

the Arlingtonian

VOL. LXXXV, NO. 1 JANUARY/FEBRUARY 2020



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EXECUTIVE CONFERENCE CENTERS

Arlington, VA

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2020 Chamber Board EXECUTIVE COMMITTEE

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 Todd Ihrig, Chair-elect
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 Lindsey Rheume, Past Chair
 Kate Bates, President & CEO
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 Beth Borowski, Assistant Treasurer
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 David Kinney, Vice Chair – Business Advocacy
 Steve Cooper, Vice Chair – Member Affairs
 Joe Prentice, Vice Chair – Membership Development

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 Kate Bates, Arlington Chamber of Commerce
 Dan Blaine, Marsh & McLennan Agency, LLC
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 Dulce Carrillo, Arlington Public Schools*
 Nicole Collier, Nestlé
 Genevieve Concannon, Advon Group with TTR/Sotheby's International Realty
 Steve Cooper, NextUp Solutions
 David DeCamp, Newmark Knight Frank
 Al Diaz, Marymount University
 David Dockendorff, M&T Bank
 Andrea Fava, Amazon
 Michael Foster, MTFA Architecture, Inc.
 Marty Freeman, JBG SMITH
 Tracy Gabriel, Crystal City Business Improvement District
 John Gallagher, Energisco Mechanical
 Matt Gerber, The Westin Crystal City Hotel
 Donna Hamaker, Buck & Associates Realtors
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 David Kinney, Clarendon, LLC
 Tina Leone, Ballston Business Improvement District
 Paul Liberty, George Mason University
 Pinkie Mayfield, Graham Holdings Company
 Garrett McGuire, AT&T Services, Inc.
 Greta Menard, Capital MarCom
 Rick Moore, Washington Gas
 John Murphy, Washington Workplace
 Barbara Nicasro, The Law Offices of Barbara E. Nicasro
 Shy Pahlevani, Hungry Marketplace, Inc.
 COL. Kimberly Peoples, Joint Base Myer-Henderson Hall**
 Joe Prentice, Monument Home Loans, A Division of Mann Mortgage LLC #2550
 Greg Raines, Dittmar Company
 Scott Reamy, Dominion Energy
 Lindsey Rheume, EagleBank
 Scott Ritter, United Bank
 Robin Robertson, The National Capital Bank of Washington
 David Rowley, Minuteman Press
 Adrian Stanton, Virginia Hospital Center
 Doug Taylor, Bean, Kinney & Korman, P.C.
 Darren Tully, Freedom Bank
 An Vo, Residence Inn by Marriott, Pentagon City
 Kedrick Whitmore, Venable LLP
 Jim Wilmot, Arlington Community Federal Credit Union
 Samuel Wolbert, Animal Welfare League of Arlington
 Todd Yeatts, The Boeing Company

* Liaison, Arlington Public Schools

** Liaison, U.S. Military

CHAMBER STAFF

Kate Bates, President & CEO
 Mike Rosenow, Senior Director of Membership
 Andrea Aiello, Membership Engagement Manager
 Scott Pedowitz, Government Affairs Manager
 Katie Nord, Events Manager
 Olivia McKay, Operations Manager
 Morgan Mentzer, Communications Coordinator

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

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chamber calendar

JANUARY

- 6 Monday** **Ambassador Committee Meeting**
4:00-5:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 8 Wednesday** **Executive Committee Meeting**
8:00-9:30 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
SMART Start
4:00-5:15 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 9 Thursday** **Breakfast Connection: Small Business Focused**
7:30-9:00 a.m.
Residence Inn by Marriott, Rosslyn
- 14 Tuesday** **Membership Development Committee Meeting**
2:00-3:00 p.m.
Conference Call
- 15 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 22 Wednesday** **Small Business Roundtable**
"How Small Business Owners Can Avoid Costly Mistakes" presented by Jay E. Reiner, CPA, PLLC
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 23 Thursday** **Business After Business**
5:00-7:00 p.m.
Punch Bowl Social
- 24 Friday** **New Director Orientation**
10:30-11:30 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
Board of Directors Meeting
11:30 a.m.-2:00 p.m.
TBA
- 27 Monday** **Membership Engagement Committee**
4:00-5:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 28 Tuesday** **Hospitality Awards**
7:30-9:30 a.m.
Renaissance Arlington Capital View
Education & Workforce Development Committee Meeting
4:00-5:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 29 Wednesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom

Visit the Chamber calendar to stay updated on the latest events.

Register online at www.arlingtonchamber.org or call (703) 525-2400

FEBRUARY

- 3 Monday** **Ambassador Committee Meeting**
4:00-5:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 5 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 6 Thursday** **SMART Start**
4:00-5:15 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 11 Tuesday** **Membership Development Committee Meeting**
2:00-3:00 p.m.
Conference Call
- 12 Wednesday** **Executive Committee Meeting**
8:15-9:45 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 13 Thursday** **Breakfast Connection**
7:30-9:00 a.m.
Residence Inn by Marriott, Rosslyn
- 19 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
LeadShare Networking Group
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
Education & Workforce Development Committee Meeting
4:00-5:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 25 Tuesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 26 Wednesday** **Small Business Roundtable**
11:45 a.m.-1:00 p.m.
Arlington Chamber of Commerce - VIDA Fitness Boardroom
- 27 Thursday** **Business After Business**
5:00-7:00 p.m.
TBA

Questions?

For questions regarding events, contact Katie Nord, Events Manager, at events@arlingtonchamber.org or (703) 525-2400.

CHAIR'S MESSAGE

Branding for Growth after 100 Years of "Arlington"

In March of 1920, Clarendon's delegate to the Virginia General Assembly, Charles Jesse, put forth a bill which sought to establish "Arlington" as the new name of our County. Once adopted, the bill was signed by Governor Westmoreland Davis and was front page news in the Washington Post. While the County's physical origin dates to 1801 when it was initially added to the District of Columbia (to be returned to Virginia in 1847) the naming of Arlington a century ago is noteworthy and inspirational.



R. Scott Ritter

While our forebears could little have imagined the Arlington of today or the dizzying pace of technological progress that would occur here, the issues that they confronted were likely products of the emerging unique factors that shape our region. The vision and courage that those leaders (and the founders of the Arlington Chamber of Commerce in 1924) demonstrated in making the "place" of Arlington work for its own best interests serves as a guide as to how we might approach the challenges that confront commerce today.

History tells us that as late as the early 1940s - as National Airport was being opened and traffic was stopped to allow planes to takeoff - rental residential property was essentially non-existent in Arlington. Area growth surged thereafter, however, and in the 1960s the construction of I-66 created swift access to our community. Metro construction soon followed bringing commuter rail service in the late 1970s. Fast forward to 2020 and we find that more than half of Arlington's 225,000 residents call a rental unit "home," 24 million passengers fly annually through Reagan National Airport, and over 100,000 riders begin their daily commutes at one of Arlington's 11 Metrorail stations.

"Has Arlington arrived?" Just like Delegate Jesse and Governor Davis in 1920 we must journey on to build the Arlington of the future. The Chamber's new logo, which was unveiled at our Annual Meeting in December and is emblazoned on this issue, highlights Arlington's unique geography. It also depicts that we welcome, serve, and treasure the synergy among those businesses (for-profit and not-for-profit), which are steadfastly local in nature and those whose efforts impact people and places that extend well beyond our cozy 26 square miles.

Let's enjoy the ride and invite all others with common interests to JOIN US.

R. Scott Ritter
United Bank



SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

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BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

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BUSINESS AFTER BUSINESS

End your busy workday on a high note with food and drinks, mixer-style networking, and the chance to win door prizes, including cash from the jackpot available each month.

can't-miss
EVENTS

Arlington Chamber Announces 2020 Public Policy Positions



The Arlington Chamber of Commerce recently released its public policy position recommendations for 2020. The policy positions comprise two documents: one containing legislative priorities for the Virginia General Assembly's 2020 session, and one focused on local issues within the purview of Arlington County's government. The policy positions cover a wide range of topics of importance to Arlington's business community. The Chamber's top priorities for Arlington and Virginia's economic wellbeing include maintaining economic development programs as a chief policy priority, expanding resources for housing development, and funding necessary improvements for our transportation infrastructure.

The Chamber's Board of Directors adopted the public policy positions at the conclusion of a drafting process led by the Chamber's membership. The Government Affairs and Economic Development Committee wrote the initial

public policy position drafts, following discussions with members of Arlington's General Assembly delegation about legislative priorities. The Chamber's Executive Committee reviewed the drafts and then sent them to the full Board of Directors for adoption.

Chamber Engages Arlington County Government on Issues of Planning, Transportation, and Project Support

The Chamber engaged the Arlington County government on a number of issues related to planning, transportation, and project support over the past several months. The Chamber supported more flexibility for site plans to achieve bonus density and height in exchange for community benefits, and so encouraged the County Board to build more flexibility into the Arlington County Zoning Ordinance. To shape the regulations that will regulate how micromobility devices operate in Arlington, the Chamber connected e-scooter companies, other Arlington businesses, and Arlington County government.



The Chamber also supported the redevelopment of the Ballston Harris Teeter and the site plan application for the development of Metropolitan Park Phases for **Amazon's** headquarters. The expanded grocery store will provide greater employment opportunities, and the Metropolitan Park buildings will offer many community benefits, including serving as an economic engine. The Chamber will continue to engage with government and the broader Arlington community to ensure that the voice of business is part of the discussion on important matters.

Government Affairs & Economic Development Committee Updates

Over the past several months, the Chamber's Government Affairs and Economic Development Committee engaged with several members of the Arlington County government, including new Business Ombudsperson, Katelyn Thomas, and Cathy O'Malley from the County Board Office. The committee welcomed the new Ombudsperson and engaged in a discussion about important issues concerning Arlington businesses. O'Malley shared with the committee her expertise on Arlington County commissions and committees, and how the committee members could get involved.

The committee will lead off the new year by welcoming the Arlington County Board Chair and the Arlington County Manager, Mark Schwartz.

The Chamber staff participated in meetings of the Plan Lee Highway Community Forum, Metro Blue/Orange/Silver Study Project, Arlington County Board Meetings, Arlington County Economic Development Commission, Arlington Public Schools Advisory Council on Instruction, as well as a meeting hosted by the Virginia Chamber with Chambers from across the commonwealth.

Your Chamber in the Community

In many ways, the success of Arlington is directly tied to the success of its business community, and the success of the Arlington Chamber is directly tied to its membership base. This is why the Chamber's Directors, staff and members are dedicated to supporting community events and happenings. Below are highlights from a sampling of the events that Chamber staff and members of our Board of Directors participated in on behalf of the Chamber.

October 15 – Scott Pedowitz attended **Amazon's** Small Business Spotlight to meet and support regional small business owners at the Market Square in District Wharf.

October 17 – Scott Pedowitz participated in the 20th Anniversary celebration for the **Residence Inn by Marriott, Rosslyn**.

October 22 – Kate Bates and Scott Pedowitz attended the groundbreaking for **Virginia Hospital Center's (VHC)** outpatient pavilion.

October 23 – The Chamber co-hosted with **Arlington Economic Development (AED) BizLaunch** on the Bruch & Business Panel "OMG! How to Navigate Stressful Moments in Business" at the **AED** offices. Mike Rosenow, Scott Pedowitz, and Andrea Aiello attended on behalf of the Chamber.



Chamber staff with Virginia Hospital Center CEO Jim Cole and Lieutenant Governor of Virginia Justin Fairfax at the the groundbreaking for VHC's outpatient pavilion.

October 23 – Kate Bates spoke at the ribbon cutting ceremony for the Anti-Aging Institute at **Javan Wellness Ballston, LLC**. Mike Rosenow also attended.

October 25 – Scott Pedowitz received the 40 Under 40 award at a luncheon at the **Leadership Center for Excellence**. Kate Bates also attended.

October 29 – Kate Bates and Scott Pedowitz attended **Bean Kinney & Korman's** Northern Virginia Leadership Series Panel Discussion featuring speakers from **Amazon, George Mason University, Marymount University, and Virginia Tech**.

November 4 – Kate Bates, Mike Rosenow, and Andrea Aiello attended the ribbon cutting for **Formula Running Center**.

November 7 – Kate Bates and 2019 Chamber Chair Greg Hamilton attended the Metro Area Chambers Dinner at the **Holiday Inn Rosslyn**.

November 12 – Mike Rosenow spoke at the ribbon cutting ceremony for **Flare**. Scott Pedowitz also attended.

November 13 – Kate Bates attended **Marymount University's** President's Circle Reception.

November 14 – Kate Bates served as a panelist on the Association of Chambers of Commerce Executives (ACCE) Strategic Planning Webinar with ACCE CEO and the CEO of the Greater Omaha Chamber. More than 70 Chambers across the country participated in real time (with the webinar available for others to listen to afterwards as well).

November 20 – Mike Rosenow and Andrea Aiello attended **George Mason University's** 40th Anniversary of the Arlington Campus: Celebrating our Past, Planning our Future.



Ribbon cutting ceremony for Flare

December 3 – Kate Bates and Mike Rosenow attended the grand opening ceremony for **Industrious Court House**.

December 4 – Kate Bates spoke at the grand opening ceremony for **Nothing Bundt Cakes**. Mike Rosenow and Andrea Aiello also attended.

December 5 – The Chamber partnered with **Arlington Economic Development** for the Arlington Premiere to welcome all new businesses in the County. Kate Bates, Mike Rosenow, Andrea Aiello, Scott Pedowitz, and Morgan Mentzer attended the event.

December 9 – Kate Bates, Mike Rosenow, and Andrea Aiello attended the ribbon cutting ceremony for **Zoup! Ballston**.



Government Affairs Manager Scott Pedowitz with Amazon's Brian Huseman at Amazon's Small Business Spotlight



Ribbon cutting ceremony for Nothing Bundt Cakes

16th Annual *Hospitality Awards*

Tuesday, January 28
Renaissance Arlington
Capital View Hotel
7:30-9:30 a.m.

Join the Chamber in celebrating the most dedicated members of Arlington's hospitality industry.

For more information or to register, contact the Chamber at (703) 525-2400. Registration closes at noon on January 23.



nonprofit forum on volunteerism review



The **Nonprofit Forum: Changing the Face of Volunteerism** focused on how businesses are utilizing nonprofits for volunteer opportunities, how nonprofits are communicating their volunteer needs to businesses, and how nonprofits can leverage business interest in volunteering. The forum was presented on November 19 at **WETA-TV 26/90.9 FM** by the Chamber's **Community Action Committee**.

Four panelists from both business and nonprofit organizations were invited to speak on the topic, including **Jessica Adams** of **American Red Cross in the National Capital Region**, **Stephannie Ku** of **OAR of Arlington, Alexandria, and Falls Church**, **Garrett McGuire** of **AT&T**, **Zach Wahl** of **Enterprise Knowledge, LLC**. The forum was moderated by **Lisa Fikes** of **Volunteer Arlington**. During this interactive forum, attendees learned about nonprofit's volunteer based needs and the ways in which businesses and nonprofits can work together to accomplish those needs.



(L-R) Panelists Stephannie Ku of OAR of Arlington, Alexandria, and Falls Church, Jessica Adams of American Red Cross in the National Capital Region, Zach Wahl of Enterprise Knowledge, LLC, and Garrett McGuire of AT&T



Nonprofit Forum on Volunteerism at WETA-TV

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96TH ANNUAL ARLINGTON BUSINESS GALA

ROARING INTO THE TWENTIES



Saturday, March 14, 2020

6:30-11:30 p.m.

The Ritz-Carlton, Pentagon City

◆ Sponsorships

All sponsorships include registrations and preferred seating for the event, and your company featured on Chamber promotional materials. Contact Membership Engagement Manager, Andrea Aiello, at engagement@arlingtonchamber.org for more information. The sponsorship deadline is **March 5, 2020.**

◆ Donate an Auction Item

Send the completed Silent Auction Donation form to Katie Nord at events@arlingtonchamber.org before **February 21, 2020.** Popular auction items that do well, include vacation packages, restaurant gift cards, or sporting and theater tickets.

◆ Registration

\$250 per person

Registration includes a three-course dinner, live music, dancing, open bar, and valet parking. Registration closes at noon on **March 11, 2020.**

◆ Win a Luxury Vacation

Participate in the Chamber's vacation raffle and you could win a trip for up to ten nights of one-bedroom suite accommodation for three rooms, double occupancy, to the award-winning Club Barbados Resort & Spa - a \$2,400 value! Raffle tickets are \$30 for each or four for \$100. To purchase tickets, contact the Chamber at (703) 525-2400.

◆ Grand Sponsor



MILESTONE ANNIVERSARIES

Chamber Membership



85 Years
Washington Gas

80 Years
Conklyn's Florist

60 Years
Key Bridge Marriott Hotel
Walsh, Colucci, Lubeley & Walsh, P.C.

50 Years
Crowne Plaza Crystal City –
Washington D.C.

45 Years
Heidelberg Pastry Shoppe

40 Years
Ecology and Environment, Inc.
Joint Base Myer-Henderson Hall
Sheraton Pentagon City Hotel

30 Years
Phoenix Houses of the Mid-Atlantic

25 Years
Arlington Host Lions Club

20 Years
A-SPAN
Lebanese Taverna

19 Years
Restaurant Association of Metropolitan
Washington

15 Years
Sport & Health Clubs

10 Years
BAE Systems

5 Years
Crystal City Sports Pub
Rosslyn Business Improvement District
Stephen A. Mabry, DDS, P.C.

members in the news

ARLINGTON COMMUNITY FOUNDATION AND NESTLÉ

Nestlé Donates \$200,000 to Arlington Community Foundation for Child Care Scholarships



The **Arlington Community Foundation** announced that Rosslyn-based **Nestlé** will fund \$200,000 in child care scholarships to ensure safe, affordable care for children living in the lowest income Arlington families. This contribution represents the first investment toward the **Arlington Community Foundation's** goal of creating a \$2.7 million scholarship pool to assist 200 children in Arlington over the next five years.

Child care affordability is one of three key areas the **Arlington Community Foundation** is addressing through its *Shared Prosperity* initiative, which brings together businesses, government, and nonprofits to prevent the displacement of Arlington's lowest-income households.

CONGRESSIONAL SCHOOL

Congressional School Unveils Two New State-of-the-Art Design Labs

A group of parents, supporters, school leadership, and alumni participated in a formal ribbon cutting event recently to celebrate the opening of **Congressional School's** newest capital improvement - two new state-of-the art design labs – a strategic investment designed to accommodate the school's growing STEM and the Arts program.



Equipped with the latest software, hardware, and fabrication equipment including 3D printers, laser cutters, and a host of tools and supplies, the spaces also boast acoustical dropped ceilings, moveable furniture, and polished concrete floors with angular inlays that in themselves are tools for student learning.

MARYMOUNT UNIVERSITY

Marymount Launches Dreamers Scholarship Program



Marymount University launched a new scholarship program for its Dreamer students, starting in the 2020-21 school year. The school officially announced its Dreamers Scholarship Program at an event in the University's Main House, where Senator Tim Kaine (D-Va) and University President Irma Becerra gave remarks.

Marymount University is home to over 50 Dreamers — young immigrant students protected under the Deferred Action for Childhood Arrivals (DACA) program. These students are unable to apply for federal financial aid, which creates an obstacle for paying for higher education. New for this school year, Marymount became one of 25 colleges in the country to offer grants for students through TheDream.US, a scholarship program that assists Dreamer students.

Have news to share?

Let us know! Members in the News article submissions must be emailed to Morgan Mentzer, Communications Coordinator, and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact Morgan Mentzer at communications@arlingtonchamber.org or (703) 525-2400.

Article inclusion is available on a limited basis and is not guaranteed.

CULPEPPER GARDEN

Innovation in Healthy Aging Challenge Grants to Pilot Technology-related Programs to Benefit Low-Income Older Persons

Culpepper Garden announced three companies who won its first Innovation in Healthy Aging Challenge. **Culpepper Garden** established the Innovation and Healthy Aging Challenge through a grant from Arlington County focused on addressing the “Digital Divide” that limits low-income residents’ access to and benefits from innovative technologies.

The three awardees were selected from the seven finalists who made it through the initial application evaluations. Awardees will receive \$12,000 in grant funding and will be implementing pilot programs at **Culpepper Garden** starting in 2020. **Culpepper Garden** will be evaluating the impact of these pilot programs and reporting to Arlington County.



Chamber Director Linda Kelleher of Culpepper Garden with the challenge winners

ASPIRE! AFTERSCHOOL LEARNING

Aspire! Afterschool Learning Celebrates 25 Year Anniversary



Chamber staff at Aspire! Afterschool Learning's 25th Anniversary Celebration

Aspire! Afterschool Learning recently celebrated its 25th anniversary and another year of expanding learning opportunities for Arlington’s at-risk students. The event, held at the **Army Navy Country Club**, was successful in raising more than \$130,000 for Arlington’s at-risk students.

Aspire! Afterschool Learning was founded in 1994 as Greenbrier Learning Center at the request of parents, teachers, and community members seeking after school tutoring and enrichment activities for the children of south Arlington. The company now seeks to expand learning opportunities that help young people fulfill their potential through afterschool and summer learning programs that support and connect families, schools, and communities.

welcome to our NEW MEMBERS!

Business and Professional Services

- AECOM
- CertaPro Painters of Arlington
- EMCOR Government Services
- Industrious Court House
- Page Global
- The Graham Company

Communications and IT

- Blue Bike Communications
- Live Wire Strategic Communications
- NextUp Solutions

Financial Services

- The Corey Group at Morgan Stanley

Legal Services

- S&T Law Group
- Shulman Rogers

Nonprofit Organizations & Associations

- CRI
- Recovery Program Solutions of Virginia
- The Apprenticeship Corner

Real Estate

- Southeastern Development Associates

Retail and Restaurants

- The Fashion Centre at Pentagon City
- Musset Bar & Grille
- Ted’s Bulletin
- Three Whistles – Eat, Drink, Work
- TNR Café
- Zoup! Ballston

Travel and Tourism

- Academy Bus LLC

STAY CONNECTED

WITH THE CHAMBER IN 3 EASY WAYS:



1 Follow us on social media

@ArlVACHamber

ArlingtonChamberVA

Arlington Chamber of Commerce - Virginia

2 Visit our website:
www.arlingtonchamber.org

3 Subscribe to our weekly e-newsletter by visiting our website

Send your new members referrals to **Mike Rosenow, Senior Director of Membership**, at membership@arlingtonchamber.org or call (703) 525-2400.

Thanks to Our Sponsors

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Award Sponsors

President's Award | 395 Express Lanes

Committee of the Year Award | Arlington
Community Federal Credit Union

Chair's Award | Odin, Feldman & Pittleman, P.C.

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CNA

George Mason University
JBG SMITH
John Marshall Bank
M&T Bank
United Bank

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Ballston BID
EagleBank
Dan Blaine - Marsh & McLennan Agency
Smile Makers Dental Center
The National Capital Bank of Washington
VIDA Fitness

Patron Sponsors

Arlington Food Assistance Center
AT&T
Avantax Investment Services
BAE Systems
CertaPro Painters of Arlington
Donna Hamaker - Buck & Associates Realtors
Northern Virginia Community College
Searle Business Solutions, LLC

annual meeting review

Arlington Chamber Celebrates 2019 Accomplishments at 95th Annual Meeting

The 95th Annual Meeting featured a celebration of the Chamber's 2019 accomplishments, a preview of plans for 2020, a new logo unveiling, awards presentation, and a keynote speech from **Brian Huseman**, Vice President of Public Policy at **Amazon**.

Arlington Chamber President & CEO **Kate Bates** highlighted some of the Chamber's top achievements this year, including its robust business advocacy efforts, strong membership and retention rate, and successful execution of numerous events. 2019 Chair **Greg Hamilton** of **Arlington Magazine** unveiled the Chamber's new logo, whose design is intended to increase the prominence of Arlington and give the logo a more modern feel. The exciting updates continued as incoming 2020 Chair **R. Scott Ritter** of **United Bank** introduced the 2020 Executive Committee and announced that **Todd Ihrig** of **Avantax Investment Services** will serve as the 2021 Chair of the Board of Directors.

Brian Huseman, Vice President of Public Policy at **Amazon**, shared with attendees a behind the scenes look at the process that led to selecting Arlington for **Amazon's** headquarter location. He also shared his perspective of the company's first year in Arlington, its future here, and how **Amazon's** presence will continue to benefit those who live and work in Arlington. **Amazon** has been, and continues to be, an active participant in the Chamber as they build ties with local businesses and the broader Arlington community. At the meeting, Huseman shared that he's especially looking forward to seeing how **Amazon** will continue to partner with the Chamber and support local businesses.

Huseman said, *"The Arlington Chamber has been an invaluable partner in helping **Amazon** build its next home in Virginia. We're here for the long haul and are approaching these next chapters in our story with the community in mind every step of the way. We want Arlington to maintain its forward-thinking, progressive, and business-friendly environment and look forward to our continued partnership as we work to attract world class talent, grow alongside our neighbors, and support local businesses."*



(L-R) 2021 Chamber Chair-Elect Todd Ihrig, 2020 Chamber Chair R. Scott Ritter, Chamber President & CEO Kate Bates, and 2019 Chamber Chair Greg Hamilton



Chamber President & CEO Kate Bates with Amazon's Vice President of Public Policy Brian Huseman



Photos from the 95th Annual Meeting can be found at www.facebook.com/ArlingtonChamberVA

Greg Hamilton and Kate Bates honored those who significantly contributed to the Chamber's successes in 2019 with a presentation of the annual awards.

President's Award – John Murphy of Washington Workplace

Washington Workplace has been a member since 1993 and has consistently been a strong sponsor of the Chamber. This year, support included the Chamber's Gala, Nonprofit Forum, and the Annual Meeting. **John Murphy** also led the Chamber in launching its own LeadShare group. Through John's leadership, the group has grown to 20 people/businesses strong and is passing business back and forth with a great impact. While this award specifically recognizes what John has done for the Chamber, he also devotes himself to several other local nonprofit organizations.



John Murphy of Washington Workplace accepts President's Award

Chair's Award – Arlington Community Federal Credit Union (ACFCU)

ACFCU showed their dedication to educating small businesses by being the grand sponsor of the Chamber's monthly Small Business Roundtable, as well as a partner with the Chamber and **Arlington Economic Development BizLaunch** on the Brunch and Business and has also been a sponsor for a number of Chamber events. **ACFCU** is dedicated to the Arlington community, and that dedication can be seen in their strong volunteer support and participation in the Chamber's committees. **ACFCU** also shows genuine support for the Chamber and its members as they often use Chamber members as vendors, and utilize the Chamber to find local businesses to support.



Karen Rosales and Chamber Director Jim Wilmot accept the Chair's Award on behalf of Arlington Community Federal Credit Union

Committee of the Year Award - Membership Development Committee

The **Membership Development Committee** actively works to help the Chamber membership base grow by bringing in new members. The membership development committee in 2019 brought in more members this year than the committee did last year, with an increase of forty percent. The committee underwent changes under the leadership of Chamber Director and the Chair of the Committee **David Dockendorff**. After bringing in the most new members during the Chamber's membership campaign in 2018, David proved a natural lead to implement strategies for the committee in 2019. Through his leadership and expertise, the committee has brought in new volunteers to serve on the committee.



Committee Chair David Dockendorff of M&T Bank accepts the Committee of the Year Award on behalf of the Membership Development Committee

POSTMASTER: Send address changes to the *Arlingtonian* c/o
Arlington Chamber of Commerce, 2009 14th Street, North, Suite 100
Arlington, VA 22201



The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.

thank you!

- George Mason University and Murphy Funeral Homes for hosting Business After Business
- Ballston BID, Bean Kinney & Korman P.C., Capriotti's Sandwich Shop, Monument Home Loans, and Extreme Pizza for donating door prizes at Business After Business
- FRC Marketing/HALO and Jamie Nicholas Printing & Graphics for donating door prizes at Breakfast Connection
- Congressional School and Key Bridge Marriott Hotel for hosting the Board of Directors meetings

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