



March 19, 2020

The Honorable Ralph Northam  
Governor of Virginia  
P.O. Box 1475  
Richmond, VA 23218

Dear Governor Northam,

On behalf of our more than 700 members, and the thousands of Virginians they employ, the Arlington Chamber of Commerce respectfully urges you to support Senate Bill 861 and sign this important legislation for our small business community into law.

Senate Bill 861 will allow for the creation of benefits consortiums to expand health care options for business owners and their employees while maintaining the same standards under the Affordable Care Act. With estimations that a small business could save between 15 and 20 percent on health care costs each year, we have a significant opportunity, through SB861, to create very meaningful change for many small businesses throughout the Commonwealth.

Thank you for your consideration and I hope you will please support SB861 and allow small businesses in Virginia to create benefits consortiums.

Sincerely,

A handwritten signature in black ink that reads "Kate Bates". The signature is written in a cursive, flowing style.

Kate Bates  
President & CEO