS AFTER BUSINESS

End your busy workday on a high note with food and drinks, mixer-style networking, and the chance to win door prizes, including cash from the jackpot available each month.

can't-miss
EVENTS

Chamber Reiterates Concerns with Four Mile Valley Run Initiative

On February 16, the Chamber sent a letter to Arlington County Board Chair Katie Cristol, raising concerns about the direction of the Four Mile Run Valley Initiative and the potentially harmful impact it could have on businesses in our area. Many of these concerns were voiced directly from business professionals at our recent Government Affairs & Economic Development Committee meeting, featuring County Manager Mark Schwartz. In the letter, the Chamber reiterated several key points from our previous letter, which was sent prior to the Board's last work session on the initiative.

Our Chamber believes that including the existing businesses inside the Park Boundary Study Area will be detrimental to the businesses' and property owners' long-term viability. It is crucial that planning staff remove the existing businesses from the Park Boundary Study Area and illustrate how County facilities located in the Park Boundary Study Area can help heighten the businesses currently located in the area.

Chamber Pushes for GO Virginia Funding

The Chamber recently signed onto a letter, urging lawmakers to support additional funding for the Virginia Initiative for Growth and Opportunity (GO Virginia) during the 2018 General Assembly session.

Our economic future depends on strong private-sector growth and job creation, and GO Virginia is crucial in ensuring that businesses, educational institutions, and local governments in each region can work together on economic and workforce development. If increased funding levels were approved, regions across the state would have a significantly greater ability to fund impactful projects to further Virginia's economic competitiveness.

Chamber Urges Lawmakers to Renew Transient Occupancy Tax

On February 23, the Chamber called on the Virginia Senate Finance Committee to approve legislation that would renew the additional 0.25% transient occupancy tax (TOT) for Arlington County. In individual letters to all 21 committee members, the Chamber explained the role of tourism as a key driver of Arlington's economy, adding that renewing the TOT will help ensure that Arlington remains competitive in attracting travelers.

The renewal of Arlington's TOT surcharge is the Chamber's foremost priority for the 2018 General Assembly Session and is overwhelmingly supported by the business community as a whole. Not only does it have a major impact in Arlington, but TOT generates an estimated \$1 million annually in promotional spending, which translates into \$5 million in tax revenue for the Commonwealth of Virginia.

additional advocacy updates:

- December 16 – Kate Bates testified at the County Board Meeting regarding the creation of a Housing Conversation District.
- December 18 – Kate Bates attended the Arlington Economic Development Commission Meeting.
- January 9 – Kate Bates attended the Arlington Economic Development Commission Meeting.
- January 17 – The Chamber's Government Affairs & Economic Development Committee held its first meeting of the year, featuring Arlington County Board Chair Katie Cristol, who discussed the County's priorities and initiatives for 2018.
- January 24 – Kate Bates participated in Chamber Day at the Capitol and the Old Dominion Assembly reception, along with Chamber members Bismah Ahmed and Brian Gordon of the Apartment and Office Building Association, John Finlay of Crystal City Sports Pub, County Board member Erik Gutshall of Clarendon Home Services, David Isaacson of Beach Geeks, Inc., Scott Reamy of Dominion Energy, Todd Yeatts of The Boeing Company, and Cindy Martin Yeatts of Neighborhood Real Estate, who all attended on behalf of the Chamber.
- February 5 – Kate Bates attended a meeting with County leadership and several representatives from the Economic Development Commission with Stephen Moret, President of Virginia Economic Development Partnership.
- February 6 – Kate Bates participated in the Arlington Economic Development Commission Meeting.
- February 7 – Arlington County Manager Mark Schwartz presented at the Chamber's Government Affairs & Economic Development Committee meeting.
- February 21 – The Chamber's Government Affairs & Economic Development Committee held a meeting, featuring Deborah Albert, Principal Planner of Arlington County Department of Community Planning, Housing and Development, who discussed One Stop Arlington.

Members can be involved in shaping policy positions through the Government Affairs & Economic Development Committee, which typically meets twice a month in the Chamber Boardroom.

To be added to the committee distribution list, email chamber@arlingtonchamber.org.



2018 Chamber Day at the Capitol



A packed crowd listens to County Board Chair Katie Cristol at a Government Affairs & Economic Development meeting

Your Chamber in the Community

In many ways, the success of Arlington is directly tied to the success of its business community, and the success of the Arlington Chamber is directly tied to its membership base. This is why the Chamber's Directors, staff and members are dedicated to supporting community events and happenings. Below are highlights from some of the events that Chamber staff and members of our Board of Directors participated in on behalf of the Chamber.

December 13 – Alex Held and Debbie Powers attended the **Arlington Kiwanis Club's** Christmas party.

January 11 – 2018 Chamber Chair **Lindsey Rheume** of **EagleBank** and **Kate Bates** attended the Metro Area Chambers of Commerce dinner at the MGM.

January 18 – Mike Rosenow attended the **Leadership Center for Excellence's** Meet the Chair event, featuring Arlington County Board Chair Katie Cristol at **George Mason University**. The Chamber was a supporting partner for the event.

February 5 – Kate Bates attended the Coalition of Northern Virginia Chambers meeting, featuring the Greater Washington Partnership.

February 8 – Mike Rosenow and Alex Held attended the Capital Area Gay & Lesbian Chamber of Commerce's (CAGLCC) Chamber Connect. A number of other Chamber members were also in attendance.

February 15 – Kate Bates attended the Shape of the Region conference produced by the Northern Virginia Community Foundation with the Northern Virginia Chamber of Commerce as a guest of Chamber Chair-elect **Greg Hamilton** of **Arlington Magazine**.

February 17 – Kate Bates spoke on civic engagement to the **Leadership Center for Excellence's** Young Professionals Program.

February 27 – Alex Held attended DCA Live's Red Hot Cyber Companies.



Chamber staff and members network at Chamber Connect, hosted by CAGLCC

NORTHERN VIRGINIA RESTAURANT WEEK '18

March 19 - 26, 2018

PRODUCED BY



Learn more at www.novarestaurantweek.com

HOSPITALITY AWARDS march 21 • 7:30-9:30AM Renaissance Arlington Capital View Hotel

The Arlington Chamber of Commerce is proud to hold the 14th Annual Hospitality Awards Ceremony to honor the front-line workers in the hospitality industry – from restaurants and tourist attractions, to transportation companies and hotels – who help make Arlington a world-class place to live, work, and visit. The awardees are not managers, who are typically recognized at this type of ceremony, but rather, the employees whose work directly affects customers on a daily basis.

The Chamber will present the Hospitality Superstar Awards to employees who have been nominated based on their superior dedication and customer service. The Bob Klein Legendary Service Awards will also be given to those who have completed 25 or more years of service. *Register by March 22 at 5:00 p.m.*



CREATING A CULTURE OF SUSTAINABILITY march 22 • 5:30-7:30PM Virginia Tech Research Center – Arlington



Sustainability in the workforce means more than just being environmentally-friendly. It encompasses a holistic approach that empowers employees to thrive and engage with their workplace, colleagues, and community as a whole.

Don't miss the "Creating a Culture of Sustainability" panel, hosted by the Chamber's Sustainability Committee, where you'll learn how to foster this type of environment through a business lens. The event will be led by a group of panelists, who will explain what a culture of sustainability entails, the importance of cultivating one in an office setting, and how an organization can achieve this through design, programs, and best practices.

Bringing together perspectives from business, government, and academia, this event is your perfect opportunity to get a well-rounded introduction into making sustainability a key part of your corporate culture. *Register by March 22 at 12:00 p.m.*



Supporting the Business Leaders of Tomorrow



YEA! Investor Panel
april 12 • 6:00-8:00PM
Marymount University – Ballston Center

Middle and high school students in the Chamber's Young Entrepreneurs Academy (YEA!) program have been hard at work on their business plans – and now is their chance to make those plans a reality. Join us for the YEA! Investor Panel to watch these students pitch their business ideas to a panel of investors for a chance to receive startup capital to launch their business.

Each student will have five minutes to pitch their business plans to the panel of investors, who will then ask the student up to three questions. Based on the appeal and merit of the students' plans and presentations, the investors will determine the amount of funds to allocate to each business. The investors will also select one business to advance to the YEA! Saunders Scholars Competition. *Register by April 12 at 12:00 p.m.*



Premier Partners



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University Partner



Sponsorships are an excellent way to increase visibility, while supporting Chamber events & programs. Contact Alex Held at aheld@arlingtonchamber.org or (703) 525-2400 for details.

VOLUNTEER ARLINGTON DAY april 24 • 12:00-4:00PM various project sites, kickoff location TBA

Give back to the community and connect with local nonprofit organizations as part of Volunteer Arlington Day. Produced annually by the Chamber's Community Action Committee, this tradition pairs members of the business community with rewarding half-day service projects throughout Arlington County. This is a perfect opportunity for nonprofits to develop relationships with Arlington businesses, and for businesses to enjoy an afternoon of team-building while giving back to the community.

Volunteers

Opportunities are available for individuals and groups of all sizes. Register by completing the form found online or contact Debbie Powers at (703) 525-2400 or dpowers@arlingtonchamber.org. Register by April 17 at 12:00 p.m.

Nonprofits

Could your organization benefit from volunteer assistance? Register as a nonprofit project site by contacting Debbie Powers at (703) 525-2400 or dpowers@arlingtonchamber.org. Register by April 2 at 12:00 p.m.



Honoring Arlington's Businesses

Best Business Awards

may 2 • 5:30-9:00PM
Key Bridge Marriott Hotel

Don't miss the 32nd Annual Best Business Awards, a high-energy, prestigious awards dinner recognizing Arlington businesses that go above and beyond to serve clients and make our community a premier place to work and live.

The Best Business Awards was elevated last year to a distinguished evening event, which was highly praised by our members and other attendees from across the community. With buzz swarming about this year's event, we expect another sold-out crowd, so be sure to sign up and secure your spot!

Nominate a business

Awards are earned by businesses that deliver exceptional quality of service to their customers, are industry leaders or offer a unique approach to delivery of goods or services, and display an interest in and concern for the Arlington community. Awards are given to businesses that fall into the following categories: nonprofit organizations; businesses under 20 full-time employees in retail, service, technology, and home-based; and businesses with more than 20 full-time employees.

Nominees must meet the following criteria:

1. Be a member of the Arlington Chamber of Commerce and located in Arlington.
2. Be a viable, ongoing, full-time business that has experienced significant growth or stability over its business life.
3. Be well-known and respected by customers or clients for consistently delivering exceptional quality or service.
4. Be a leader in its industry in Arlington OR have a significantly unique approach to delivery of its goods or services.
5. Display an interest in and concern for the Arlington community - either corporately or through its owners and/or employees backed by the company.

Nominate a business by completing the nomination form found online and emailing it to Debbie Powers at dpowers@arlingtonchamber.org by Friday, March 30. For questions, contact Debbie at (703) 525-2400.

Hall of Fame Nominations

The Arlington Business Hall of Fame honors men and women with a connection to Arlington County who have a long record of successful management, expertise, and business skills, along with notable achievements and exceptional civic and community involvement. To nominate someone for the Hall of Fame, contact Debbie Powers at dpowers@arlingtonchamber.org or (703) 525-2400.

Register by April 27 at 5:00 p.m.



members in the news

SKANSKA USA

Skanska to complete Virginia Tech Carilion Biomedical Research addition in Roanoke

Skanska announced that it has been awarded a \$68 million contract to complete the Virginia Tech Carilion Biomedical Research Addition, a 140,000-square-foot building begun last fall on the **Virginia Tech** Carilion Health Sciences and Technology Campus in Roanoke.

The project is a collaboration between Carilion Clinic and **Virginia Tech**. The primary focus of the four-story building is to provide modern research facilities for enhanced biomedical research programs in five major areas including: body device interfaces, brain health and disorders, cardiovascular science, Infectious diseases and immunology, and metabolism and obesity.

“This building will allow **Virginia Tech** and Carilion Clinic to build on a successful partnership in Roanoke, in which we’ve played a significant role,” **Greg Peele**, executive vice president and general manager of **Skanska’s** building operations in Virginia/North Carolina said. “The end result of our efforts will be an expansion of the biomedical research they’ve been conducting, greater learning opportunities for students, and expanded business opportunities for a highly-trained technical work force in the region.”

The building will house next-generation core instrumentation facilities including molecular, cellular and whole-body imaging and powerful computing facilities. Wet laboratories requiring direct ventilation and specialized piped utilities for water and various gases, MRI and CT scanning, high-resolution electron microscopy, necropsy, and pathology will be added. An atrium and multiple green roofs also are part of the project.

MARYMOUNT UNIVERSITY

Marymount’s Student Health Center Earns National Accreditation

On March 5, **Marymount University’s** Student Health Center announced it has earned national accreditation, an honor achieved by organizations that meet or exceed recognized standards for quality of care and patient safety.

According to **Dr. Demetrius Johnson**, dean of student success at **Marymount**, only about 10 percent of college health centers pass the process. **Johnson** added that smaller institutions like Marymount typically don’t even attempt it.

“We’re very excited to have the accreditation,” said **Catherine Brocker**, who has served as the **Marymount** Student Health Center’s director for three years. “This shows that we’re dedicated to providing our students with the highest quality of health care and we’re all very proud of that.”

The designation came from the Accreditation Association for Ambulatory Health Care Inc. (AAAHC), the recognized accrediting body for college student health centers nationally, and runs through early 2021. The process, which is voluntary, involved self-assessment and thorough review by AAAHC surveyors with extensive healthcare experience. **Brocker** said the accomplishment was the result of the health center staff’s combined effort.

“We have a great team that is dedicated to providing outstanding service,” **Brocker** added. “We’re excited to achieve this and will continue to look at how we can improve. This is just the beginning!”

march & april MILESTONE ANNIVERSARIES



20 years
Harold Frank, DDS

15 years
VOAC Residential Program Center

10 years
Chain Bridge Financial Group
Clerk of the Circuit Court
Community Residences
Michael Garcia, State Farm Insurance

5 years
Pavlov Financial Planning
RE/MAX by invitation

Have some news to share?

Let us know! Members in the News article submissions must be emailed to the Communications Manager and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact Caroline Taylor at communications@arlingtonchamber.org or (703) 525-2400.

Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.

Homewood Suites by Hilton Arlington Rosslyn Key Bridge Opens

Homewood Suites by Hilton, part of Hilton's All Suites portfolio, announced today its newest property, **Homewood Suites by Hilton Arlington Rosslyn Key Bridge**. Designed for guests who want to travel on their own terms, **Homewood Suites by Hilton Arlington Rosslyn Key Bridge** offers guests all the comforts of home, whether they are traveling for work or enjoying a well-earned getaway. With 168 new suites, the hotel is situated in the Rosslyn business district, just minutes to the activity centers of Arlington as well as Georgetown and downtown Washington, D.C. With close Metro accessibility, the hotel is connected to the entire region.



"Following a strong 2017 in which Homewood Suites opened more than 30 hotels, our brand is excited to welcome Greater Washington, D.C. area travelers to this new property," said **Adrian Kurre**, global head, **Homewood Suites by Hilton**. "The continued growth of the region provides the ideal opportunity to expand **Homewood Suites'** offering with spacious suites and value-driven amenities for short or extended stays."

Developed and owned by the B. F. Saul Real Estate Investment Trust and managed by the B. F. Saul Company Hospitality Group, **Homewood Suites by Hilton Arlington Rosslyn Key Bridge** offers a combination of studio, one- and two-bedroom accommodations, featuring fully-equipped kitchens and separate living and sleeping areas. Guests are also provided all the essentials needed for a comfortable and convenient stay including complimentary daily full-hot breakfast, evening social Monday-Thursday, superb high speed internet capabilities and well equipped work areas in each suite. **Homewood Suites by Hilton Arlington Rosslyn Key Bridge** also makes it easy for travelers to unwind with an outdoor terrace featuring comfortable lounges, a distinctive fire wall and grills for guest cooking, expansive lobby seating and an amazing fitness center. The property also offers 2,200 square feet of versatile event space and a business center. If those amenities aren't enough, guests of the hotel are eligible to participate in the Hilton Honors guest program.

welcome to our NEW MEMBERS!

Business and Professional Services

DTS
The Right Duff Coaching, LLC

Communications and IT

Adlumin, Inc.
Centric Telecom, Inc
Dynamic Advertising Solutions
MoJo Consulting
SmartCabling LLC
TorchLight Hire LLC

Government and Education

Bryant Monroe

Health and Fitness

CycleBar Columbia Pike
Joule Wellness Pharmacy
Mind Body Health

Home and Personal Services

Career Definition, LLC
Mr. Handyman of Northern Virginia -
Arlington to Haymarket
Paul's Best Lawn Service, Inc.

Nonprofit Organizations & Associations

Arlington Gay & Lesbian Alliance
American Foreign Service Association
Lee Highway Alliance
Northern Virginia Apartment Association

Real Estate and Construction

AMI Business Interiors
Broad Street Realty, LLC
Keller Williams Realty
KVS Title
Sandra Stewart - Coldwell Banker Arlington
TechSpace Inc.

Retail and Restaurants

Grand Cru Wine Bar & Bistro
Heavy Seas Ale House

Travel and Tourism

Hampton Inn & Suites by Hilton
Falls Church
The Time is Now - Travel

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WITH THE CHAMBER IN 3 EASY WAYS:

- 1 Follow us on social media
- 2 Visit our website:
www.arlingtonchamber.org
- 3 Subscribe to our weekly e-newsletter by visiting our website

Send your new members referrals to **Mike Rosenow, Membership Director**, at mrosenow@arlingtonchamber.org or call **(703) 525-2400**.

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Global Thinking | Graham Holdings Company

HDR, Inc. | KB Concepts PR | Leadership Center for

Excellence | Mercedes-Benz of Arlington

Michael Garcia-State Farm Insurance | ROCKLANDS

Barbeque and Grilling Company | Searle Business

Solutions, LLC | The Boeing Company | The Law

Offices of Barbara E. Nicastro | VOAC Residential

Program Center | Yuck Old Paint, LLC

gala review

Arlington's Best Night Out!

Our sold-out 94th Annual Arlington Business Gala was a huge success! 350 guests danced and dined at the Chamber's largest event of the year on Saturday, January 27 at **The Ritz-Carlton, Pentagon City**. The evening, themed "Paint the Town Red," was hosted by 2018 Chamber Chair **Lindsey Rheume** of **EagleBank**, and featured a number of VIP guests, including members of the Virginia General Assembly and all five members of the Arlington County Board.

Attendees enjoyed a three-course dinner, mingling with fellow Arlington business leaders, dancing to music by the Bachelor Boys Band, and participating in the silent and live auctions. The silent auction featured items varying from all-inclusive tropical vacations and autographed sports memorabilia to fine wines, tickets to experiences around town, and more. During the live auction, attendees bid on high-demand items like an autographed **Washington Capitals** jersey and tickets, an oil painting by award-winning artist William Woodward, a catered dinner for 50 guests, and a round of golf at the **Army Navy Country Club**. Guests also had the opportunity to win four hours of limousine service and enter a raffle drawing to win accommodations for two people at the St. James Club Morgan Bay in Saint Lucia.

Thanks to everyone – including our Gala Committee co-chairs, **David Isaacson** of **Beach Geeks, Inc.** and **Cindy Martin Yeatts** of **Neighborhood Real Estate** – who made the first major event of 2018 such a success!



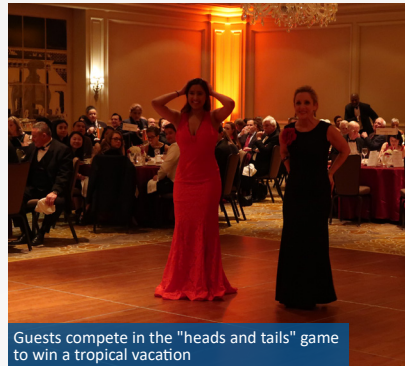
2018 Chamber Chair Lindsey Rheume welcomes guests



Guests network and mingle at the reception before dinner



President & CEO Kate Bates with County Board members



Guests compete in the "heads and tails" game to win a tropical vacation



Guests enjoy a fun evening of fine dining, dancing, and more



Chamber staff



Guests bid on items in the Silent Auction

Photos from the Gala can be found at:
[facebook.com/ArlingtonChamberVA](https://www.facebook.com/ArlingtonChamberVA)

GALA AUCTION DONORS

The silent and live auctions at the Gola were made possible, thanks to the generous contributions from our members and local businesses. Special thanks to our 2018 donors:

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The Chamber
Arlington Chamber of Commerce
Opportunity. Leadership. Results.

The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.



Sonia Johnston
Regional President



We Are Arlington!

Thanks Arlington Community! We are committed to making your banking experience special. Our focus is to provide "exceptional service" because that is what every customer deserves.

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 2013 - Arlington Chamber Best Business Award
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thank you!

- Ruth's Chris Steak House for hosting the January Business After Business
- WETA-TV 26/90.9 FM for hosting the January Board of Directors meeting
- The Westin Arlington Gateway for hosting the February Business After Business
- Holiday Inn Arlington at Ballston for hosting the February Board of Directors meeting
- WETA-TV 26/90.9 FM for hosting the January Board of Directors meeting
- The Sycamore School for hosting the YEA! CEO Roundtable