

# Aringtonian VOL. XCIX NO. 6 NOVEMBER/DECEMBER 2022



Your Chamber Connection Membership Event

special thanks to ARLINGTONIAN GRAND SPONSOR



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EXECUTIVE COMMITTEE Beth Borowski, Chair Tina Leone, Chair-Elect Todd Ibria, Dumediate Bast Chair	C	alenda		
odd Ihrig, Immediate Past Chair R. Scott Ritter, Past Chair Gate Bates, President & CEO im Wilmot, Treasurer R. Doug Taylor, Assistant Treasurer	Please check www.arlingtonchamber.org/events for format and meeting locations. November			
cott Reamy, Vice Chair – Communications etsy Frantz, Vice Chair – Community Engagement avid Kinney, Vice Chair – Business Advocacy ndrea Fava, Vice Chair – Member Affairs leve Cooper, Vice Chair – Membership Development	1 Tuesday	LeadShare Networking Group 8:45-10:00 a.m.	15 Tuesday	LeadShare Networking Group 8:45-10:00 a.m.
DIRECTORS anna Abou-El-Seoud, Nestlé	2 Wednesday	Government Affairs & Economic Development Committee 9:00-10:00 a.m.	16 Wednesday	Government Affairs & Economic Development Committee 9:00-10:00 a.m.
ilissa Adams, Washington Gas mah Ahmed, Apartment and Office Building Association te Bates, Arlington Chamber of Commerce n Blaine, Marsh & McLennan Agency, LLC		LeadShare Networking Group 11:45 a.m1:00 p.m.		LeadShare Networking Group 11:45 a.m1:00 p.m.
th Borowski, CNA )∟. David Bowling, Joint Base Myer-Henderson Hall* vin Broadhurst, Comcast n Brooks, Crown Castle		Women in Business Networking 5:00-7:00 p.m.		Small Business Roundtable 12:00-1:00 p.m.
/an Brown, Arlington Law Group ny Burchard, VHC Health™ Jlce Carrillo, Arlington Public Schools** enevieve Concannon, Advon Group brokered by eXp Realty	3 Thursday	Breakfast Connection 7:45-9:00 a.m.	17 Thursday	LeadShare Networking Group 11:45 a.m1:00 p.m.
eve Cooper, NextUp Solutions avid Dockendorff, Freedom Bank idrea Fava, Amazon stsy Frantz, PathForward		LeadShare Networking Group 11:45 a.m1:00 p.m.		Business After Business 5:00-7:00 p.m.
arly Freeman, JBG SMITH acy Sayegh Gabriel, National Landing BID . Edwin Gordon, Congressional School		<b>Chamber 101</b> 4:00-5:15 p.m.	18 Friday	Board of Directors Meeting 11:30 a.m2:00 p.m.
autam Gupta, Truist onna Hamaker, Buck & Associates Realtors odd Ihrig, Avantax Investment Services arysa Kautz, Melwood	7 Monday	Ambassador Committee 4:00-5:00 p.m.	22 Tuesday	Education & Workforce Development Committee 3:00-4:00 p.m.
ary Kelly avid Kinney, Clarendon, LLC intya Lanman, Rosslyn Business Improvement District na Leone, Ballston BID	8 Tuesday	Membership Development Committee 2:00-3:00 p.m.		Membership Engagement Committee 4:30-5:00 p.m.
aul Liberty, George Mason University adelka McCalla, The AES Corporation arrett McGuire, AT&T ron Moore, VIDA Fitness	9 Wednesday	Executive Committee 8:00-9:30 a.m.	24 Thursday	Thanksgiving Office Closed
hn Murphy, Washington Workplace ana Nakarmi, Pentagon Mixed Martial Arts y Pahlevani, HUNGRY Catering eg Raines, Dittmar Company ahreen Rashid, Excella Consulting	10 Thursday	Why Arlington? The Case for Relocation, Expansion, and Investment 8:00-10:00 a.m.	25 Friday	Day After Thanksgiving Office Closed
ott Reamy, Dominion Energy Scott Ritter, United Bank bin Robertson, The National Capital Bank of Washington vid Rowley, Minuteman Press	11 Friday	Veterans Day Office Closed		
avia Sampaio, Residence Inn by Marriott - Rosslyn ace Shea, Lebanese Taverna ennis Slon, Marymount University Doug Taylor, Bean, Kinney & Korman, P.C. drick Whitmore, Venable LLP	14 Monday	Gala Committee 5:00-6:00 p.m.		
n Wilmot, Arlington Community Federal Credit Union amuel Wolbert, Animal Welfare League of Arlington		DECEMBER		
iaison, U.S. Military Liaison, Arlington Public Schools	1 Thursday	LeadShare Networking Group 11:45 a.m1:00 p.m.	9 Friday	<b>2023 Organizational Board Meeting</b> 10:30-11:30 a.m.
EHAMBER STAFF e Bates, President & CEO Isie Bate Hurley, Senior Director of Marketing & Operations & Rosenow, Senior Director of Membership		<b>Chamber 101</b> 4:00-5:15 p.m.		<b>98th Annual Meeting</b> 11:30 a.m2:00 p.m.
Mulligan, Member Engagement Manager nantha Ruark, Communications Manager abeth Addington, Operations Manager	5 Monday	Ambassador Committee 4:00-5:00 p.m.	13 Tuesday	Membership Development Committee 2:00-3:00 p.m.
n Musso, Government Affairs Manager ue Bastidas, Membership Associate (part-time) iya Harris, Events Associate (part-time) ston James Ross, Executive Assistant to the President & CEO		Gala Committee 5:00-6:00 p.m.	14 Wednesday	Executive Committee 8:00-9:30 a.m.
rt-time)	6 Tuesday	Women in Business Master Class 9:00-10:00 a.m.	15 Thursday	LeadShare Networking Group
MBER: U.S. Chamber of Commerce & Virginia Chamber of		LeadShare Networking Group 8:45-10:00 a.m.		11:45 a.m1:00 p.m. Business After Business 5:00-7:00 p.m.
i-monthly by the Arlington Chamber of Commerce. A subscription rate of \$4 per Chamber representative is collected as part of annual membership dues. Periodicals postage baid at Arlington, VA.	7 Wednesday	Community Action 9:00-10:00 a.m.	16 Friday	Board of Directors Meeting 11:30 a.m2:00 p.m.
		Government Affairs & Economic Development Committee 9:00-10:00 a.m.	20 Tuesday	LeadShare Networking Group 8:45-10:00 a.m.
		LeadShare Networking Group 11:45 a.m1:00 p.m.	21 Wednesday	Government Affairs & Economic Development Committee
/isit the Chamber calendar to stay pdated on the latest events. Register nline at www.arlingtonchamber.org or	8 Thursday	Breakfast Connection 7:45-9:00 a.m.		9:00-10:00 a.m. LeadShare Networking Group
call (703) 525-2400.	Host a Chamber Even	tl		11:45 a.m1:00 p.m.

chamber\_

#### Host a Chamber Event!

Are you ready to welcome people into your space? We are looking for hosts for our Business After Business events, Women in Business Networking events, and business meetings.

Hosts receive great marketing, both in advance and by showcasing their venue. For more information on becoming a host, contact Cassie Bate Hurley, Senior Director of Marketing & Operations, at events@arlingtonchamber.org.

2022 Chamber Board

## **CHAIR'S MESSAGE**

## **Closing Out the Year with Big Events**

The holidays are approaching and my term as Chair of the Arlington Chamber Board of Directors is winding down. It's surprising how quickly the year has passed. It has been busy, and the Chamber staff are working hard for you and me, and all our members. I'm honored to be working with such a great staff who care about Arlington, its businesses, and our members.

The Chamber's advocacy program has been in full swing; it never lets up. Government Affairs and Advocacy is one of the four pillars associated with Chamber membership and has been at the forefront of Chamber activity this fall. If you haven't been keeping up with what's happening, I encourage you to visit the Chamber's website to see how we have been supporting Arlington and its business community.



Looking back, on September 14, the Chamber hosted a business-themed candidate forum featuring a discussion with candidates running for the Arlington County Board: current County Board Member Matt de Ferranti (D), Audrey Clement (I), and Adam Theo (I). The event was moderated by our very own Arlington Chamber President & CEO, Kate Bates. The candidates had a productive and thoughtful discussion focused on the pressing issues facing Arlington businesses and residents, including commercial office vacancy, small business regulations, Plan Langston Boulevard, and the Missing Middle Housing Study.

On November 10, the Chamber will hold a new event called, "Why Arlington? The Case for Relocation, Expansion, and Investment." It will be at Monday Properties. Attendees will hear from top leaders from The Boeing Company, Nestlé, and Amazon about the factors that went into their decision to choose Arlington for their headquarters. If you haven't registered, there is still time. Please join us as we discover what enticed these companies to choose Arlington.

The Arlington Chamber's 98th Annual Meeting will take place on December 9 at the Sheraton Pentagon City Hotel. It is one of the Chamber's signature events and will celebrate our many accomplishments this year. We'll also look ahead to what's coming in 2023. The event will include the presentation of the prestigious Chair's Award, the President's Award, and the Committee of the Year Award, so make sure the Annual Meeting is on your calendar.

Speaking of looking ahead, the 99th Annual Arlington Business Gala will take place on January 28. The Gala has been the Chamber's biggest event for almost 100 years and serves as the Chamber's largest fundraiser. Join us as we celebrate business in Arlington and help support our mission to strengthen our businesses and the economic environment for those who work and live in Arlington. It's also lots of fun; who doesn't love a party?

I look forward to seeing you at one of these upcoming events. Enjoy the season everyone!

MONUMENT

IOME LOANS

Beth KBorrock

Beth Borowski CNA



### CHAMBER 101

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

:hael Garcia RICP®, Agent

### **BREAKFAST CONNECTION**

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.



### 2022 ANNUAL CORPORATE SPONSORS



### **SMALL BUSINESS ROUNDTABLE**

This monthly event offers an educational opportunity to smaller businesses, and members have the opportunity to present on a topic relevant to the business community.



## business advocacy

Members can be involved in shaping policy positions through the Government Affairs & Economic Development Committee, which typically meets twice a month.

> To be added to the committee distribution list, email chamber@arlingtonchamber.org.

## **Commercial Market Resiliency Initiative Moves Forward**

The Chamber wrote a letter in support of proposed amendments to the Arlington Zoning Ordinance to permit the construction of micro-fulfillment centers. The Chamber commends the County Manager and Staff for moving forward with much-needed Zoning changes, known as the Commercial Market Resiliency Initiative, that will enable Arlington to attract businesses in new and emerging sectors like micro-fulfillment companies, dog boarding, edge data centers, and breweries. On October 15, the County Board adopted amendments that permit micro-fulfillment centers as a land use, thus allowing for the expansion of businesses in this emerging sector into Arlington.

The Board also advertised additional amendments, all part of as the Commercial Market Resiliency Initiative, permitting land uses related to colleges and universities, urban agriculture, dog boarding, breweries, and distilleries. The Chamber supports these much-needed updates to the Zoning Ordinance. The County Board will consider those amendments at their January 2023 meeting.

## Future of Outdoor Dining (FOOD) Study

Arlington County has completed the Future of Outdoor Dining (FOOD) Study which will be used to draft a framework on how to incorporate lessons learned from the temporary outdoor seating areas (TOSAs) on a permanent basis once the six-month window ends in February 2023. Since the beginning of the pandemic, the Chamber has been an advocate for TOSAs. The Chamber continues to support flexibility for restaurants to be able to offer outdoor dining, and believes outdoor dining on a permanent basis is critical to helping many restaurants stay in business. The County is expecting to release a draft framework in November.



## **Chamber Supports Proposed Through-Running MARC Train Service to Virginia**

The Chamber supports the proposed collaboration between the Virginia Passenger Rail Authority (VPRA) and the



Maryland Transportation Authority to bring through-running MARC train service from Maryland to Northern Virginia. A through-running train is a train operated on different railway lines. In this case, MARC trains would run from Maryland, through DC, into Northern Virginia. The Chamber supports expanding our infrastructure to allow for Arlington's workforce to more efficiently and quickly commute to their place of work. As cited in a letter from **National Landing BID** on September 26 letter, an analysis by **JBG SMITH** and the Greater Washington Partnership found that through-running would bring more than 765,000 people within a 60-minute transit commute of

Arlington. The Chamber urges the VPRA to work with their Maryland counterparts to bring this to fruition.

## Northern Virginia Businesses Support NVTA Plan

The Chamber joined a coalition of businesses and organizations from across Northern Virginia in supporting the Northern Virginia TransAction Long-range Transportation Plan. The Long-range Transportation plan includes 429 multimodal transportation projects that would affect the entire Northern Virginia region for the next 25 years. These projects concern rail and bus services, roadways, and pedestrian and bike travel. The Chamber believes that these projects are needed to accommodate the substantial economic and population growth projected in Northern Virginia over the next 25 years.

Members with questions about policy-related matters or advocacy support can email John Musso, Government Affairs Manager, at advocacy@ arlingtonchamber.org.



## **Give to Your Community this Holiday Season!**

Your fellow Chamber members in the nonprofit sector have compiled a list of ways you and your business can contribute during the holiday season.

### Animal Welfare League of Arlington (AWLA)

Contact: Kat Williams, kwilliams@awla.org, (703) 931-9241 ext. 220

- Donate food and supplies from AWLA's Chewy Wish List to provide pets and their families the resources they need to stay safe, healthy, and together.
- Donate items from AWLA's Amazon Wish List to give shelter animals basic supplies and all the treats and toys they deserve.

#### Arlington Neighborhood Village (ANV)

Contact: Cindy Salavantis, cindysalavantis@arlnvil.org, (703) 509-8057

 Be a volunteer driver with ANV and give older adults the gift of a ride, and a friendly connection with a neighbor. ANV needs volunteers with weekday availability to drive members to medical appointments and more. Learn more about volunteering with ANV at https://anvarlington.org/ volunteer.

#### **Arlington Thrive**

Contact: Alina Beruff, Beruff@arlingtonthrive.org, (202)320-2885

• Empower an Arlington Case Manager or Social Worker and celebrate their vital work by donating a gift (such as gift cards, office supplies, experiences, accessories, etc.) for their holiday surprise care package!

#### Doorways

Contact: Ashley Stewart: astewart@doorwaysva.org

 Donate Queen and twin-size sheet sets, bath towel sets, cases of paper towels and bathroom tissue, Ziplock bags, dish soap, body lotion, cleaning sprays, and interior and exterior holiday lights. Doorways asks that all items be new and in original packing.

All holiday contribution opportunities were submitted by nonprofit members of the Arlington Chamber. All Chamber nonprofit organization members were notified about the opportunity to submit items for this list by October 15.

### Jennifer Bush-Lawson Foundation

Contact: Kelly Garrity, kgarrity@jb-lf.org, (703) 462-2336

- Check out JBLF's Amazon wish list online at https://rb.gy/ mdavhd and help elevate the lives of low-income moms this holiday season.
- Donate a Target gift card to help staff create breastfeeding starter packs from other community donations.

### **National Capital Treatment & Recovery**

Contact: Jeff Kost, jkost@natcaptreatment.org, (571) 429-0446

 Donate art therapy art supplies for adult men and women in residential and outpatient treatment programs.

### OAR of Arlington, Alexandria, and Falls Church

Contact: Stephannie Ku sku@oaronline.org

- Donate items from our Re-entry Amazon Wishlist and send straight to the OAR office! https://www.amazon.com/hz/wishlist/ ls/2J6OGLMAMDI4Q?ref\_=wl\_fv\_le
- Donate \$25-\$50 VISA gift cards on behalf of OAR's Project Winter Cheer children and families program for the winter season where we provide each child with a \$50 gift card along with a handwritten letter from their parent currently experiencing incarceration. Donations can be dropped off at the OAR office.

#### PathForward

Contact: Nina Alomar, nalomar@pathforwardva.org

- ENSURE High Protein
- New, cold weather sleeping bags (32-degree protection)

#### **Phoenix Bikes**

Contact: Emily Rippy, erippy@phoenixbikes.org, (703) 575-7762

• Help us reward our students for reaching a milestone in our Earn-a-Bike program by donating \$5 7-Eleven gift cards.

#### Rock Recovery

Contact: Madeline Ingram, Madeline@rockrecoveryed.org

- Donate \$25 \$100 gift cards to restaurants like Five Guys, &Pizza, Cava, and more to provide meals for clients in our meal support therapy groups.
- Donate Amazon gift cards or office supplies like printer paper, ink, and Forever stamps for Rock's office.



optimistclubofarlingtonva.org

### **OUR LOCATION HAS CHANGED!!!**

### THE ARLINGTON OPTIMIST CLUB'S CHRISTMAS TREE LOT OPENS ON FRIDAY. NOVEMBER 25, 2022

Mon - Thurs: 2 p.m. - 8 p.m. | Fri: 12 p.m. - 8 p.m. | Sat & Sun: 9 a.m. - 8 p.m. NEW LOCATION: The Knights of Columbus, 5115 Little Falls Road, Arlington, VA

> Help Support the Youth of Arlington! Purchase your tree from the Arlington Optimist Club





The 99 th

Annual

Artington Business Gala

PARTY 'CAUSE IT'S '99 AT ARLINGTON'S BEST NIGHT OUT

January 28, 2023

THE RITZ-CARLTON, PENTAGON CITY

mahl

Party 'Cause it's '99 at Arlington's Best Night Out! Join us as we celebrate at the Chamber's 99th Annual Arlington Business Gala. You won't want to miss our spectacular silent auction, dinner, dancing, premium networking, and fun.

For tickets and more information visit arlingtonchamber.org/events/99th-Annual-Arlington-Business-Gala-3854/details.

## upcoming events

Why Arlington?

## THE CASE FOR RELOCATION, EXPANSION, AND INVESTMENT

THURSDAY, NOVEMBER 10 | 8:00-10:00 A.M. | 1812 N. MOORE ST.

Arlington is making national headlines with recent major announcements of top companies to choose Arlington as their regional or - in some instances - global headquarter locations. This has raised the question of Why Arlington? Hear from top leaders from **The Boeing Company**, **Nestlé**, and **Amazon** about the factors that went into their decision to choose Arlington for their headquarters. This panel will be moderated by **Andrew Painter**, Shareholder, **Walsh**, **Colucci**, **Lubeley & Walsh**. We will welcome panelists **Hanna Abou-EI-Seoud**, Director of Corporate & Government Affairs, **Nestlé**, **Patrick Phillippi**, Senior Manager of Community Engagement, **Amazon**, and **Randy Sheppard**, Director of Human Resources, Global Enterprise Sustainability, and Strategy and Corporate Development, **The Boeing Company**.

### **Grand Sponsor**



**VIP Reception Sponsor** 



## **Annual Meeting**

## Friday, December 9 | 11:30 a.m.-2:00 p.m. | Sheraton Pentagon City Hotel

The Arlington Chamber of Commerce's 98th Annual Meeting will celebrate the Chamber's accomplishments of 2022, while looking ahead to what's to come in 2023. The event will also include the presentation of the prestigious Chair's Award, President's Award, and Committee of the Year Award. The Annual Meeting is a can't-miss event for Arlington business and community leaders. Join us for this exciting celebration of Arlington businesses!

### **Grand Sponsor**





Sponsoring an event is a great way to get involved in the Chamber and the community. For more information on sponsorship opportunities, contact the Chamber at engagement@arlingtonchamber.org

### november & december

MILESTONE ANNIVERSARIES



**25 Years** GAMBIT Management

**15 Years** Synergy HomeCare Virginia Tech National Capital Region

**10 Years** BSB Residence Inn Arlington Ballston

5 Years Bill Dunn - Wells Fargo Advisors CFO Services Group Jennifer Bush Lawson Foundation Langston Boulevard Alliance The Kensington Falls Church

## **STAY CONNECTED**

WITH THE CHAMBER IN **3 EASY WAYS**:

Follow us on social media

O MarlVAChamber

ArlingtonChamberVA

Arlington Chamber of Commerce - Virginia

Visit our website: www.arlingtonchamber.org

3 Subscribe to our weekly e-newsletter by visiting our website

## Have news to share?

Let us know! Members in the News article submissions must be emailed to the Communications Manager and received by the first of the month prior to the publication month (i.e., August 1 for consideration in the September/October issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or news article, along with photo options, if available.

For questions, contact Communications Manager, Samantha Ruark at communications@arlingtonchamber.org or (703) 525-2400.

Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.

## members in the news

### ARLINGTON STRATEGY

### **Celebrating 10 Years of Business**



On September 8, **Arlington Stragey** celebrated 10 years of business and unveiled their new company logo. Since 2012, **Arlington Strategy** has served to provide smart, creative, goal oriented thinking and solutions to help small business and nonprofit organizations thrive. What started as a one

woman business is now a 10 person team and has served many businesses in the Arlington community. When it comes to their new branding and logo, Founder and CEO **Jennifer Mulchandani** said, "I wanted to freshen up, modernize, and reflect a more contemporary aesthetic. It's about the people at the end of the day, and I'm really excited for where we are now because I think our brand finally reflects our people."

### FEDERAL REALTY INVESTMENT TRUST, WASHINGTON WORKPLACE

### Welcoming New Tenant Washington Workplace

On October 12, **Federal Realty Investment Trust** welcome **Washington Workplace** to its recently renovated The Offices at The Village at Shirlington. "We are thrilled to be moving from our longtime home of 25 years into a brand new and innovative Town Hall concept space in the dynamic business, entertainment, and restaurant neighborhood of The Village at Shirlington," said **Washington Workplace** 



President **John Murphy**. In additional to traditional office space, the building is offering fully furnished spec suites available for immediate occupancy beginning in November 2022.

### EMBRACING ARLINGTON ARTS, AMAZON

### Business Plan and Model Released for Arlington Performing Arts Center



**Embracing Arlington Arts (EAA)** released a detailed business plan for an Arlington Performing Arts Center (APAC) being proposed and advocated for by the organization and its supporters. "We are very excited to publish

this business plan for a new venue in the County," stated **Janet Kopenhaver, EAA** President. "We want to thank **Amazon** for underwriting the consultant's fees to research and draft this important document," she added. The plan assumes that **EAA** will raise funds to support the new venue from investors, corporations, the developer, private individuals, foundations and other entities to cover the capital costs of the building. Several specific sites are being currently researched and an announcement will be made once one has been decided upon and vetted with County officials. ARLINGTON PARTNERSHIP FOR AFFORDABLE HOUSING

### Grand Opening of New Property for Veterans and Arlington Families

On September 27, the Arlington Partnership for Affordable Housing (APAH) celebrated their

grand opening of the Lucille and Bruce Terwilliger Place. The new property celebrates philanthropy, local veteran service, and community partnerships. **APAH** was joined by its partners, funders, supporters, and the U.S. Secretary of Veterans Affairs to cut the ribbon and commemorate the building's opening. "Terwilliger Place represents innovative housing at its finest, scaling sevenstories high, totaling 160 mixed-use affordable apartments with a veteran preference, right here in Arlington," said



APAH President and CEO, Carmen Romero. "A first of its kind in this region."

Terwilliger Place is the first **APAH** property where philanthropy has played a pivotal role. The Terwilliger Family Foundation provided the lead gift of \$1.5 million and committed additional funding to support the first three years of onsite resident services. Terwilliger Place exemplifies innovative community partnerships, the power of philanthropy, and service to neighbors and veterans.

### welcome to our NEW MEMBERS!

Alternative Oats Arlington Kabob Arlington Motors, Inc. Arlington Sports, Inc. AV Dental Biswas Corporation BL James & Son BoundTrain Real Estate Bret Brock - Brock Realty Bull Dawg Athletic Training & Physical Calandra & Irizarry Bookkeeping & Financial Management – Luis E. Irizarry Calandra & Irizarry Bookkeeping & Financial Management - Victor J. Calandra Carter Realty Group Coldwell Banker Realty Cole Roof Systems Collins + Co. Columbia Pike Professional, LLC **Courthaus Social Courthouse Kabob** Creative Flooring David Cabo & Associates DeFalco Home Design DNA Associates eAdviser Federico Ristorante Italiano

Foulger Pratt, LLC Gawen Realty Inc.-Property Management Gen X Strategies and Consulting, LLC George Bailey - Lockton Guaranteed Rate - Drew Sullenberger Hawkers Asian Street Food J & J Cash Corporation Joel Patierno - Edward Jones, Del Ray K-One Corporation Kia Real Estate, LLC Kim Klingler - K2 Connection Law Office of James Lynwood Lemoncello Boutique Lux Limo Services Marin Contracting Mary Anthony, Realtor Broker - Keller Williams, McLean McMullin Real Estate Metro 29 Diner - P.J. Restaurant Corp. Mobile Event Planners, LLC Ngo Realty NovaSalud, Inc. Officium, LLC Pacers Running LLC Paychex - Joe Valdovinos Placemakr Psosa Landscaping

Queen Academy of Real Estate Raven Termite & Pest Control Renata Briggman - Keller Williams **Redwood Title LLC Restorative Arlington** Rosa Mexicano Ruthie's All-Day Scout & Cellar by Go Online Wellness Social Moxie, LLC SPD Contracting, Inc. Spring Financial Group of Wells Fargo SR Properties Initiatives, LLC Studio Extra Swatchroom LLC The Law Office of Renee J. Gentry, Esq. The Purple Key, LLC The Renegade The Ventas Group VDC Counseling Thrive with Dr. Č Total Title LLC **Universal Title** We the Pizza - Ballston YM BYRD Art Your Chamber Connection Yume Sushi Zoom Room



Jakelin Melgar Travel Advisor/Agency Owner

Affordable Travel Agency, LLC 703-347-4161

jmelgar@dreamvacations.com www.affordabletraveladvisor.com Meetings by Appointment at We Work Offices https://calendly.com/travelbooking



Send your new member referrals to Mike Rosenow, Senior Director of Membership, at membership@arlingtonchamber.org or call (703) 525-2400.

# Business thrives where health and wellness flourish.

VHC Health proudly provides exceptional medical services as our region's preferred community health system. However, a community health system is only as strong as the community behind it. The philanthropic partnership of our business community ensures people can continue to choose high-quality, compassionate care from VHC Health.



Explore giving opportunities at vhcfoundation.com

THE ARLINGTONIAN

## Your Chamber in the Community

The success of the Arlington Chamber is tied to its membership base. This is why the Chamber's Directors, staff, and members are dedicated to supporting community events and programs.



**Doorways** Open Hearts, Open Doors fundraiser

Opening night of Host & Guest at Synetic Theater



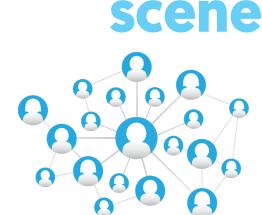
The diverse LGBT bu



Grand opening of Amazon Web Services

Skills Center

Equality Chamber Connect event



chamber

### Below is a sampling of events that Chamber staff participated in:

**August 30:** Cassie Bate Hurley and Mike Rosenow attended the **Punch Bowl Social** open house

**September 8:** Kate Bates, Mike Rosenow, and Will Mulligan attended **Arlington Strategy**'s 10 Year Anniversary

September 12: Cassie Bate Hurley and Elizabeth Addington attended the opening night of Host & Guest at Synetic Theater

**September 13:** Kate Bates and John Musso attended the Economic Development Commission meeting

**September 23:** Cassie Bate Hurley and Samantha Ruark attended the **University of Virginia** Darden School of Business Women in Leadership Summit

**September 28:** Kate Bates and John Musso attended the Arlington Hotel Summit co-hosted by Chamber's Hotel General Managers Committee and the Arlington Convention and Visitors Service. Kate Bates gave a presentation during the event.

**October 4:** Mike Rosenow and Will Mulligan attended the Leadership Greater Washington Workforce Development Panel

October 12: Kate Bates attended the grand opening of the Amazon Web Services Skills Center

**October 13:** Will Mulligan attended the Equality Chamber Connect

October 14: Kate Bates attended the **Doorways** Open Hearts, Open Doors fundraiser



2009 14th Street, North Suite 100 Arlington, VA 22201 (703) 525-2400 PHONE chamber@arlingtonchamber.org

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The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live, and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.

## thank you!

- National Capital Bank of Washington and Mercedes-Benz of Arlington for hosting Business After Business
- Body Harmony of Arlington, Generational Wealth Management, HPMA Solutions, MGI Corporate Gifts LLC, Monument Home Loans, and The Salt Line for donating door prizes at Business After Business