

# *the* Arlingtonian

VOL. LXXXIV, NO. 7 NOVEMBER/DECEMBER 2019



special thanks to  
**ARLINGTONIAN GRAND SPONSOR**



Arlington, VA

## in this ISSUE

- 2 Calendar
- 3 Chair's Message
- 4 Business Advocacy
- 5 Chamber Scene
- 6-7 Upcoming Events  
Nonprofit Forum  
Arlington Business Gala
- 8-9 Members in the News
- 9 Welcome New Members
- 10 Holiday Giving
- 11 Event Highlights  
Scholar's Cup  
Cards and Clubs

## 2019 Chamber Board EXECUTIVE COMMITTEE

Greg Hamilton, Chair  
Scott Ritter, Chair-elect  
Lindsey Rheaume, Immediate Past Chair  
Tina Walker, Past Chair  
Kate Bates, President & CEO  
Tina Leone, Treasurer  
Beth Borowski, Assistant Treasurer  
Adrian Stanton, Vice Chair – Communications  
David Isaacson, Vice Chair – Community Engagement  
David Kinney, Vice Chair – Business Advocacy  
Todd Ihrig, Vice Chair – Member Affairs  
Joe Prentice, Vice Chair – Membership Development

## DIRECTORS

Bismah Ahmed, Apartment and Office Building Association  
Kate Bates, Arlington Chamber Of Commerce  
Dan Blaine, Marsh & McLennan Agency, LLC  
Beth Borowski, CNA  
Mary-Claire Burick, Rosslyn Business Improvement District  
Dulce Carrillo, Arlington Public Schools\*  
Crystal Christmas-Watson, Crystal City Marriott  
Nicole Collier, Nestlé  
Steve Cooper, Excella Consulting  
David DeCamp, Newmark Grubb Knight Frank  
Al Diaz, Marymount University  
David Dockendorff, M&T Bank  
Andrea Fava, Amazon  
John Finlay, Crystal City Sports Pub  
Bill Fogarty, Walsh, Colucci, Lubeley & Walsh PC  
Michael Foster, MTFA Architecture, Inc.  
Betsy Frantz, True North LLC  
Marty Freeman, JBG Smith  
Tracy Gabriel, Crystal City Business Improvement District  
John Gallagher, Energesco Mechanical  
Michael Garcia, State Farm Insurance  
Donna Hamaker, Buck & Associates  
Greg Hamilton, Arlington Magazine  
Todd Ihrig, Avantax Investment Services  
David Isaacson, Beach Geeks, Inc.  
Sonia Johnston, John Marshall Bank  
Linda Kelleher, Culpepper Garden  
David Kinney, Clarendon, LLC  
Tina Leone, Ballston Business Improvement District  
Tad Lunger, McGuireWoods LLP  
Pinkie Dent Mayfield, Graham Holdings Company  
Garrett McGuire, AT&T  
Greta Menard, Capital MarCom  
Greg Mullin, George Mason Mortgage, LLC  
John Murphy, Washington WorkSpace  
Barbara Nicastro, The Law Offices of Barbara E. Nicastro  
Shy Pahlevani, Hungry Marketplace, Inc.  
COL. Kimberly Peeples, Joint Base Myer-Henderson Hall\*\*  
Joe Prentice, Monument Home Loans  
Greg Raines, Dittmar Company  
Scott Reamy, Dominion Energy  
Lindsey Rheaume, EagleBank  
Scott Ritter, United Bank  
Robin Robertson, The National Capital Bank of Washington  
David Rowley, Minuteman Press  
Adrian Stanton, Virginia Hospital Center  
Doug Taylor, Bean, Kinney & Korman, P.C.  
Darren Tully, Freedom Bank  
Tina Walker, BAE Systems  
Jim Wilmot, Arlington Community Federal Credit Union

\* Liaison, Arlington Public Schools

\*\* Liaison, U.S. Military

## CHAMBER STAFF

Kate Bates, President & CEO  
Mike Rosenow, Senior Director of Membership  
Andrea Aiello, Membership Engagement Manager  
Scott Pedowitz, Government Affairs Manager  
Katie Nord, Events Manager  
Olivia McKay, Operations Coordinator  
Morgan Mentzer, Communications Coordinator  
Miki Gilmore, Communications Associate (Part-Time)

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

The *Arlingtonian* (USPS 534030) is published bi-monthly by the Arlington Chamber of Commerce. A subscription rate of \$4 per Chamber representative is collected as part of annual membership dues. Periodicals postage paid at Arlington, VA.

# chamber calendar

## NOVEMBER

- 1 Friday** **Sustainability Committee Meeting**  
9:00-10:00 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 4 Monday** **Ambassador Committee Meeting**  
4:00-5:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 6 Wednesday** **Government Affairs & Economic Development Committee Meeting**  
9:00-10:00 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom  
**LeadShare Networking Group**  
11:45 a.m.-1:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom  
**Small Business Roundtable**  
"Digital Marketing for Small Business: The Five Must Haves" presented by **Justin Gooderham of Dalton Digital**  
11:45 a.m.-2:15 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 7 Thursday** **Breakfast Connection: Business and Professional Services Focused**  
7:30-9:00 a.m.  
Holiday Inn Rosslyn
- 12 Tuesday** **Membership Development Committee Meeting**  
2:00-3:00 p.m.  
Conference Call
- 13 Wednesday** **Executive Committee Meeting**  
8:15-9:45 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 19 Tuesday** **Nonprofit Forum: The Changing Face of Volunteerism**  
11:30 a.m.-1:00 p.m.  
WETA-TV 26/90.9 FM
- 20 Wednesday** **Government Affairs & Economic Development Committee Combined With Community Action Committee**  
9:00-10:00 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom  
**LeadShare Networking Group**  
11:45 a.m.-1:00 p.m.  
Bond's Team Building
- 21 Thursday** **Business After Business**  
5:00-7:00 p.m.  
George Mason University - School of Business
- 22 Friday** **Board of Directors Meeting**  
11:30 a.m.-2:00 p.m.  
Congressional School
- 25 Monday** **Membership Engagement Committee Meeting**  
4:00-5:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 26 Tuesday** **Education & Workforce Committee Meeting**  
4:30-5:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom

Visit the Chamber calendar to stay updated on the latest events.

Register online at [www.arlingtonchamber.org](http://www.arlingtonchamber.org) or call (703) 525-2400

## DECEMBER

- 2 Monday** **Ambassador Committee Meeting**  
4:00-5:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 4 Wednesday** **Government Affairs & Economic Development Committee Meeting**  
9:00-10:00 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom  
**LeadShare Networking Group**  
11:45 a.m.-1:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 5 Thursday** **SMART Start**  
4:00-5:15 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 6 Friday** **Sustainability Committee Meeting**  
9:00-10:00 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom  
**2020 Organizational Board Meeting**  
11:30 a.m.-2:00 p.m.  
Sheraton Pentagon City  
**Annual Meeting**  
10:30-11:30 a.m.  
Sheraton Pentagon City
- 10 Tuesday** **Membership Development Committee Meeting**  
2:00-3:00 p.m.  
Conference Call
- 11 Wednesday** **Executive Committee Meeting**  
8:15-9:45 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 12 Thursday** **Business After Business**  
5:00-7:00 p.m.  
Arlington Arts Center
- 18 Wednesday** **Government Affairs & Economic Development Committee Meeting**  
9:00-10:00 a.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom  
**LeadShare Networking Group**  
11:45 a.m.-1:00 p.m.  
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 20 Friday** **Board of Directors Meeting**  
11:30 a.m.-2:00 p.m.  
Key Bridge Marriott

## Questions?

For questions regarding events, contact Katie Nord, Events Manager, at [events@arlingtonchamber.org](mailto:events@arlingtonchamber.org) or (703) 525-2400.

# CHAIR'S MESSAGE

## Annual Meeting: December 6

My first Chamber signature event was the Annual Meeting in 2011. I recall being impressed by the size and caliber of the audience. It was a packed house, filled with the who's who in Arlington – elected officials, constitutional officers, business leaders, nonprofit CEOs, and other local influencers. I have attended every year since, and the event has never disappointed.

This year's Annual Meeting will be held on Friday, December 6, from 11:30 a.m. to 2 p.m. at the **Sheraton Pentagon City Hotel**. I hope you will join us as we celebrate our accomplishments, preview plans for 2020, see old friends and make new ones, and hear from our exciting keynote speaker, Brian Huseman, who is the Vice President of Public Policy at **Amazon**. Please register at [www.arlingtonchamber.org](http://www.arlingtonchamber.org). I look forward to seeing you there.



Greg Hamilton

On the advocacy front, the Chamber was pleased to support the expansion of the **Crystal City Business Improvement District** to include areas of Pentagon City and the Arlington portion of Potomac Yard. Expanding the **BID's** boundaries will promote the creation of a unified downtown in this vital part of our community. The property owners within the Chamber's membership located in the proposed expanded **BID** area expressed support as well. The County Board approved the expansion.

In addition, the Chamber was an active advocate for **Dittmar Company's** redevelopment plan for the **Holiday Inn Rosslyn**. The plan will transform the site into a world-class hotel and conference center. The Chamber wrote letters of support and gave testimony at a County Board meeting to explain the community benefit of the proposal. The board approved the plan.

Lastly, the Chamber was pleased to host the Northern Virginia Regional Elected Leaders Summit, in partnership with the Northern Virginia Chamber of Commerce, and co-hosts Alexandria Chamber of Commerce, Loudoun Chamber of Commerce, Prince William Chamber of Commerce, and Northern Virginia Regional Commission. Leaders from across the region gathered at **George Mason University's** Van Metre Hall on August 26 for a discussion featuring Arlington County Board Chair Christian Dorsey, Fairfax County Board of Supervisors Vice Chairman Penny Gross, Loudoun County Board of Supervisors Chair Phyllis Randall, Prince William County At-Large Chairman Corey Stewart and Alexandria Mayor Justin Wilson. NBC4's Northern Virginia Bureau Chief Julie Carey moderated the program.

In December, I will hand over the gavel to our chair-elect, the smart, kind, and capable **Scott Ritter of United Bank**. Scott is the perfect steward to carry the Chamber forward in 2020. It has been an honor, pleasure, and a privilege to serve as your board chair this year and work with an immensely talented board and staff, especially our dynamic, hardworking and committed President & CEO Kate Bates. Full speed ahead in 2020!

Greg Hamilton  
Arlington Magazine



### SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

GRAND SPONSOR  
Greg Mullan -



PREMIER SPONSOR  
Michael Garcia -  
State Farm Insurance

### BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

GRAND SPONSOR



HOST SPONSOR  
State Department  
Federal Credit Union

### BUSINESS AFTER BUSINESS

End your busy workday on a high note with food and drinks, mixer-style networking, and the chance to win door prizes, including cash from the jackpot available each month.

can't-miss  
EVENTS



Members can be involved in shaping policy positions through the Government Affairs & Economic Development Committee, which typically meets twice a month in the Chamber Boardroom.

To be added to the committee distribution list, email [chamber@arlingtonchamber.org](mailto:chamber@arlingtonchamber.org).

## Chamber Holds Arlington County Board Candidate Forum



Current Arlington County Board Chair, Christian Dorsey (D), and Member, Katie Cristol (D), and challengers, Audrey Clement (I) and Arron O'Dell (I)

The Arlington Chamber held the 2019 Arlington County Board Candidate Forum at **U.Group**. This businesses-themed forum featured a moderated discussion with the four candidates running for two seats on the Arlington County Board; current County Board Chair, Christian Dorsey (D), and Member, Katie Cristol (D), and challengers, Audrey Clement (I) and Arron O'Dell (I). Alex Koma of the Washington Business Journal moderated the discussion which centered on topics relevant to the Arlington business community, and provided candidates the opportunity to address these issues and engage with local business leaders.

The questions covered priorities, including growth, housing affordability, environmental goals, and Arlington's overall future direction. The moderator asked each candidate what the most important priority is, how they plan to deliver these goals, and what they want to see Arlington look like in 30 years. The candidates offered insight into the government's role in assuring housing affordability and spoke about how they would achieve this matter if they were elected. The question and answer session ended with a response from each candidate on how they would make it easier for businesses to operate in Arlington.

## Chamber Supports Dittmar's Application for Holiday Inn Rosslyn Redevelopment

The Arlington County Board unanimously approved **Dittmar's** application to redevelop the current location of the **Holiday Inn Rosslyn** following encouragement from the Chamber. **Dittmar** plans to transform the property into a mixed-use development comprising apartment residences, a four-star hotel and conference facility, and retail space. This multi-use project will benefit the community as it is anticipated to employ 200 more individuals than work at the current **Holiday Inn**. Also, the residents in the apartments and visitors drawn to the four-star hotel and conference facility are likely to be customers for Rosslyn's businesses, and this new commerce is projected to contribute to Arlington County's tax revenues.

The Chamber wrote two letters expressing support of **Dittmar's** application for redevelopment to the Site Plan Review Committee as well as the Arlington County Board. The Chamber's Government Affairs Manager, Scott Pedowitz, also testified at a County Board meeting on September 24, encouraging the Board to accept the County Manager's recommendation and approve the site plan application. After more than three hours of discussion, the Board approved **Dittmar's** application.

## Government Affairs and Economic Development Committee Meets with Members of Arlington's General Assembly Delegation

The Chamber's Government Affairs and Economic Development Committee welcomed Senator Adam Ebbin (D), Senator Barbara Favola (D), Delegate Alfonso Lopez (D), Delegate Mark Levine (D), and Delegate Rip Sullivan (D) at two meetings in September. Committee members had the opportunity to engage in a robust discussion with the General Assembly members and to ask important questions concerning Arlington businesses. The conversations focused on topics including transportation funding, workforce development, housing affordability, energy, and looking ahead to the 2020 General Assembly session.



Senator Barbara Favola (D), Delegate Alfonso Lopez (D), and Delegate Mark Levine (D) listen to questions from the committee

The Chamber staff participated in meetings of the Bus Transformation Project Strategic Advisors Panel, the Governor's Workforce Listening Tour, County Board work session on Housing Conservations Districts, Zoning Committee meeting on bonus density provisions, County Board meeting, and Amazon headquarters Site Plan Review Committee and walking tour.



## Your Chamber in the Community

In many ways, the success of Arlington is directly tied to the success of its business community, and the success of the Arlington Chamber is directly tied to its membership base. This is why the Chamber's Directors, staff and members are dedicated to supporting community events and happenings. Below are highlights from a sampling of the events that Chamber staff and members of our Board of Directors participated in on behalf of the Chamber.

August 29 – Mike Rosenow and Scott Pedowitz attended the Northern Virginia Transportation Commission Open House.

August 30 – Olivia McKay, Morgan Mentzer, Miki Gilmore, Scott Pedowitz, and Andrea Aiello visited the **National Capital Bank of Washington's** ice cream truck to celebrate their 130 year anniversary.

September 5 – Kate Bates and Scott Pedowitz attended the unveiling of the first Richmond Highway street signs by **Arlington County Department of Environmental Services** and reception hosted by the **Crystal City BID**.

September 7 – Kate Bates, Mike Rosenow, and Scott Pedowitz participated in the **Arlington Police, Fire, and Sheriff 9/11 Memorial 5k**.

September 12 – Scott Pedowitz attended the **Leadership Center for Excellence** convocation. Scott is participating in the 2020 Leadership Arlington Class.

September 17 – Kate Bates gave a welcome on behalf of the Chamber, as did Hotel General Managers Committee Chair Chris Raines at the Arlington Convention and Visitors Service Hotel Summit, which is part of **Arlington Economic Development**. The Hotel General Managers Committee co-hosted the event. Scott Pedowitz, Mike Rosenow, and Andrea Aiello also attended.



Chamber staff with National Capital Bank of Washington celebrating their 130 year anniversary



Chamber staff with Chamber Ambassador Hannah Dannenfelser, Vice Chair of Business Advocacy David Kinney, and Chamber Director Jim Wilmot at Arlington, Police, Fire, and Sheriff 9/11 Memorial 5k

September 17 – Andrea Aiello attended a the Housing Happy Hour at **Alliance for Housing Solutions**.

September 18 – Kate Bates attended **Kiwanis Club** lunch, as a guest of **John Marshall Bank**, honoring **Jim Cole**, the CEO of **Virginia Hospital Center**.

September 18 – Mike Rosenow and Scott Pedowitz attended VRLTA Arlington-Alexandria Chapter meeting.

September 19 – Mike Rosenow, Andrea Aiello, and Morgan Mentzer attended the ribbon cutting ceremony for **OrthoOIC**.

September 26 – Kate Bates participated in the Alexandria/Arlington Workforce Investment Council meeting.

September 26 – Kate Bates spoke at the ribbon cutting ceremony for **Bond's Escape Room**. Olivia McKay, Mike Rosenow, and Andrea Aiello also attended.

September 28 – Kate Bates spoke at the ribbon cutting ceremony for **Agents in Style**. Mike Rosenow and Andrea Aiello also attended.

October 3 – Kate Bates attended Leadership Greater Washington fall kickoff. Kate is participating in the 2020 Leadership Greater Washington Class.

October 3 – Scott Pedowitz attended the **George Mason University** Arlington Movers & Shakers Mixer.

October 15 – Kate Bates, Mike Rosenow, Scott Pedowitz, and Andrea Aiello attended the **Arlington Community Foundation** Spirit of Community Luncheon.



OrthoOIC's ribbon cutting ceremony



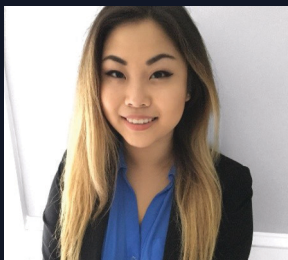
Nonprofit Forum  
**THE CHANGING FACE  
OF VOLUNTEERISM**

Tuesday, November 19 | 11:30a.m.-1:00p.m.  
WETA-TV 26/90.9 FM

**Meet the Speakers**



**Jessica Adams**  
Executive Director  
American Red Cross in the  
National Capital Region



**Stephannie Ku**  
Director of Events & Communications  
OAR of Arlington, Alexandria, and  
Falls Church



**Garrett McGuire**  
Regional Director, External and  
Legislative Affairs  
AT&T



**Zach Wahl**  
Principal, Knowledge Management and  
Taxonomy  
Enterprise Knowledge, LLC



**Lisa Fikes**  
Moderator  
Executive Director  
Volunteer Arlington

Join us for the **Nonprofit Forum: The Changing Face of Volunteerism** on Tuesday, November 19, from 11:30 a.m.-1:00 p.m. at WETA-TV 26/90.9 FM, presented by the Chamber's **Community Action Committee**. The volunteerism forum will focus on providing insights into how businesses are utilizing nonprofits in the community for volunteer opportunities, and how nonprofits are communicating and leveraging that information to receive volunteer help based on their needs. Our four panelists will include representatives from both businesses and nonprofits, which will provide every attendee with valuable knowledge from both industry perspectives to apply within their own organization.

Registration includes attendance and lunch. For questions or more information contact the Chamber at [chamber@arlingtonchamber.org](mailto:chamber@arlingtonchamber.org) or (703) 525-2400.

**Grand Sponsor**



[www.optimistclubofarlingtonva.org](http://www.optimistclubofarlingtonva.org)

**CHRISTMAS TREE "O" CHRISTMAS TREE**

**The Arlington Optimist Club's Christmas Tree Lot Opens  
Friday, November 29 12:00 p.m. to 8:00 p.m.**

**Hours of Operation**  
Mon.-Thurs. 2:00 p.m. – 8:00 p.m. | Fri. 12:00 p.m. – 8:00 p.m.  
Sat. & Sun. 9:00 a.m. – 8:00 p.m.

**SAME LOCATION FOR 73 YEARS!**

**Lee Highway & Glebe Road --- on the Wells Fargo Parking Lot**

**Help Support the Youth of Arlington!  
Purchase Your Tree From the Optimist Club of Arlington!**







# THE 96<sup>th</sup> ANNUAL ARLINGTON BUSINESS GALA

◆ ROARING INTO THE TWENTIES ◆

SATURDAY  
**MARCH 14, 2020**

6:00 P.M. UNTIL 12:00A.M.

**THE RITZ-CANTON, PENTAGON CITY**  
1250 South Hayes Street  
Arlington, VA 22202



## QUESTIONS:

**Registration** » Olivia McKay  
chamber@arlingtonchamber.org  
703-525-2400

**Event** » Katie Nord  
events@arlingtonchamber.org

## ◆ Agenda

**6:00-6:30 p.m.**

VIP Reception and early screening of auction items

**6:30-8:00 p.m.**

Silent Auction and cocktails

**8:00 p.m.-12:00 a.m.**

Dinner is served, followed by dancing and live music

## ◆ Sponsorships

All sponsorships include registrations and preferred seating for the event, and your company featured on Chamber promotional materials. Contact Membership Engagement Manager, Andrea Aiello, at [engagement@arlingtonchamber.org](mailto:engagement@arlingtonchamber.org) for more information. The sponsorship deadline is **March 5, 2020**.

## ◆ Registration

\$225 per person - Early Bird Rate

Registration includes a three-course dinner, live music, dancing, open bar, and valet parking. The Early Bird registration rate expires on **December 23, 2019**.

## ◆ Donate an Auction Item

Send the completed Silent Auction Donation form to Katie Nord at [events@arlingtonchamber.org](mailto:events@arlingtonchamber.org) before **February 21, 2020**. Popular auction items that do well, include vacation packages, restaurant gift cards, or sporting and theater tickets.

## ◆ Grand Sponsor



# MILESTONE ANNIVERSARIES

Chamber Membership



**50 Years As A Member**  
Crystal City Marriott

**30 Years As A Member**  
Axxan Corporation

**25 Years As A Member**  
DeLashmatt Associates Ltd.

**20 Years As A Member**  
H.D. Vest Investment Services

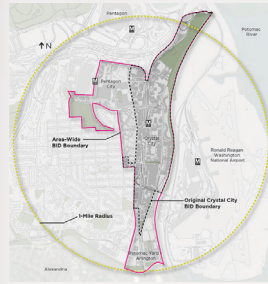
**10 Years As A Member**  
Arlington Realty, Inc.  
Citslinc International, Inc  
M&T Bank  
Neoniche Strategies

**5 Years As A Member**  
Clarendon, LLC  
Supporting Strategies - Northern Virginia

# members in the news

## CRYSTAL CITY BUSINESS IMPROVEMENT DISTRICT

### Crystal City BID to Expand Boundaries Following Approval by Arlington County Board



The **Crystal City Business Improvement District (BID)** is pleased to announce that with a vote by the Arlington County Board, the **BID** has obtained the necessary support and approvals to expand its boundaries to encompass portions of Pentagon City and Potomac Yard. The Chamber sent a letter to the County Board expressing support for this action.

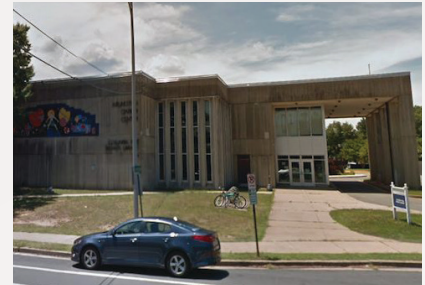
The **Crystal City BID's** new boundaries, which represent a 76 percent increase in its geographic area, will now cover approximately 12 million square feet of office space, 12,000 residential units, 5,500 hotel rooms and 1.4 million square feet of retail.

By incorporating the majority of Pentagon City to the west and the entire Arlington section of Potomac Yard to the south, the **BID** will be better positioned to support the district's transformation and build on the momentum that is already underway.

## ARLINGTON CAREER CENTER

### Arlington Career Center Begins Design Phase of Expansion Project

**Arlington Public Schools (APS)** has established separate review and planning committees to kick off the design phase of its \$185 million **Arlington Career Center** expansion project.



The expansion is slated to create 800 new high school seats at the Career Center by 2025, plus an additional 250 Arlington Tech seats — for a total of 600 seats at the high school program — by September 2021. The Career Center will go from 1,100 seats now to 1,900 seats by 2025, according to **APS**.

The athletic field and parking is projected to be complete by the 2023-24 school year, while the performing arts center should be finished by 2025-26 school year. Despite the large increase in its student body, which will help to alleviate a capacity crunch at Arlington's high schools, the **Arlington Career Center** will be an option school and not a comprehensive high school.

## JBG SMITH

### JBG SMITH Announces Massive Redevelopment Plan for Crystal City

**JBG SMITH** announced its plans for the redevelopment of approximately 2.6 million square feet of space across five multifamily buildings and one office building, which are all within a half mile of the Metro and **Amazon's** new headquarters.

The plan is part of **JBG SMITH's** ongoing collaboration with Arlington County and private sector partners to deliver a mix of new housing, retail, office, and public spaces to National Landing. These projects are anticipated to follow 1900 Crystal Drive and RiverHouse Apartments, which are already moving through the entitlement process. These projects constitute over half of **JBG SMITH's** 6.9 million square foot Future Development Pipeline in National Landing.

## Have news to share?

Let us know! Members in the News article submissions must be emailed to Morgan Mentzer, Communications Coordinator, and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact Morgan Mentzer at [communications@arlingtonchamber.org](mailto:communications@arlingtonchamber.org) or (703) 525-2400.

*Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.*



BOWEN MCCAULEY DANCE COMPANY

## BMDC Goes Back-2-School with A+ Free Educational Curriculum

**Bowen McCauley Dance Company** has developed and disseminated to local area schools a free educational curriculum that includes grades 6-8 lesson plan for in-classroom or flip school instruction along with a teacher’s guide for K-5 and 9-12 adaptation.

The curriculum was designed in conjunction with the Company’s 2018 Drexel University Commission to produce a dance piece appropriately named, “Lissajous” choreographed by Lucy Bowen McCauley. The Influence of Pi curriculum is set to Virginia’s Standards of Learning (SOLs) and will support the Company’s school performances of the Lissajous dance piece. The curriculum will provide students with deeper learning through the demonstration of the interconnectedness of math and science to the arts.

JOINT BASE MYER-HENDERSON HALL

## Joint Base Myer-Henderson Hall Celebrates 10 Year Anniversary as a Joint Base



Arlington Chamber Senior Director of Membership, Mike Rosenow, cuts the cake at anniversary ceremony with Arlington County Deputy Fire Chief (left), Colonel Peoples (center), and other members of JBM-HH

The joint relationship between the Army and Marine Corps was celebrated outside the **Joint Base Myer-Henderson (JBM-HH)** Hall Dining Facility for the 10th anniversary of merging fort Myer and Henderson Hall into a joint base.

“It has proven to be an excellent example of what is possible when our two great services work together. I look forward to continued successful progress that I know we will continue to share going forward,” said Marine Colonel Robert Wiser.

**JBM-HH** serves more than 150,000 active duty service men and women to include Soldiers, Sailors, Airmen, Marines and Coast Guard, their Families, Department of Defense civilian personnel and retired military personnel in the National Capital Region.

HD VEST FINANCIAL SERVICES

## HD Vest Financial Services Renamed as Avantax Wealth Management

**HD Vest Financial Services** has been renamed Avantax Wealth Management effective on September 16, 2019. This move is designed to bring broader awareness to the company’s Tax-Smart wealth management approach, providing tax-focused services with proprietary tools and software.

### welcome to our NEW MEMBERS!

#### Arts and Entertainment

STEAM Ahead Adventure Museum

#### Business and Professional Services

Bright Horizons at Ballston

CSI DMC

Design Powers

Edge Digital Group

IMAGE360

Global Solutions Inc.

Marsh & McLennan Agency, LLC

True North, LLC

#### Communications and IT

Claritas Creative

Eminent IT

Ntiva

Washingtonian Magazine

#### Financial Services

Barry Seymour - Morgan Stanley

#### Health and Fitness

Javan Wellness Ballston, LLC

March of Dimes

Smile Makers Dental Center

The St. James

YMCA Arlington

#### Nonprofit Organizations & Associations

Chabad Lubavitch of Alexandria-Arlington

National Children’s Alliance

United Way of the National Capital Area

#### Real Estate

Altus Group

Eli Residential Group

Jennifer Toole - TTR Sotheby’s International Realty

Justin O’Donnell - MVB Mortgage, LLC

Real Living at Home |RLAH

Seneca Group

The Witmer

#### Retail and Restaurants

Barley Mac

Copa Kitchen & Bar

Nothing Bundt Cakes

Wilson Hardware Kitchen and Bar


#### Travel and Tourism

Ally Charter Bus Washington DC

## STAY CONNECTED

WITH THE CHAMBER IN 3 EASY WAYS:

1 Follow us on social media

  @ArlVACHamber

 ArlingtonChamberVA

 Arlington Chamber of Commerce - Virginia

2 Visit our website:  
[www.arlingtonchamber.org](http://www.arlingtonchamber.org)

3 Subscribe to our weekly e-newsletter by visiting our website

Send your new members referrals to Mike Rosenow, Senior Director of Membership, at [membership@arlingtonchamber.org](mailto:membership@arlingtonchamber.org) or call (703) 525-2400.



## Make a Difference in Your Community this Holiday Season

Your fellow Chamber members in the nonprofit sector have compiled a list of ways you and your business can contribute during the holiday season.

### Animal Welfare League of Arlington (AWLA)

Contact: Meghan Sharon, [msharon@awla.org](mailto:msharon@awla.org), (703) 931-9241 x252

- Check out AWLA's Amazon wish list online at <https://amzn.to/2AWa99H> and surprise shelter animals with treats and toys this holiday season.
- Become a monthly donor and give homeless animals food, shelter, medical care, and love every day of the year.

### Arlington Food Assistance Center (AFAC)

Contact: Jolie Smith, [jolie.smith@afac.org](mailto:jolie.smith@afac.org), (571) 384-1443

- AFAC will be providing Thanksgiving turkeys and holiday hens to 3,300 Arlington families. You can sponsor a family meal for one of your neighbors in need. Visit [afac.org/holidays](http://afac.org/holidays) for details.
- Organize a food drive to help AFAC collect food for Arlington families struggling against hunger. We'll provide you with boxes and will pick up the donated food.

### Arlington Free Clinic

Contact: Bronwyn Towle [btowle@arlingtonfreeclinic.org](mailto:btowle@arlingtonfreeclinic.org) 703-979-1425 x143

- Give patients the supplies needed to maintain their oral health by donating toothpaste and dental floss.
- Keep our adult patients warm this winter by donating warm hats, gloves, and socks.

### Arlington Partnership for Affordable Housing

Contact: Julie Booth, [jbooth@apah.org](mailto:jbooth@apah.org), 571-800-6462

- Donate gifts and toys for children ages 0-12 for APAH's 2019 Holiday Gift Shop. Donations needed no later than December 3, 2019.
- The donated items will make up a holiday gift shop that will allow parents to choose an item for each of their children.

### Aspire! Afterschool Learning

Contact: Anna Faulkner, [anna@aspireafterschool.org](mailto:anna@aspireafterschool.org), (703) 379-6488 x104

- Donate books to Arlington's at-risk 3rd – 5th graders at <https://tinyurl.com/yynj6vab>
- Help our students stay warm this winter by donating jackets, gloves, hats, and scarves.

### Bridges to Independence

Contact: Christina Armstrong, [carmstrong@bridges2.org](mailto:carmstrong@bridges2.org), 703-525-7177 x127

- Become a *Holiday Helper* and empower a homeless or low-income family to shop where they are this holiday season by purchasing a general gift card and delivering it to our family shelter: Sullivan House, 3103 9th Road North, Arlington, VA 22201.
- Become a *Bridge Builder* and enroll as a sustaining member by making a monthly gift (<https://bridges2.org/donate-now/>), which can provide one employment workshop for 10-15 participants, empowering them to go from minimum wage to a livable wage.

### Catholic Charities Diocese of Arlington Christ House

Contact: John Croft, [john.croft@ccda.net](mailto:john.croft@ccda.net), (703) 549-8644 x107

- Donate *adult-size* backpacks to help men in our homeless shelter commute to new jobs and vocational school.
- Help men in our homeless shelter organize their personal papers, job prospects and correspondence by donating portfolio notebooks with zipper (waterproof, if possible).

### Culpepper Garden

Contact: Jasmin Witcher, [jwitcher@culpeppergarden.org](mailto:jwitcher@culpeppergarden.org), (703) 528-0162 x109

- Help a low-income older adult who has recently moved to our senior community by donating toiletry items for welcome bags (lotion, hand sanitizer, wash clothes, small pack of tissue).
- Donate a gift card to stores including Target, Harris Teeter, and Safeway to help seniors in need.

### Embracing Arlington Arts

Contact: Janet Kopenhaver, [janetk@embracing-arlington-arts.org](mailto:janetk@embracing-arlington-arts.org), (703) 528-6674

- Make a donation to *Taking Care*, an initiative that assists area theatre professionals in times of unforeseen financial hardship (<http://bit.ly/35PI338>).

### La Cocina VA

Contact: Paloma Martinez, [palomamartinez@lacocinava.org](mailto:palomamartinez@lacocinava.org), 202-930-3316

- Donate copy paper for use by La Cocina VA teachers and staff in our Bilingual Culinary Training and Food Assistance Program for low-income individuals.
- Donate a laptop for use by our culinary students to prepare resumes, cover letters, and learn culinary English vocabulary to prepare them for entering the workforce.

### Operation Renewed Hope Foundation

Contact: Deborah Snyder, [deborah@orhfoundation.org](mailto:deborah@orhfoundation.org), (703) 887-8117

- Help a veteran family who has recently moved out of the foundation's emergency shelter by donating gas or a grocery store gift card.

### Rotary Club of Rosslyn-Fort Myer

Contact: Randy Fleitman, [Fleitmanrh@hotmail.com](mailto:Fleitmanrh@hotmail.com), (703) 939-7550

- Help equip a youth center and music classroom at a school in the village of Chantal, Haiti. The center will enable Chantal's students to practice indoors and participate in regional and national sports leagues, dance tournaments and music festivals. Please provide the items below by November 20.
- Soccer uniforms for 15 high school and 11 middle school male and female players. Also need soccer balls, pumps, nets, shin guards, and cleats. Musical instruments including drum sets, guitars, keyboards, brass instruments, etc.

### Synetic Theater

Contact: Stephanie Ogden, [stephanie@synetictheater.org](mailto:stephanie@synetictheater.org), (703) 824-8060 x110

- Donate a gift card to Amazon.com to help support the cost of costumes and props for our productions.
- Sponsor a low-income teen on scholarship in our pre-professional training program by donating a week or month of their tuition.

All holiday contribution opportunities were submitted by nonprofit members of the Chamber. All of the Chamber's nonprofit organization members were notified about the opportunity to submit items to this list.



# event highlights

Grand Sponsor



Barbeque Sponsor



## Plenty of fun to go around at 14th Annual Scholar's Cup!

Over 100 golfers joined us on September 24 for an exciting afternoon at the **14th Annual Scholar's Cup** mini-golf tournament, and an excellent time was had by all.

*Congratulations to our 2019 winners!*

**1st Place Team:** Eric Bohn, Jeremiah Huston, Anna Graffis, and Jolie Smith of Arlington Food Assistance Center

**2nd Place Team:** Laura Day, Dr. Edwin Gordon, Gretchen Herbst, and Chris Pryor of Congressional School

**Highest Individual Score:** Rocio Zuleta, guest of A Main Event Caterers

**Lowest Individual Score:** Jolie Smith of Arlington Food Assistance Center

The Chamber would like to thank **Upton Hill Regional Park** for hosting, and A Sound Plan for deejaying the event.



**T-Shirt Sponsor**  
Alair Homes - Arlington

**Hole Sponsors**

Arlington Food Assistance Center  
A Main Event Caterers  
Beach Geeks, Inc.  
Bishop O'Connell High School  
Capital MarCom  
Congressional School  
Corporate Apartment Specialists, Inc.  
Digital Recollections  
Dittmar Company  
Donna Hamaker - Buck & Associates  
H.D. Vest Investment Services  
Marymount University  
Residence Inn Arlington Ballston  
Rustico Ballston  
Searle Business Solutions, LLC  
Target Marketing, Inc.  
Walsh, Colucci, Lubeley & Walsh, P.C.  
Wendroff & Associates, CPA

Grand Sponsor

MONUMENT



HOME LOANS

A division of Mann Mortgage LLC, NMLS# 2550

## 3rd Annual Cards & Clubs continues streak of success

The third **Cards & Clubs** networking event held on October 17 was a great success, with a crowd of over 70 Chamber members and business professionals from across the area. Attendees enjoyed a fun-filled afternoon at **TopGolf Alexandria**, where they had the chance to network, hit some rounds, and take part in a silent auction.

*Congratulations to our 2019 winners!*

**1st Place Team:** Joe Prentice, Robert Martinson, Ru Toyama, and Taylor Byrd of Monument Home Loans

**2nd Place Team:** Alexander Courembis, John Courembis, Louis Courembis, and Walt Chuda of Burgers of Columbia Pike, Inc.

**1st Place Individual:** Greg Mullan of George Mason Mortgage, LLC

**2nd Place Individual:** Louis Courembis of Burgers of Columbia Pike, Inc.

**Longest Drive & Hole In One Winner:** Naveed Wakil of AveryHess Realtors

**Most willing to succeed:** Didi Russell of ROCKLANDS Barbeque and Grilling Company

Thank you to those who donated an item to the Silent Auction, including American Realty Group, **Arlington Promotional Products, LLC**, **Bonefish Grill**, **Hyatt Regency Crystal City**, **Monumental Sports and Entertainment**, **Nellie's Sports Bar**, **Rustico Ballston**, **Signature Theatre**, and **The Ritz-Carlton, Pentagon City**.



Swag Bag Sponsor



Beverage Sponsor



Bucket of Balls Sponsor

Odin, Feldman & Pittleman PC

Hole in One Sponsor

Ballston BID

Bay Sponsors

Burgers of Columbia Pike, Inc.  
Dittmar Company  
Donna Hamaker - Buck & Associates  
Realtors  
Freedom Bank of Virginia  
Greg Mullan - George Mason  
Mortgage, LLC  
Halt, Buzas & Powell  
Hilton Garden Inn Reagan National  
Airport  
Klausner & Company PC  
Residence Inn by Marriott - Arlington  
Courthouse

POSTMASTER: Send address changes to the *Arlingtonian* c/o Arlington Chamber of Commerce, 2009 14th Street, North, Suite 100 Arlington, VA 22201

**The Chamber**  
Arlington Chamber of Commerce  
Opportunity. Leadership. Results.

The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.

### thank you!

- **MedStar Capitals Iceplex** and **CoCreate Studios** for hosting Business After Business
- **Bridges to Independence, Grooming Store, Mendenhall Properties, Monument Home Loans, Monumental Sports and Entertainment, and Nothing Bundt Cakes** for donating door prizes at Business After Business
- **Catholic Charities Diocese of Arlington, FRC Marketing/HALO, Jamie Nicholas Printing & Graphics, and Topgolf National Harbor** for donating door prizes at Breakfast Connection
- **Ballston BID, Marymount University, and National Landing Marketing Center** for hosting the Board of Directors meetings

Serving the Financial Needs of the *Arlington* Small Business Community



Get to Know a Local Banker,  
Dedicated to Helping Your Business Succeed.

Call *Sonia* at 703-289-5999

 **JOHN MARSHALL BANK**

2300 Wilson Boulevard, Arlington, VA 22201 [JohnMarshallBank.com](http://JohnMarshallBank.com)

Member  
FDIC