

the
Arlingtonian

VOL. LXXXVII, NO. 3 MAY/JUNE 2020



The Chamber is Here for Our Members

**in this
ISSUE**

special thanks to
ARLINGTONIAN GRAND SPONSOR



Arlington, VA

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 An Vo, Residence Inn by Marriott, Pentagon City
 Kedrick Whitmore, Venable LLP
 Jim Wilmot, Arlington Community Federal Credit Union
 Samuel Wolbert, Animal Welfare League of Arlington
 Todd Yeatts, The Boeing Company

* Liaison, Arlington Public Schools

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CHAMBER STAFF

Kate Bates, President & CEO
 Mike Rosenow, Senior Director of Membership
 Andrea Aiello, Membership Engagement Manager
 Scott Pedowitz, Government Affairs Manager
 Olivia McKay, Operations Manager
 Morgan Mentzer, Communications Coordinator

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

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Visit the Chamber calendar to stay updated on the latest events. Register online at www.arlingtonchamber.org or call (703) 525-2400.

chamber calendar

MAY

- 4 Monday** **Ambassador Committee Meeting**
4:00-5:00 p.m.
Virtual Meeting
- 5 Tuesday** **LeadShare Networking Group**
8:45-10:00 a.m.
Virtual Meeting
- 6 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:30 a.m.
Virtual Meeting
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Virtual Meeting
- 7 Thursday** **SMART Start**
4:00-5:15 p.m.
Virtual Meeting
- 8 Friday** **Sustainability Committee Meeting**
9:00-10:00 a.m.
Virtual Meeting
- 12 Tuesday** **Membership Development Committee Meeting**
2:00-3:00 p.m.
Virtual Meeting
Arlington County Board Candidate Forum
6:00-7:30 p.m.
Virtual Meeting
- 13 Wednesday** **Executive Committee Meeting**
8:00-9:30 a.m.
Virtual Meeting
- 14 Thursday** **Breakfast Connection**
7:45-9:00 a.m.
Virtual Meeting
- 15 Friday** **Board of Directors Meeting**
11:30 a.m.-2:00 p.m.
Virtual Meeting
- 19 Tuesday** **LeadShare Networking Group**
8:45-10:00 a.m.
Virtual Meeting
- 20 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:30 a.m.
Virtual Meeting
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Virtual Meeting
- 25 Monday** **Membership Engagement Committee Meeting**
4:00-5:00 p.m.
Conference call
- 26 Tuesday** **Education & Workforce Development Committee Meeting**
3:00-4:00 p.m.
Virtual Meeting
- 27 Wednesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Virtual Meeting
Small Business Roundtable
11:45 a.m.-1:00 p.m.
Virtual Meeting

JUNE*

- 1 Monday** **Ambassador Committee Meeting**
4:00-5:00 p.m.
Virtual Meeting
- 2 Tuesday** **LeadShare Networking Group**
8:45-10:00 a.m.
Virtual Meeting
- 3 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:30 a.m.
Virtual Meeting
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Virtual Meeting
- 4 Thursday** **SMART Start**
4:00-5:15 p.m.
Virtual Meeting
- 5 Friday** **Sustainability Committee Meeting**
9:00-10:00 a.m.
Virtual Meeting
- 9 Tuesday** **Membership Development Committee Meeting**
2:00-3:00 p.m.
Virtual Meeting
- 10 Wednesday** **Executive Committee Meeting**
8:00-9:30 a.m.
Virtual Meeting
- 11 Thursday** **Breakfast Connection Combined with Alexandria Chamber of Commerce**
7:30-9:00 a.m.
The Chart House
- 16 Tuesday** **State of the County & Public Safety Awards**
7:30-9:45 a.m.
Sheraton Pentagon City Hotel
- 16 Tuesday** **LeadShare Networking Group**
8:45-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 17 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:30 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 22 Monday** **Membership Engagement Committee Meeting**
4:00-5:00 p.m.
Conference call
- 23 Tuesday** **Education & Workforce Development Committee Meeting**
3:00-4:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 24 Wednesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 25 Thursday** **Board of Directors Meeting**
3:45-5:00 p.m.
TBA
Business After Business
5:00-7:00 p.m.
TBA
- 29 Wednesday** **Small Business Roundtable**
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom

*The Chamber's events will be virtual through June 10 per Governor Northam's state-wide order. The Chamber intends to continue its regular scheduled in-person events after that date, but will continue to monitor the CDC guidelines and re-evaluate the events as needed.

CHAIR'S MESSAGE

Open for Business

During the past two months, the Arlington Chamber of Commerce has been **Open for Business**. Every day the Arlington Chamber works for all who work and conduct business in Arlington. The only thing that has differed, in the wake of the arrival of the COVID-19 virus to our region, is that the Chamber has moved swiftly, creatively, and professionally to amend its events, activities, communications, and work routines in order to conduct its mission.



R. Scott Ritter

I applaud and deeply appreciate the tireless efforts of Chamber President & CEO Kate Bates and the entire Chamber staff for their swift and effective course adjustments to the Chamber's work. I am sincerely grateful, as well, for readily available input of the Chamber Directors and many of our members who have reached out to offer help and advice. We are very thankful as well for the flexibility of our long-time partners at **The Ritz-Carlton Pentagon City** for their swift response when it became necessary for us to postpone – not cancel – this year's Arlington Business Gala.

While we have had to cancel some events during this period, we have, in other instances, been able to change our format, work on future dates, or add new timely offerings. Among the business that the Chamber has conducted are the following:

- Web Conference Calls with Governor Ralph Northam, Congressman Don Beyer, Senator Mark Warner, Senator Tim Kaine, State Senator Adam Ebbin, and Arlington County Board Members
- Information on the Families First Coronavirus Response Act, the CARES Act, the Payroll Protection Program, and the VA 30 Day Fund grants
- Members in the signage industry offering free "We Are Open" signs
- Virtual Government & Economic Development Committee Meetings
- Virtual Arlington Chamber LeadShare Networking Group
- Virtual Small Business Roundtable
- Webinar with the Small Business Administration on Business Tools to Survive a Pandemic (Hosted with Arlington Economic Development)
- Virtual Meet the Arlington School Board Candidates Event
- Virtual Arlington Chamber Volunteer Day

The Chamber is open for all of us. Please stay safe. We look forward to seeing you soon!

R. Scott Ritter
United Bank



SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

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Michael Garcia RICP®, Agent



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MONUMENT



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BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

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SMALL BUSINESS ROUNDTABLE

This monthly event offers an educational opportunity to smaller businesses, and members have the opportunity to present on a topic relevant to the business community.

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can't-miss
EVENTS



Chamber Activity to Support Businesses During COVID-19

The coronavirus pandemic is having profound effects on businesses and the community as a whole. The Chamber is focusing our resources and efforts to support members through this uncertain period. The following highlights some of the Chamber's COVID-19 efforts, including special activities, resources for businesses, and member communications to continue to engage with members and provide support during this time. **In summary, while the office is physically closed, the Arlington Chamber is as open for business as ever.**



Resources for Businesses

- To provide members with business updates and resources on COVID-19, the Chamber created and is updating a coronavirus resource webpage. The page includes an expansive business resources section, health updates from local, state, and federal sources, and more. View the webpage at arlingtonchamber.org.
- The Chamber promoted free signage offers from members to local businesses to help notify patrons of business's current status.
- To provide needed revenue to member restaurants and retail businesses, the Chamber partnered with Arlington CAN-DO, a repository where businesses can register for free to sell their gift cards and individuals can purchase gift cards from the website.
- To assist small businesses with identifying available Paycheck Protection Program (PPP) lenders, the Chamber compiled a webpage that lists all Chamber member financial institutions that are administering PPP loans.



Special Events on COVID-19

- To provide our members with the most up-to-date information about what's available to their businesses during this time, the Chamber organized a continuing series of webinars, including the US Small Business Administration Washington Metropolitan Office organized with **Arlington Economic Development BizLaunch**, County Board Chair Libby Garvey and Arlington County leadership, and the US Chamber of Commerce.
- Chamber members had the opportunity to learn about the CARES Act and other COVID-19 responses from leaders, including Senator Mark Warner, Governor Ralph Northam, and Senator Tim Kaine in statewide webinars organized by the Virginia Association of Chamber of Commerce Executives.
- Hours after the CARES Act passed, Congressman Don Beyer held a webinar for members of the Arlington Chamber and other chambers in the 8th District to discuss the new law and answer member's questions.
- The Chamber extended invitations to our members to participate in webinars organized by other chambers of commerce in our region with Governor Ralph Northam and Senator Mark Warner.





Chamber Advocacy Related to Coronavirus

- The Chamber has advocated to all levels of government for the resources and aid businesses need during these challenging times.
- The Chamber has been working closely with the County Board and local leaders for collaboration and to stay apprised of the local government's offerings and initiatives to help local businesses. The Chamber commends the County Board on their collaboration in emergency response, supporting funding for Arlington's small business GRANT program, and asked for further extensions of tax deadlines and the resumption of public processes like site plan review committees to help restart the economy.
- The Chamber has been actively working with regional chambers and partners on requests to the government to support businesses, including calling for an economic stimulus bill, which would later become the CARES Act, requesting an extension of the Commonwealth tax filing deadline to match the federal extension, and asking for clarification in law that local government bodies may hold virtual meetings during the emergency to ensure that important public business can proceed in a way that minimizes risk.
- The Chamber is a part of the Northern Virginia Back to Work Task Force comprised of other chambers, colleges, and workforce and economic development agencies. The Task Force requested that funding be preserved and expanded for talent initiatives to help further economic recovery.

Member Communications

- The Chamber sent timely e-blasts to notify members of new small business grant programs, including the Alexandria/Arlington Emergency Layoff Aversion Assistance Program, Arlington County GRANT Program, Paycheck Protection Program, SBA Disaster Loans, US Chamber Save Small Business Fund, and VA 30 Day Fund.
- The Chamber also notified members of Governor Northam's statewide orders and free webinars with government officials and local business leaders.
- The Chamber provided real-time notifications to members in affected industries that Arlington County government issued to local businesses, including the County's request that restaurants switch exclusively to carry-out and delivery.
- As a way for members to share their resources, business offers, and to connect with other Chamber members during this time of social distancing, the Chamber is encouraging our members to join and post in our LinkedIn group. Become a member of the group, [linkedin.com/groups/8684275/](https://www.linkedin.com/groups/8684275/).
- The Chamber continues to share timely information from Arlington County and other relevant partners to our members.

Local, State, and, National Collaboration

- To discuss ways to support the hospitality industry during this time, the Chamber partnered with Arlington County for a call with County leadership, including the County Manager, **Arlington Economic Development Director, Arlington Convention and Visitors Services Director**, as well as the Hotel General Managers Committee leadership.
- To explore new ways to support members and the broader community during this time, the Chamber continues to connect with state and local government, and other chambers of commerce, as well as partner organizations, including industry groups, BIDs (which covers **CPRO, LHA, and Clarendon Alliance**), and other networks.
- The Chamber staff is using resources available through the US Chamber, Association of Chamber of Commerce Executives, and other networks to stay up-to-date on COVID-19 information for businesses.

Good News: Our Community in Action

The Chamber has collected stories of hope and positive messages of our members making a difference in the Arlington community. If you are a Chamber member and have any stories to share of your organization supporting the local community during this time, please tag the Chamber on social media using #Biz4Good and send your submissions to Communications Coordinator Morgan Mentzer at communications@arlingtonchamber.org.



Below is a sampling of stories from our membership:

- **Arlington Arts Center** donated “Anti-boredom Bundles” to **Bridges to Independence’s** youth in shelter to keep them entertained and occupied while they are home due to COVID-19.
- To provide comfort to those working tirelessly to keep the community safe, **Zoup!** offered a free cup of soup for every frontline responder or medical worker every Monday in April.
- **Marymount University** donated masks and gowns to **Virginia Hospital Center** amid a shortage of personal protective equipment for healthcare workers.
- **TNR Cafe** donated lunch to **Virginia Hospital Center** staff as a thank you for their efforts to keep the Arlington community safe during the current health crisis.
- Arlington chef and business owner, David Gaus of **Bayou Bakery Coffee Bar & Eatery**, partnered with **Real Food for Kids** to help kids and their families in the Arlington community as they face school closures and work reductions by providing free hot meals.
- **United Way of the National Capital Area** partnered with **Windows Catering** to deliver 8,000 meals to hospital personnel.
- **Bonefish Grill** donated lunch to the **Arlington County Fire Department**.
- **Flare** picked up donations around Crystal City for **Arlington Food Assistance Center**.
- **Claritas Creative** Coffee for Caregivers program has provided hot coffee, tea, and hot chocolate for healthcare workers.
- **Minuteman Press Printing & Marketing Solutions** started Bounce Back USA initiative to offer free services for local businesses. **Minuteman Press** is offering free COVID-19 awareness and prevention posters and a local advertising forum to all businesses in Arlington.



Marymount University donated masks and gowns to Virginia Hospital Center



Bayou Bakery Coffee Bar & Eatery partnered with Real Food for Kids to provide meals to local families



TNR Cafe donated lunch to Virginia Hospital Center staff

Virginia General Assembly Wrap-Up

The Virginia General Assembly gavelled its 2020 session to a close in March. Overall, the Chamber had some significant policy victories this year, both in securing passage of positive legislation and defeating several bills that would have negatively impacted the business community. The Chamber's victories include a repeal of the sunset for Arlington's Transient Occupancy Tax tourism promotion surcharge, securing sustainable funding for transportation projects, and defeating bills that would have allowed project labor agreement as site plan conditions and repealed Virginia's Right to Work law. Unfortunately, some bills which the Chamber opposed also passed, including bills that give Arlington County the ability to fine stores whose shopping carts are stolen, impose a 5-cent tax on plastic shopping bags, and raise taxes on meals to 6% (currently 4%).



County Delays Noise Enforcement Hearing Until June

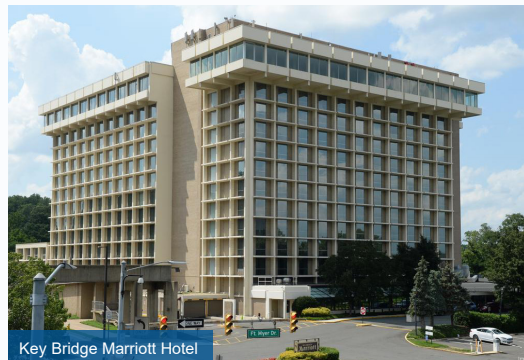


The County Board had planned to advertise a hearing in April on new procedures to enforce the Arlington County Noise Control Ordinance. The Chamber was concerned that the County was moving forward with the changes without reaching out to affected businesses, especially restaurants, to learn about their concerns or potential impacts of the change. The Chamber asked the County Board not to advertise a hearing until after this outreach had been done.

The County Board voted to delay the hearing until June due to the impacts of the COVID-19 crisis, and the difficulty that businesses would have engaging on this issue as they respond to the crisis. The

Chamber will remain engaged with Arlington County to ensure that any concerns are heard and addressed before the County Board votes on the code change in June.

Chamber Supports Redevelopment of 1900 Crystal Drive and Key Bridge Marriott



The Chamber continues to support economic development in Arlington and did so this spring through support for two site plans. The Chamber supported the redevelopment of 1900 Crystal Drive and the Key Bridge Marriott. The redevelopment of 1900 Crystal Drive will allow for better traffic flow within the site and greater access to retailers located in this development. The renovation of the **Key Bridge Marriott** includes plans to construct two new residential buildings and a public esplanade overlooking the Potomac River. This project will be a landmark development and a gateway to welcoming visitors to Arlington as they cross the Key Bridge from the District of Columbia. The Chamber is proud to support developments like these two sites add vibrancy and further drive economic growth throughout Arlington.

The Chamber staff participated in meetings of the Arlington Public Schools Advisory Council on Instruction, the Economic Development Commission, and Arlington County Board. Chamber staff also attended General Assembly committee hearings, Zoning Committee meeting on Columbia Pike Form Based Code, and Lee Highway Placemaking Salon.



STATE OF THE COUNTY & PUBLIC SAFETY AWARDS



Tuesday, June 16
7:30 - 8:00 a.m. Registration
8:00 - 9:45 a.m. Program
Sheraton Pentagon City Hotel

Grand Sponsor



Registration Questions?

Olivia McKay
Operations Manager
chamber@arlingtonchamber.org
(703) 525-2400

Register at www.arlingtonchamber.com/events

Celebrate Arlington and Honor Those Who Serve

The **State of the County & Public Safety Awards** is a community focused event that celebrates Arlington's achievements, our community's future, and those who make Arlington a great place to live and work. The Chamber understands that the escalation of the coronavirus outbreak has had significant impacts on Arlington and the local business community, and know that more is still to come. At this event, attendees will have the opportunity to learn about the County's economic and developmental status from **Arlington County Board Chair, Libby Garvey**, as well as honor our local heroes who keep our community safe, especially during this crisis.

Join us to receive an update on Arlington County and pay tribute to our public safety personnel and first responders from **Arlington County's Fire Department, Police Department, Public Safety Communications & Emergency Management, and Office of the Sheriff**, who've exemplified extraordinary heroic actions and exceptional performance of their duties.

The Chamber will monitor the CDC guidelines and re-evaluate the event if needed, but still intend to celebrate Arlington and honor those who serve.

Showcase Your Community Support

Are you interested in community impact and local government involvement? The Chamber offers a number of **sponsorship opportunities** that allow you to demonstrate your gratitude for our public safety personnel. For more information, contact **Membership Engagement Manager, Andrea Aiello**, at engagement@arlingtonchamber.org or (703) 525-2400.



Ivy Horan of MGI Corporate Gifts LLC and her son Liam participate in Volunteer Day



Congressman Don Beyer gives remarks during the virtual kickoff

Volunteers from Arlington Businesses Serve Local Nonprofits

In response to the coronavirus pandemic, the Chamber found new ways to connect the business community with the nonprofit sector during this year's **Arlington Chamber Volunteer Day** held on **Tuesday, April 21**. The event began with a **virtual kickoff** featuring **Congressman Don Beyer** who commended "the Chamber on not canceling Arlington Chamber Volunteer Day after 21 years by finding so many creative ways to give back while we are self-isolated." Following the kickoff, businesses volunteered for the nonprofit projects that they selected.

More than 100 volunteers that lent a helping hand for **16 projects** arranged by local nonprofits. The participating nonprofits had a variety of assignments for volunteers. Some of these projects included making masks for the residents of **Culpepper Garden** and donating children's clothes to the **The Clothesline for Arlington Kids**. The projects provided were in accordance with the CDC guidelines to ensure that participants were practicing social distancing.

This event is produced each year by the **Arlington Chamber of Commerce's Community Action Committee** as a rewarding half-day of service that provides an opportunity for nonprofits to develop relationships with Arlington businesses, as well as for businesses to give back to the community. The Chamber would like to thank the Community Action Committee members, sponsors for this event, and participating volunteers and nonprofits for making this pivot possible.

Arlington Chamber Volunteer Day



Grand Sponsor

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AGENCY

SNELL PROPERTIES

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Advon Group with TTR/Sotheby's International Realty
Ballston BID

CNA

Crystal City Business Improvement District
Jay E. Reiner CPA, PLLC
Marymount University
Northwest Federal Credit Union
Searle Business Solutions, LLC

MILESTONE ANNIVERSARIES

Chamber Membership



80 Years
Mercedes Benz of Arlington

45 Years
YMCA Arlington

30 Years
Cusumano & Stuver, DDS
Simmonds & Klima, Ltd.

20 Years
Arlington Thrive

15 Years
OTM Partners, LLC

10 Years
Digital Recollections
Law Office of Christopher Guest, PLLC

5 Years
Columbus Club
Courthouse Art of Dentistry
La Cocina VA
Public Safety Communications & Emergency Management

Have news to share?

Let us know! Members in the News article submissions must be emailed to Morgan Mentzer, Communications Coordinator, and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact Morgan Mentzer at communications@arlingtonchamber.org or (703) 525-2400.

Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.

members in the news

SYNERGY HOME CARE

Synergy HomeCare Receives 2020 Best of Home Care® – Leader in Excellence Award



CEO of Synergy Home Care, Mitch Opalski (seated), Corrie Cyre, Director of Nursing at Synergy Home Care (right) pose for a picture with their award with a client and her care giver

Synergy Home Care received the distinguished 2020 Best of Home Care—Leader in Excellence Award from Home Care Pulse, the leading firm in quality assurance for home care. The Leader in Excellence Award is the highest recognition awarded by Home Care Pulse and is given to select home care businesses that consistently rank among the very highest in 10 or more quality metrics. As a Leader in Excellence, **Synergy Home Care** is now ranked among the top 15% of home care providers participating in the nationwide Home Care Pulse Satisfaction Management Program.

DEFT CONSULTING, ENTERPRISE KNOWLEDGE, AND NTIVA Deft Consulting, Enterprise Knowledge, and Ntiva Listed on Inc. 5000 Series D.C. Metro List

Deft Consulting, Enterprise Knowledge, and Ntiva have been ranked in the inaugural Inc. 5000 Series: D.C. Metro list of the fastest-growing private companies in D.C., Maryland, Virginia, and Delaware. Born of the annual Inc. 5000 franchise, this regional list represents a unique look at the most successful companies within the D.C. Metro economy’s most dynamic segment—its small businesses. The companies on this list show stunning rates of growth across all industries in the D.C. metropolitan area.



ARLINGTON COMMUNITY FEDERAL CREDIT UNION

ACFCU Announces COVID-19 Community Support Plan

In response to the COVID-19 pandemic, **Arlington Community Federal Credit Union (ACFCU)** announced a holistic community support initiative focused on philanthropy and community service. The plan directs donations totaling \$15,000 to organizations addressing urgent issues as a result of COVID-19, including **Arlington Thrive, Real Food for Kids, Doorways for Women and Families, Arlington Food Assistance Center, and Bridges to Independence.**

AMAZON

Amazon Donates \$1 Million to Arlington, D.C. Area Foundations

Amazon donated \$1 million in emergency COVID-19 response funds to four large D.C. area community foundations, including the **Arlington Community Foundation**. The donation will be used to provide resources to organizations working with communities impacted by the coronavirus and the economic consequences of the outbreak.

Amazon is also providing additional cash and in-kind support to five food service providers in the Washington D.C. region, including the **Arlington Food Assistance Center.**

Dominion Energy Commits \$1 million to Coronavirus Relief Efforts

The **Dominion Energy** Charitable Foundation committed \$1 million to aid COVID-19 relief efforts across the U.S. The funds will support national organizations such as the **American Red Cross** and address local needs. **Dominion Energy** is committing \$750,000 to nonprofits to help assist the communities that are home to the more than seven million customers **Dominion Energy** serves. Donations to local organizations will help address specific needs.

More than \$500,000 Distributed to Area Nonprofits from Arlington Community Foundation’s COVID-19 Prompt Response Fund

More than 40 Arlington nonprofits received a total of more than \$500,000 in emergency response support from the **Arlington Community Foundation** COVID-19 Prompt Response Fund. Since the onset of the COVID-19 outbreak in Arlington, a team of **Community Foundation** staff, board members, and representatives from both the County and other local funders have met daily to assess grant requests from nonprofit organizations impacted by the crisis.

The Chamber Appreciates Our Members

The Chamber would like to thank our new members and those who have recently renewed their membership. The Chamber greatly appreciates your support, and Chamber staff will continue to work hard to provide informational resources, programming, and support to our members during this challenging time.

For new members who join in the months of April and May, the Chamber is offering an enhanced business directory listing on the Chamber’s website. This includes top placement on the member’s company category page for six months,* as well as a sidebar advertisement on the same page for a month. The listing also includes the company’s logo with a link to any webpage of their choice, whether it’s a link to their homepage, a special offer, or promotion.

If you know of a business that could benefit from involvement in the Arlington Chamber, please introduce them to Mike Rosenow, Senior Director of Membership at mrosenow@arlingtonchamber.org or (703) 525-2400. He is happy to connect with the business to assess their needs, and develop a customized strategy to maximize their membership. The best compliment that the Chamber can receive is a new member referral.

**Top placement on category page depends on demand. Two directory listings can be placed at the top of the page, but if we receive three or more members within the same time frame, they will be listed in alphabetical order.*

welcome to our NEW MEMBERS!

Arts and Entertainment

Photo In A Box

Business and Professional Services

Otilo, Inc.
SpotOn

Education

Aveda Institute Arlington
University of Virginia Darden School of Business
Westminster School

Financial Services

John Hilton - Buster Capital
Aronson LLC
Fidelity Investments
Horizon Advisory Group LLC
Sands Capital Management, LLC

Healthcare

Family Doc Annie - Weight Loss Coaching
Kolmac Outpatient Recovery Center
The GW Medical Faculty Associates

Home and Personal Services

Cherry Blow Dry Bar
Divine Movers Inc

Legal Services

Law Office of James A. DeVita

Nonprofit Organizations & Associations

Clarendon Alliance, Inc.
Dream Project VA
ENDependence Center of Northern Virginia
Enterprise Development Group (EDG)

Real Estate and Construction

The Holladay Corporation

Retail and Restaurants

Company Flowers & Gifts Too!
Pure Perfection Catering

Travel and Tourism

Lyft

STAY CONNECTED

WITH THE CHAMBER IN 3 EASY WAYS:

- 

Follow us on social media
@ArlVAChamber
ArlingtonChamberVA
Arlington Chamber of Commerce - Virginia
- Visit our website:
www.arlingtonchamber.org
- Subscribe to our weekly e-newsletter by visiting our website

Send your new members referrals to Mike Rosenow, Senior Director of Membership, at membership@arlingtonchamber.org or call (703) 525-2400.

POSTMASTER: Send address changes to the *Arlingtonian* c/o
Arlington Chamber of Commerce, 2009 14th Street, North, Suite 100
Arlington, VA 22201

Serving the Financial Needs of the *Arlington* Small Business Community



Get to Know a Local Banker,
Dedicated to Helping Your Business Succeed.

Call *Sonia* at 703-289-5999



JOHN MARSHALL BANK

2300 Wilson Boulevard, Arlington, VA 22201 JohnMarshallBank.com

Member
FDIC



The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.