February 23, 2018

The Honorable R. Lee Ware Jr.
Virginia House of Delegates
Richmond, VA 23218

Dear Chairman Ware:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

The renewal of Arlington’s TOT surcharge is the Chamber’s foremost priority for the 2018 legislative session. The funds generated by this would continue to provide much needed support to ensure that Arlington has a competitive position with regard to attracting leisure and business travel. It is important to note that a large percentage of travelers staying in Arlington are doing so in the context of a visit to Washington, D.C. By successfully attracting these visitors to Arlington hotels, we draw additional spending to the Commonwealth.

Hotels and tourism are a crucial part of the business community in Arlington, as evidenced by the Chamber’s dedicated Hotel General Managers Committee, our only industry specific committee. However, attracting additional visitors to Arlington not only benefits our hotels, but a variety of businesses including restaurants and retail establishments who directly benefit from the increased travel.

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Renewal of the TOT surcharge is overwhelmingly supported by the Arlington Chamber and business community as a whole. We view the guest-paid surcharge as a driver of increased economic activity in Arlington and in the Commonwealth of Virginia.

Thank you for your consideration.

Respectfully,

Kate Bates
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Hala S. Ayala  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Ayala:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

The renewal of Arlington’s TOT surcharge is the Chamber’s foremost priority for the 2018 legislative session. The funds generated by this would continue to provide much needed support to ensure that Arlington has a competitive position with regard to attracting leisure and business travel. It is important to note that a large percentage of travelers staying in Arlington are doing so in the context of a visit to Washington, D.C. By successfully attracting these visitors to Arlington hotels, we draw additional spending to the Commonwealth.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Robert S. Bloxom Jr.
Virginia House of Delegates
Richmond, VA 23218

Dear Delegate Bloxom Jr.:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Emily M. Brewer  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Brewer:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Kathy J. Byron  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Byron:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Lee J. Carter  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Carter:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

The renewal of Arlington’s TOT surcharge is the Chamber’s foremost priority for the 2018 legislative session. The funds generated by this would continue to provide much needed support to ensure that Arlington has a competitive position with regard to attracting leisure and business travel. It is important to note that a large percentage of travelers staying in Arlington are doing so in the context of a visit to Washington, D.C. By successfully attracting these visitors to Arlington hotels, we draw additional spending to the Commonwealth.

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Thank you for your consideration.

Respectfully,


Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Benjamin L. Cline  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Cline:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Mark L. Cole  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Cole:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Matthew C. Fariss  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Fariss:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO  

CC: House Finance Committee
February 23, 2018

The Honorable Eileen Filler-Corn  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Filler-Corn:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Hyland F. “Buddy” Fowler Jr.
Virginia House of Delegates
Richmond, VA 23218

Dear Delegate Fowler Jr.:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Nicholas J. Freitas
Virginia House of Delegates
Richmond, VA 23218

Dear Delegate Freitas:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Respectfully,

Kate Bates
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Steve E. Heretick  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Heretick:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Timothy D. Hugo  
Virginia House of Delegates  
Richmond, VA 23218  

Dear Delegate Hugo:

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Jerrauld C. “Jay” Jones
Virginia House of Delegates
Richmond, VA 23218

Dear Delegate Jones:

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Respectfully,

Kate Bates
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Mark L. Keam  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Keam:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Kaye Kory  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Kory:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Joseph C. Lindsey  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Lindsey:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

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Renewal of the TOT surcharge is overwhelmingly supported by the Arlington Chamber and business community as a whole. We view the guest-paid surcharge as a driver of increased economic activity in Arlington and in the Commonwealth of Virginia.

Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Robert D. Orrock Sr.
Virginia House of Delegates
Richmond, VA 23218

Dear Delegate Orrock Sr.:

I’m writing to express the Arlington Chamber of Commerce’s strong support for SB 69 (Howell), renewing the additional 0.25% Transient Occupancy Tax (TOT) for Arlington County.

The renewal of Arlington’s TOT surcharge is the Chamber’s foremost priority for the 2018 legislative session. The funds generated by this would continue to provide much needed support to ensure that Arlington has a competitive position with regard to attracting leisure and business travel. It is important to note that a large percentage of travelers staying in Arlington are doing so in the context of a visit to Washington, D.C. By successfully attracting these visitors to Arlington hotels, we draw additional spending to the Commonwealth.

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Respectfully,

Kate Bates
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Brenda L. Pogge  
Virginia House of Delegates  
Richmond, VA 23218  

Dear Vice Chair Pogge:

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Thank you for your consideration.

Respectfully,

Kate Bates  
President & CEO

CC: House Finance Committee
February 23, 2018

The Honorable Vivian E. Watts  
Virginia House of Delegates  
Richmond, VA 23218

Dear Delegate Watts:

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Kate Bates  
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