

# *the* Arlingtonian

VOL. LXXVI, NO. 5 JULY/AUGUST 2018



## in this ISSUE

SPECIAL THANKS TO  
ARLINGTONIAN  
GRAND SPONSOR



- 2 Calendar
- 3 Chair's Message
- 4 Business Advocacy
- 5 Chamber Scene

- 6-7 Upcoming Events
  - Nonprofit Forum
  - NOVA Elected Leaders Summit
  - Cards & Clubs
  - Scholar's Cup

- 8-9 Members in the News
  - 9 Best Business Awards *Review*
  - 10 Help Pick Our Gala Theme
  - 11 Welcome New Members

## 2018 Chamber Board EXECUTIVE COMMITTEE

Lindsey Rheame, Chair  
 Greg Hamilton, Chair-elect  
 Tina Walker, Immediate Past Chair  
 Todd Yeatts, Past Chair  
 Kate Bates, President & CEO  
 Scott Ritter, Treasurer  
 Beth Borowski, Assistant Treasurer  
 Adrian Stanton, Vice Chair – Communications  
 David Isaacson, Vice Chair – Community Engagement  
 David Kinney, Vice Chair – Business Advocacy  
 Todd Ihrig, Vice Chair – Member Affairs  
 Joe Prentice, Vice Chair – Membership Development

## DIRECTORS

Kate Bates, Arlington Chamber of Commerce  
 Beth Borowski, CNA  
 Lucy Bowen McCauley, Bowen McCauley Dance  
 Mary-Claire Burick, Rosslyn Business Improvement District  
 Dulce Carrillo, Arlington Public Schools\*  
 Crystal Christmas-Watson, Crystal City Marriott  
 Nicole Collier, Nestlé  
 Steve Cooper, Excella Consulting  
 David DeCamp, Newmark Grubb Knight Frank  
 David Dockendorff, M&T Bank  
 John Finlay, Crystal City Sports Pub  
 Amanda Fischer, Grade A Marketing  
 Bill Fogarty, Walsh, Colucci, Lubeley & Walsh PC  
 Michael Foster, MTFA Architecture, Inc.  
 Betsy Frantz, Virginia Hospital Center Foundation  
 Marty Freeman, JBG Smith  
 John Gallagher, Energesco Mechanical  
 Michael Garcia, State Farm Insurance  
 Nancy Goodman-Thevoz, A Main Event Caterers  
 Brian Gordon, Apartment and Office Building Association  
 Donna Hamaker, Buck & Associates  
 Greg Hamilton, Arlington Magazine  
 Todd Ihrig, H.D. Vest Investment Services  
 David Isaacson, Beach Geeks, Inc.  
 Sonia Johnston, John Marshall Bank  
 David Kinney, Clarendon, LLC  
 Geoff Kratville, Clark Construction  
 Tina Leone, Ballston Business Improvement District  
 Tad Lunger, McGuireWoods LLC  
 Pinkie Dent Mayfield, Graham Holdings Company  
 Greta Menard, Capital MarCom  
 Greg Mullan, George Mason Mortgage, LLC  
 Barbara Nicastro, The Law Offices of Barbara E. Nicastro  
 Shy Pahlevani, Hungry Marketplace, Inc.  
 Col. Kimberly Peoples, Joint Base Myer-Henderson Hall\*\*  
 Joe Prentice, Wells Fargo Private Mortgage  
 Greg Raines, Dittmar Company  
 Scott Reamy, Dominion Energy  
 Lindsey Rheame, EagleBank  
 Scott Ritter, United Bank  
 David Rowley, Minuteman Press  
 Marie Schuler, Comcast Cable Communications  
 Adrian Stanton, Virginia Hospital Center  
 Doug Taylor, Bean, Kinney & Korman, P.C.  
 Darren Tully, Freedom Bank  
 Tina Walker, BAE Systems  
 Marianne Ward-Peradoza, Marymount University  
 Jim Wilmot, Arlington Community Federal Credit Union  
 Todd Yeatts, The Boeing Company

\* Liaison, Arlington Public Schools

\*\* Liaison, U.S. Military

## CHAMBER STAFF

Kate Bates, President & CEO  
 Mike Rosenow, Membership Director  
 Alex Held, Membership Engagement Director  
 Caroline Taylor, Communications Manager  
 Sarah Lindner, Events Manager  
 Debbie Powers, Events Associate

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

# chamber calendar

## JULY

- 2 Monday** **Ambassador Committee Meeting**  
4:15-5:15 p.m.  
Chamber Boardroom
- 10 Tuesday** **Membership Development Committee Meeting**  
4:00-5:00 p.m.  
Cassatt's
- 11 Wednesday** **Executive Committee Meeting**  
8:00-9:30 a.m.  
Chamber Boardroom
- 12 Thursday** **Breakfast Connection: Small Business Focused**  
7:30-9:00 a.m.  
Holiday Inn Rosslyn
- 17 Tuesday** **Annual Corporate Sponsor Reception**  
4:30-6:00 p.m.  
Rustico Ballson  
*Exclusively open to annual corporate sponsors*
- 18 Wednesday** **Government Affairs & Economic Development Committee Meeting**  
9:00-10:00 a.m.  
Chamber Boardroom
- 19 Thursday** **Sustainability Committee Meeting**  
9:00-10:00 a.m.  
Chamber Boardroom
- 25 Wednesday** **Community Action Committee Meeting**  
9:00-10:00 a.m.  
Chamber Boardroom
- 29 Thursday** **Business After Business**  
5:00-7:00 p.m.  
FVCbank
- 29 Thursday** **Business After Business**  
5:00-7:00 p.m.  
FVCbank
- 25 Wednesday** **Small Business Roundtable**  
11:45 a.m.-1:00 p.m.  
Chamber Boardroom

Visit the Chamber calendar to stay updated on the latest events.

Register online at  
[www.arlingtonchamber.org](http://www.arlingtonchamber.org)  
 or call  
 (703) 525-2400

## AUGUST

- 1 Wednesday** **Government Affairs & Economic Development Committee Meeting**  
9:00-10:00 a.m.  
Chamber Boardroom
- 2 Thursday** **SMART Start**  
4:00-5:15 p.m.  
Chamber Boardroom
- 3 Friday** **Sustainability Committee Meeting**  
9:00-10:00 a.m.  
Chamber Boardroom
- 6 Monday** **Ambassador Committee Meeting**  
4:15-5:15 p.m.  
Chamber Boardroom
- 7 Tuesday** **Nonprofit Forum: A Guide to Fundraising under New Tax Laws**  
11:30 a.m.-1:00 p.m.  
WETA-TV 26/90.9 FM
- 8 Wednesday** **Executive Committee Meeting**  
8:00-9:30 a.m.  
Chamber Boardroom
- 9 Thursday** **Breakfast Connection Combined with CAGLCC**  
7:30-9:00 a.m.  
Holiday Inn Rosslyn
- 14 Tuesday** **Membership Development Committee Conference Call**  
4:00-5:00 p.m.
- 15 Wednesday** **Government Affairs & Economic Development Committee Meeting**  
9:00-10:00 a.m.  
Chamber Boardroom
- 16 Thursday** **Business After Business**  
5:00-7:00 p.m.  
Arlington Community Federal Credit Union
- 22 Wednesday** **Small Business Roundtable**  
11:45 a.m.-1:00 p.m.  
Chamber Boardroom
- 29 Wednesday** **Northern Virginia Elected Leaders Summit**  
8:00-10:00 a.m.  
Northern Virginia Community College, Loudoun Campus - Waddell Theater

## Questions?

For questions regarding events or registration, contact Sarah Lindner, Events Manager, at [events@arlingtonchamber.org](mailto:events@arlingtonchamber.org) or (703) 525-2400.

# CHAIR'S MESSAGE

## Strengthening Our Voice

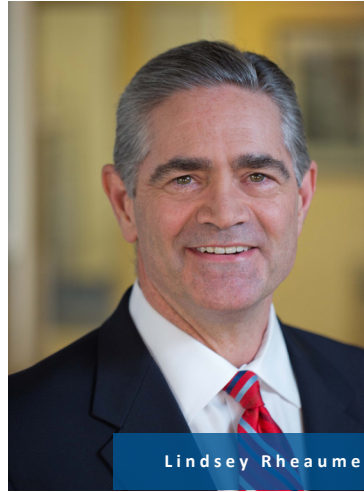
*Music to Our Ears... New Members.*

What a great reason to sing. Like a great song that requires many notes to create a masterpiece, a successful Chamber's voice is louder when the choir is larger. From treble clef to middle C, whole notes to quarter notes, three-quarter-time to staccato, plus timing, beats, highs and lows – the creativity flows to form a composition, just as new Chamber members round out the choir or fill the empty orchestra seats.

The Chamber recently completed an engagement with Your Chamber Connection, and through the efforts of our member volunteers, grew our ranks by an additional 114 members. This is big – and we are pleased to expand our reach. A full and eager Chamber supports, enhances, and creates the best business environment possible. It takes the strength and power provided by the many varied talents and business interests to advocate and achieve results. Our thanks goes to the dedicated members who donated even more of their time to work with Your Chamber Connection to create such great success. As we welcome each new member, we build a fuller chorus with a bolder voice, 114 new business relationships, and valuable, new friendships.

The mission of the Arlington Chamber of Commerce is to strengthen the business community and economic environment for all those who work, live, and do business in Arlington. A key part of accomplishing this is the strength we represent when it comes time to advocating on behalf of our members, our business community, and the issues both, past and present, that affect our current and future progress and success. We approach this in a decided, intentional, and strategic manner. Periodically taking a closer look at our strategic plan is essential. Staying current, making adjustments, and creating a clear, but flexible path for Chamber growth and strength as we assess current and forecasted economic, social, demographic, and other trends and changes is vitally important. To plan well, we must keep our eyes open, our minds aware, and our focus keen on what's important to the Chamber and its members.

Again, it's *music to our ears*. We, as business leaders, play a crucial part in not only developing the tune and tone of our community, but also in writing the lyrics. Our talent grows with each new member.



Lindsey Rheume

Lindsey Rheume  
EagleBank



THE COMMUNITY BANK OF THE NATION'S CAPITAL



### SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

GRAND SPONSOR

Greg Mullan -



A Subsidiary of United Bank

PREMIER SPONSOR

Michael Garcia - State Farm Insurance

### BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

GRAND SPONSOR



America's Most Convenient Bank®

### BUSINESS AFTER BUSINESS

End your busy workday on a high note with food and drinks, mixer-style networking, and the chance to win door prizes, including cash from the jackpot available each month.

can't-miss  
EVENTS

## Chamber Speaks out on FAA Reauthorization

As the U.S. House of Representatives considered the FAA Reauthorization Act, the Chamber sent a letter to House leadership, calling on the lawmakers to oppose any attempts to change the current high density "slot" and perimeter rules at Ronald Reagan Washington National Airport and Washington Dulles International Airport. In the letter, the Chamber explains how such a move could have significant negative impacts on both airports.

## Virginia Chambers of Commerce Express Support for for Uninsured Health Care Coverage

The Arlington Chamber joined a number of chambers from across the Commonwealth in offering support for increasing health care coverage access for thousands of low-income, uninsured Virginians. These chambers support increased access to health care coverage because it will return taxpayer dollars to the Commonwealth, improve public health, help workers, support jobs, and strengthen the economy.

"Access to quality health care is important to Virginians from all walks of life, whether they live in populated cities and counties or rural communities," said Kate Bates, President and CEO of the Arlington Chamber of Commerce. "Finding a way to help more Virginians get the care they need, where they live, will simultaneously help people and enhance our Commonwealth in the process."

## Chamber Backs County Efforts to Recruit Amazon HQ2 to Arlington

The Chamber recently sent a letter to County Board Chair Katie Cristol, expressing utmost support of the County's efforts to bring Amazon HQ2 to Arlington. In the letter, the Chamber explains how adding a global brand like Amazon to Arlington's corporate roster would be a monumental win for the area, helping to continue to diversify the economy and maintain the significant commercial sector in the local tax base.

In turn, the Chamber describes the many ways that Arlington sets Amazon up for maximum success, due to the unparalleled opportunities the area offers. Arlington has all of the critical factors needed for success and expansion, including the ability to provide key access, transportation, technology, one of the most highly-educated talent pools in the country, and close proximity to the nation's capital.

### 20 finalists for Amazon's second headquarters

The company is looking to supplement its original location in Seattle.



## additional advocacy updates:

April 26 – Kate Bates joined a number of Virginia elected officials and business leaders on Capitol Hill for the Commonwealth Coffee in honor of Women's History month.

June 6 – The Chamber's Government Affairs & Economic Development Committee held a meeting featuring Gregory Potts, Virginia Government Relations Officer at the Washington Metropolitan Area Transit Authority (WMATA).

May 8 – Kate Bates attended the Economic Development Commission meeting.

May 31 – Kate Bates attended the Apartment and Office Building Association's (AOBA) Mayors and Chairs series, featuring Arlington County Board Chair Katie Cristol.

June 6 – The Chamber's Government Affairs & Economic Development Committee held a meeting featuring Greg Emmanuel, Director of Arlington County's Department of Environmental Services.

June 12 – Kate Bates attended the Economic Development Commission meeting.

June 18 – Kate Bates attended the Economic Development Commission Executive Committee meeting.

## Your Chamber in the Community

In many ways, the success of Arlington is directly tied to the success of its business community, and the success of the Arlington Chamber is directly tied to its membership base. This is why the Chamber's Directors, staff and members are dedicated to supporting community events and happenings. Below are highlights from some of the events that Chamber staff and members of our Board of Directors participated in on behalf of the Chamber.

- April 16 – Kate Bates attended **Nestlé's** announcement that it will be moving Gerber headquarters to Arlington.
- April 16 – Kate Bates and Chamber Chair **Lindsey Rheume** of **EagleBank** attended the Coalition of Northern Virginia Chambers of Commerce dinner.
- April 19 – Kate Bates served as the featured speaker at **Arlington Connection's** networking group meeting.
- April 19 – Kate Bates attended **Arlington Food Assistance Center's (AFAC)** event, Shining a Light on Hunger.
- April 23 – Kate Bates attended the Commercial Real Estate Brokerage Association (CREBA) Annual Awards as a guest of **Washington Workplace**, who received the Best in Industry Award as a furniture vendor.
- April 24 – Kate Bates and Alex Held attended **OAR's** Second Chance fundraising breakfast.
- April 24 – Mike Rosenow attended **DCA Live's** Big Cyber Growth Summit.
- April 25 – Mike Rosenow attended **Ballston BID's** Sip & Mingle event at **A-Town Bar & Grill**.
- April 26 – Kate Bates and Alex Held attended **Phoenix Bikes' Makers Ball**.
- May 8 – Kate Bates spoke at **National Capital Bank's** grand opening of its Courthouse branch. Alex Held was also in attendance.
- May 16 – Kate Bates and Mike Rosenow attended **HDR Inc.'s** 3rd Annual Celebration.
- May 20 – The Chamber served as a partner for the **Ballston BID's** Taste of Arlington, which raised money for a number of Chamber member nonprofit organizations. Kate Bates, Sarah Lindner, Mike Rosenow, Alex Held, and Debbie Powers volunteered on behalf of the Chamber.
- May 21 – Mike Rosenow attended **Joe's Place Pizza & Pasta** 40th Anniversary Celebration.
- May 21 – Kate Bates, with a group of Chamber directors and Annual Corporate Sponsors, went on a hard hat tour of DC United's Audi field.
- May 23 – Kate Bates attended the Bell Helicopter Advanced Vertical Lift Center reception in Crystal City.
- May 24 – The Chamber partnered with **Arlington Economic Development** and the **Crystal City BID** on Arlington Premiere. Kate Bates, Mike Rosenow, and Alex Held attended on behalf of the Chamber, along with some students in the Young Entrepreneurs Academy (YEA!), who received keys to the County. County Board Chair Katie Cristol presented Kate with a proclamation from the County Board in celebration of Business Appreciation Month.
- June 6 – Alex Held attended Brunch & Business, which the Chamber partnered on with BizLaunch and **Arlington Community Federal Credit Union**. Mike Rosenow also attended.



## Now Open!

Five generations of neighborhood banking – now in Arlington



Your NCB Courthouse team members all have connections and a commitment to Arlington. (L-R): Rich Sobonya, Tamara Zamberlan, Keshawn Clark, Chris Reddick, Renee Aldrich and Robin Robertson.

A valuable and trusted resource for over 125 years with top-rated personal service now in Arlington from our new Courthouse branch! Generations of families and businesses have turned to National Capital Bank for all their banking needs - how can we help you?

**We are excited to be your new neighbor - come in today!**



Courthouse Branch 2505 Wilson Boulevard, Arlington  
Office: 571-982-5460 • [www.NationalCapitalBank.com](http://www.NationalCapitalBank.com)  
NMLS # 663128

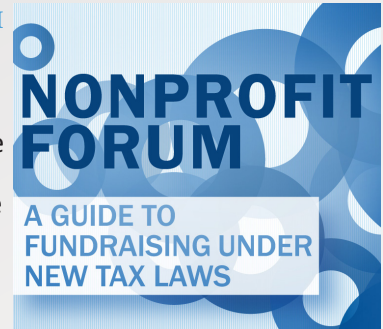


## NONPROFIT FORUM: A GUIDE TO FUNDRAISING UNDER NEW TAX LAWS

august 7 • 11:30AM-1:00PM  
WETA-TV 26/90.9 FM

The recently-passed Tax Cuts and Jobs Act contains many provisions that impact nonprofits and the way businesses and donors support these organizations - and it's crucial for all parties to prepare for these changes now. Join our Community Action Committee at the next Nonprofit Forum, where an expert panel will help nonprofits and businesses understand how the new law may impact charitable giving.

During this interactive forum, our panelists will discuss the tools and information that businesses and donors need, regarding the tax advantages of giving and managing contributions in light of the new tax law. This includes accelerating and clumping contributions, business donations and sponsorships, donating appreciated stock, and charitable gift annuity. Nonprofits will come away with practical guidance to prepare their organizations for the changes ahead, as well as insights on dealing with the uncertainties inherent in any new legislation. *Register by August 6 at 12:00 p.m.*



Grand Sponsor



## NORTHERN VIRGINIA ELECTED LEADERS SUMMIT

august 29 • 8:00-10:00AM • Northern Virginia Community College – Loudoun Campus

Our Chamber is excited to once again co-host the Northern Virginia Elected Leaders Summit – along with the Alexandria Chamber of Commerce, Loudoun County Chamber of Commerce, Northern Virginia Chamber of Commerce, Prince William Chamber of Commerce, and Northern Virginia Regional Commission – featuring elected officials from across the region, including Arlington County Board Chair Katie Cristol. This one-of-a-kind event will offer Northern Virginia's business leaders the opportunity to learn about the economic climate in each jurisdiction, hear about new and ongoing initiatives aimed at bolstering economic growth, and discover how each jurisdiction in Northern Virginia can work together for the betterment of our regional economy. *Register by August 23 at 12:00 p.m.*



## Last Chance to Join the 2018 China Trip!

travel dates: october 5-13 • registration deadline: july 15

Are you looking for the ultimate adventure? For the eighth year, our Chamber is offering a unique, all-inclusive opportunity for you to travel to China with fellow business colleagues and community members.

From October 5-13, travelers will visit memorable sites, both ancient and modern, and enjoy a multitude of unforgettable experiences. In addition to visiting memorable sites in Beijing and Shanghai, travelers will visit the city of Xi'an and the Tomb of the First Emperor of the Qin Dynasty. There you will see the army of Terracotta Warriors that were buried with the emperor more than 2,000 years ago in the late third century BC.



### Package Includes:

- Roundtrip international airfare
- Chinese domestic airfare
- 4 & 5 star hotel accommodations
- Deluxe tour bus
- English-speaking tour guide in each city
- 3 meals each day
- Fees for all tour attractions on itinerary
- Airport taxes

More information about the 2018 China Trip can be found on the travel page on our website. To sign up, complete and submit the registration form no later than the final registration deadline of July 15. For questions about the China Trip or to be added to the Chamber travel interest list, contact Sarah Lindner at [events@arlingtonchamber.org](mailto:events@arlingtonchamber.org) or (703) 525-2400.

Sponsorships are an excellent way to increase visibility, while supporting Chamber events & programs. Contact Alex Held at [aheld@arlingtonchamber.org](mailto:aheld@arlingtonchamber.org) or (703) 525-2400 for details.

## 13TH ANNUAL SCHOLAR'S CUP september 25 • 3:30-7:00PM Upton Hill Regional Park

Join us for an afternoon of fun, while supporting the Young Entrepreneurs Academy (YEA!) program, at the 13th Annual Scholar's Cup. Our most popular family-friendly event, the Scholar's Cup offers fun for all ages, as well as numerous opportunities to mingle and network. This event is an excellent way to gain valuable exposure for your company and create lasting connections with fellow Chamber members and their families.

Attendees will enjoy an exciting afternoon filled with mini-golf, dinner, and music. 100 percent of the proceeds from this event will go to benefit YEA!, a 21-week program through which middle and high school students launch and operate their own businesses. Join us for food, networking, and fun, while we work to raise funds for the business leaders of tomorrow! *Register by September 19 at 12:00 p.m.*



*Back by popular demand...*

## Don't Miss Cards & Clubs!

october 16 • 12:30-4:30PM • TopGolf Alexandria

With all of the buzz about last year's sold-out, hugely successful event, we're excited to bring back Cards & Clubs at TopGolf for a second year! If you're into increasing your network, team-building, or just having some fun, then Cards & Clubs is the event for you. This all-inclusive networking event is your perfect escape from the office for an afternoon to make valuable connections or bond with your colleagues.

For those who aren't familiar with TopGolf, its unique format is designed for everyone - no matter your experience level, athletic ability, or even if you're a first-time golfer. For more seasoned golfers, TopGolf offers you a new way to play the game that will allow you to use your skills and take on new challenges, while competing in a number of contests to win awards and prizes.

Want to take part in the fun, but skip the golfing? Not a problem! Cards & Clubs will also include a lunch buffet, alcoholic beverage service, a silent auction, and endless opportunities for networking for all attendees to enjoy.



### Silent Auction Item Donations

Donating an item is an excellent way to market your business at this fun-filled event. Your donated item will be given to one of our longest drive or hole-in-one contest winners at the awards ceremony, or will be available for bidding during the silent auction. All donors will be recognized in the *Arlingtonian*.

All items should be delivered to the Chamber office during standard business hours, Monday through Friday between 9:00 a.m. and 5:00 p.m., as soon as possible, but no later than October 1. The donation form can be found online on the Cards & Clubs registration page, or you can request one by emailing [chamber@arlingtonchamber.org](mailto:chamber@arlingtonchamber.org)

*Stay tuned for an announcement of when general registration will open.*

july & august  
**MILESTONE  
ANNIVERSARIES**



**30 years**  
United Bank

**20 years**  
Baird Automotive

**15 years**  
Murray Enterprises

**10 years**  
Crystal City Pentagon Rotary Club  
Vamoose Bus

**5 years**  
McGuireWoods LLP

# members in the news

NESTLÉ U.S.A.

## Gerber Joins Sister Company Nestlé in Rosslyn

Arlington County announced in April that Gerber Products Company, subsidiary of **Nestlé U.S.A.**, would be relocating to Arlington. Virginia Governor Ralph Northam made the announcement that Nestlé will invest an additional \$5 million to move Gerber from New Jersey to join its corporate headquarters in Arlington's Rosslyn neighborhood.

"We are thrilled to welcome Gerber to Arlington's business community," said Arlington County Board Chair Katie Cristol. "**Nestlé's** decision to expand its new home in Arlington by relocating Gerber here reflects both the commitment to our community and the success of our efforts to diversify our economy."

**Nestlé's** decision to bring one of its top brands to Arlington after choosing just a year ago to locate its headquarters here is a major step forward in Arlington's effort to diversify its economy. Once known as a government suburb, Arlington has taken a concentrated effort in recent years to attract new and different companies to Arlington, specifically those associated with the innovation economy and with a global scope.



Gov. Ralph Northam announces Gerber relocation

"Gerber's announcement today is a prime example of how these companies are helping to transform Arlington into a world-class destination for companies in all industries and of all sizes," said **Victor Hoskins**, director of **Arlington Economic Development**. "Gerber is an iconic, global brand. We are honored the company has chosen Arlington as its home and that parent company **Nestlé** is confident to increase its investment in our community."

BEAN, KINNEY & KORMAN, P.C.

## Bean, Kinney & Korman Attorneys Recognized as 2018 Virginia Super Lawyers, Top 10 and Rising Stars

**Bean, Kinney & Korman** announced that eight of its attorneys were recently selected for inclusion in the 2018 Virginia Super Lawyers list, seven additional attorneys were selected for the Virginia Rising Stars list, and **James Korman** made the Top 10 list of 2018 Virginia Super Lawyers. The attorneys were recognized for their distinguished legal work in eight different practice areas.

"The continuous inclusion of our attorneys is a statement of their continued commitment to our clients," said Managing Partner **Tim Hughes**. "We are privileged to have such exceptional lawyers on our team, and we are very proud that they have received this recognition, especially the 'Rising Stars'. It is particularly special for **Jim Korman** to be recognized in the 'Top 10' list amongst all the lawyers in the Commonwealth of Virginia. It is a testament to his incredible career."

The Bean, Kinney & Korman lawyers included in Super Lawyers are:

- James Korman: Family Law – Top 10
- Raighne Delaney: Business Litigation
- Jonathan Kinney: Land Use/Zoning
- Christian Lapham: Family Law
- James Schroll: Creditor/Debtor Rights
- Richard Sullivan, Jr.: Business Litigation
- Lynn Hawkins: Family Law
- Tim Hughes: Construction Litigation

The attorneys included as Rising Stars are:

- Andrea Davison: Bankruptcy: Business
- Jennifer McCammon: Family Law
- Lauren Keenan Rote: Estate & Probate
- Zachary Williams: General Litigation
- Linda Choe: Family Law
- Jamie Sack: Family Law
- Maureen Carr: Civil Litigation: Defense

## Have some news to share?

Let us know! Members in the News article submissions must be emailed to the Communications Manager and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact Caroline Taylor at [communications@arlingtonchamber.org](mailto:communications@arlingtonchamber.org) or (703) 525-2400.

*Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.*



## THE NATIONAL CAPITAL BANK

### The National Capital Bank of Washington Opens in Arlington

On May 8, **The National Capital Bank of Washington (NCB)** held a ribbon-cutting ceremony for its new branch and business office in Arlington, which officially opened its doors on March 29. Located at 2505 Wilson Boulevard, this office will serve the financial needs of businesses and residents in the Courthouse neighborhood. The branch is managed by seasoned Northern Virginia banker, **Tamara M. Zamberlan**.

**Zamberlan** joins the Bank as Vice President and Branch Manager of **NCB's** Courthouse branch. With almost two decades of retail banking experience and involvement with area businesses, **Zamberlan** brings exceptional experience in sales management, client relations and community engagement, most recently from WashingtonFirst Bank, where she served in a similar role. A graduate of the University of Southern Mississippi, **Zamberlan** is an active member of several community organizations including the Arlington Chamber of Commerce and has served as a board and committee member of the Alexandria Chamber of Commerce, the Kiwanis Club of Alexandria, and the Rotary Club of McLean.



Kate Bates joins The National Capital Bank executives at a ribbon-cutting ceremony

"We are excited by this opportunity to bring **NCB's** unique brand of five generations of neighborhood banking to Arlington. This marks the first new branch we have opened in more than 20 years. With many economic and demographic characteristics similar to where our roots are on Capitol Hill, Arlington was a natural next step," said **Randy Anderson**, President and CEO of **National Capital Bank**. "**Tamara** is an outstanding banker and with her industry knowledge, market experience and commitment exceptional service, she will lead her team to success."

Adjacent to the branch on Wilson Boulevard, the business office will serve as a regional location for the company's other financial services offerings to include commercial and residential mortgage lending, wealth management and business banking.

## WASHINGTON WORKPLACE

### CREBA Names Washington Workplace Best in Industry: Furniture Vendor

**Washington Workplace** was named Best in Industry: Furniture Vendor of 2017 by the Commercial Real Estate Brokerage Association (CREBA) at their annual awards ceremony held at The Ritz-Carlton in Washington, DC. **Washington Workplace** has won this top industry award multiple times.



CREBA is a regional trade association serving more than 600 commercial brokers and affiliated professionals throughout the District of Columbia, Suburban Maryland and Northern Virginia. The Commercial Real Estate Awards salute the best of the best in the Greater Washington real estate market, the strongest market in the country.

"We are truly honored to be recognized with this award," said **Washington Workplace** President **John Murphy**. "As a team, we look forward to supporting and working with the CREBA community and their clients."

## JOHN MARSHALL BANK

### John Marshall Bank Taps Former Cardinal Bank Top Executive as President And CEO

**John Marshall Bank** recently welcomed **Chris Bergstrom** as President and Chief Executive Officer of the bank. **Bergstrom** held a variety of executive positions during his 19 years with Cardinal Financial and Cardinal Bank, serving as President and Chief Executive Officer before United Bank's acquisition of Cardinal Bank in April 2017.

**John R. Maxwell**, who previously was **John Marshall Bank's** Chairman and CEO and will now serve as the Executive Chairman of the Board, said, "To say I am delighted to have someone of **Chris's** talent assume the critical position of CEO is an understatement. **Chris's** banking experience of nearly 36 years, much of which has been executive leadership, coupled with his reputation as a man of integrity and his success helping to grow Cardinal Bank makes **Chris** the perfect leader to step into the role as CEO at **John Marshall Bank**."

"I am excited about taking the reins as CEO of this tremendous community bank," said **Bergstrom**. "In a short time span of 10 years, **John Marshall Bank** has grown its assets from \$48 million to \$1.23 billion organically, during a time when many of the other local community banks have grown through mergers and acquisitions. **John Marshall Bank** is one of the few remaining original community banks in the Northern Virginia D.C. metro market and a force with which to be reckoned. It's going to be an exciting time for our customers and employees."

## Thanks to Our Sponsors

Grand Sponsor

**COMCAST  
BUSINESS**

Hall of Fame Sponsor  
Buck & Associates

Nonprofit Award Sponsor  
Arlington Community Federal  
Credit Union

Retail Award Sponsor  
John Marshall Bank

### Premier Sponsors

Bean, Kinney & Korman, P.C.  
Bridges to Independence  
Enterprise Knowledge  
Federal Acquisition Strategies, LLC  
Fluor  
Synergy HomeCare  
United Bank  
Washington Gas

### Benefactor Sponsors

CNA  
EagleBank  
FVCbank  
The National Capital Bank of Washington  
Rosslyn Business Improvement District

### Patron Sponsors

Awesome Women Entrepreneurs | Arlington  
Economic Development | BAE Systems  
Ballston BID | Beach Geeks, Inc.  
The Boeing Company | Donna Hamaker -  
Buck & Associates | M&T Bank  
Segue Technologies | Todd Ihrig – HD Vest  
Investment Services | Waterford, Inc.

# best business awards review

## The Best in Arlington Business

On May 2, our Chamber celebrated the 32nd Annual Arlington Best Business Awards at the **Key Bridge Marriott Hotel**, with a sold-out audience of more than 220 business professionals from around the community. The prestigious Best Business Awards are presented to area businesses that consistently deliver exceptional quality of service to their customers, are industry leaders or offer a unique approach to delivery of goods or services, achieve significant growth or stability over the lifetime of their business, and display an interest and concern for the success of the Arlington community.

Congratulations to the 2018 Best Business Award winners:

**Crystal Gateway Marriott** - 2018 Large Business of the Year  
**Enterprise Knowledge** - 2018 Large Business of the Year  
**Envescent, LLC** - 2018 Technology Small Business of the Year  
**New District Brewing Company** - 2018 Retail Small Business of the Year  
**Association of the United States Army** - 2018 Nonprofit of the Year  
**Federal Acquisition Strategies, LLC** - 2018 Home-Based Business of the Year  
**Awesome Women Entrepreneurs** - 2018 Service Small Business of the Year  
**Synergy HomeCare** - 2018 Service Small Business of the Year

Following the presentation of these awards, the Chamber inducted **Scott McGeary** of **Washington Gas** into the Arlington Business Hall of Fame, which honors men and women with a connection to Arlington County who have demonstrated a long record of successful management, expertise, and business skills, along with notable achievements and exceptional civic and community involvement.

In accepting his award, **McGeary** said he felt "humbled and honored." He went on to thank and recognize the Chamber, stating, "Having a strong Chamber means having a strong voice for business, and knowing this Chamber as I do, the very best is yet to come. There are three types of people in this world: those who make things happen, those who watch things happened, and those who wonder what happened. You, at this Chamber, are the ones who make good things happen. ... You're here throughout the year serving your people, connecting businesses, supporting the vital role of nonprofits, and tonight, celebrating each other's success."



President & CEO Kate Bates, 2018 Chair Lindsey Rheaume, and 1997 Chamber Chair Bob Hawthorne induct Scott McGeary into the Arlington Business Hall of Fame



2018 Best Business Award Winners

Photos from the Best Business Awards can be found at [www.facebook.com/ArlingtonChamberVA](http://www.facebook.com/ArlingtonChamberVA)

# Help Us Pick the Theme for Arlington's Best Night Out!

Over the last few years, our Gala has taken on different themes, from Mardi Gras to "Paint the Town Red" most recently – and now, we want your help with choosing an exciting, new theme for next year's Arlington's Best Night Out! To do this, we will be holding a social media contest on Twitter, where you'll be able to submit your ideas. This fun competition will run from July 23-August 20.



Participating is simple: just post your idea on Twitter or Facebook and be sure to **tag the Chamber** and use the hashtag **#GalaTheme95** in order to be considered. Get creative and have fun! This contest is designed to let you have a great time and make an impact on our most popular event of the year. We encourage you to include photos, videos, and anything else in your post to give us an idea of all the different ways your theme could be incorporated at the Gala. Participants can submit more than one idea – just be sure to share them in separate posts. Stay tuned for more details, which we will announce on our social media pages and in our weekly e-newsletter!

*By submitting your post, you are giving the Chamber permission to use your content on the official website, social media, or in print material. For questions, contact Sarah Lindner at [events@arlingtonchamber.org](mailto:events@arlingtonchamber.org) or (703) 525-2400.*

 @ArlChamberVA

 [facebook.com/ArlChamberVA](https://facebook.com/ArlChamberVA)

#GalaTheme95

## welcome to our NEW MEMBERS!

### Arts & Entertainment

DCA Live | Washington Nationals

### Communications & IT

BPC Consulting Alliance | Dalton Digital  
DeepMile | Excella Consulting | Havit  
LMO Advertising | Open Design | TDMK Digital  
WestFourth Communications | Whystle App

### Financial Services

Alex Karkeek - Cassaday and Company  
Brock Jolly - Veritas Financial | Capital Bank  
Chris Clark - MVB Mortgage | Ellen Wilson -  
Fitzgerald Financial | First Heritage Mortgage LLC  
First Savings Mortgage Corporation | George  
Cabalu - Wells Fargo Advisors | George Mason  
Mortgage, LLC | Justin Neal - US Bank Mortgage  
Mark M. Downs - Northwestern Mutual | Mark  
Siciliano - Northwestern Mutual | Opulen  
Financial Group | Quest Benefits | State  
Department Federal Credit Union | Steffen  
Insurance Agency | Stephen Lowman - Morgan  
Stanley | Stitely and Karstetter | The Popovich  
Financial Group at Baird

### Home & Personal Services

AA Locksmith Service Co. | Arlington Home  
Interiors | Blue Feather Music  
Cookology LLC | Freedom Bail Bonds  
Gracefully So | Illusions Salon of Shirlington  
Jocelyn Anderson Interior Design | K&M  
Electrical Services, Inc. | Kruper Flooring  
Solutions | Lalla Skincare  
Lunch With A Girlfriend | My Painter  
Old Dominion Cleaners | Origins Thai Spa

### Business & Professional Services

580 Strategies | AIS Collaborations  
Attentive Law Group | Award Crafters Inc.  
Bushman Law Group | Fairway Payments  
Careers in Nonprofits | ChangeSmith  
Deft Consulting | Elder Law, PLC  
Gene Robinson Law, PLC | Innovative Outcomes  
Consulting, Inc. | North Berman & Beebe  
Pockitship | Potomac Companies, Inc.  
Precision Sales Consulting | RCS Hospitality  
Royal | Skyline Automotive | Stuck In The Sand  
Sugaer | VerticalApps | Washington Group  
Solutions | Your Chamber Connection

### Colleges & Universities

Lutheran College Washington Semester

### Health & Fitness

Advent Health Group, P.C. | Barre 3 Clarendon  
Care Givers Home Health Service, Inc.  
Denise Bruner, MD | Jade & Jasmine Healing Arts  
Kim Plaughter - Nerium International | MidAtlantic  
Urgent Care of Clarendon | National Home Health  
Care Inc. | SKS Dental | Virginia Heart  
Virginia Hospital Center Foundation

### Nonprofit Organizations & Associations

Just Neighbors | Midtown Softball League  
My Second Family | National Association of  
IT Professionals | Navy League of the United  
States | Oatlands Historic House and Gardens  
Warrior Football Club

### Real Estate & Construction

1241 N. Utah LLC | Advon Real Estate | Agents In  
Style/Hoffman Real Estate Group  
Alexandra Zeiler - TTR Sotheby's International  
Realty | Benchmark Utility Services | Brandon  
Wright - Pearson Smith Realty | Brian Blackburn  
- TTR Sotheby's International Realty | Brookfield  
Office Properties | Carol Temple - Coldwell Banker  
Realty | CDH Construction | Chamberlin Real  
Estate | Concretus | CT&E Settlements | Dana  
Boyle - RE/MAX | David Cabo & Associates - Keller  
Williams | DEL Studio Architects, Inc. | Evan  
Lacopo - TTR Sotheby's International Realty  
Green Touch Builders | Julia Avent - RE/MAX by  
Invitation | Karen Close & Company - Century 21  
New Millennium | Laurie Jimenez - Keller  
Williams Realty | MarketPlace Development, Inc.  
| Marybeth Fraser - Magnificent Manors of Keller  
Williams | Nova Paving Industries Painter Roofing  
and Construction | Property Specialists, INC. |  
RGS Title - Arlington | Ricardo Iglesias - Buck &  
Associates | Smith Schnider LLC | Sun Design  
Remodeling Specialists | The Albrittain Group |  
The Barrett Companies | The Holladay Corpora-  
tion The Wilkes Team - Washington Fine Properties

### Retail and Restaurants

Arlington Kabob | Asiatique | CraftHouse  
Freddie's Beach Bar and Restaurant | Joe's Place  
Pizza and Pasta | Nellie's Sports Bar | Rocket Frog  
Brewery | Saved Savors | Spirits of '76 | Fashion  
Centre at Pentagon City | Twins Ace Hardware

### Travel & Tourism

AFO Trucking, LLC | BBC Express | Trejo Trucking

POSTMASTER: Send address changes to the *Arlingtonian* c/o Arlington Chamber of Commerce, 2009 14th Street, North, Suite 100 Arlington, VA 22201

**The Chamber**  
Arlington Chamber of Commerce  
Opportunity. Leadership. Results.

The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.



Sonia Johnston  
Regional President



## We Are Arlington!

Thanks Arlington Community! We are committed to making your banking experience special. Our focus is to provide "exceptional service" because that is what every customer deserves.

-  2011 - Arlington Chamber President Award
-  2013 - Arlington Chamber Best Business Award
-  2016 - Washington Business Journal Best Place to Work



2300 Wilson Boulevard, Arlington, VA 22201  
703-528-1770 • [JohnMarshallBank.com](http://JohnMarshallBank.com)

### thank you!

- Mercedes-Benz of Arlington for hosting the May Business After Business
- Ballston BID for donating door prize at the May Business After Business
- Holiday Inn National Airport for hosting the May Board of Directors meeting
- Carr Workplaces for hosting the June Business After Business
- Bonefish Grill, Carr Workplaces, and Rustico Ballston for donating door prizes at the June Business After Business
- Residence Inn Ballston for hosting the June Board of Directors meeting