

the Arlingtonian

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in this ISSUE

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ARLINGTONIAN
GRAND SPONSOR



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2018 Chamber Board EXECUTIVE COMMITTEE

Lindsey Rheame, Chair
 Greg Hamilton, Chair-elect
 Tina Walker, Immediate Past Chair
 Todd Yeatts, Past Chair
 Kate Bates, President & CEO
 Scott Ritter, Treasurer
 Beth Borowski, Assistant Treasurer
 Adrian Stanton, Vice Chair – Communications
 David Isaacson, Vice Chair – Community Engagement
 David Kinney, Vice Chair – Business Advocacy
 Todd Ihrig, Vice Chair – Member Affairs
 Joe Prentice, Vice Chair – Membership Development

DIRECTORS

Kate Bates, Arlington Chamber of Commerce
 Beth Borowski, CNA
 Lucy Bowen McCauley, Bowen McCauley Dance
 Mary-Claire Burick, Rosslyn Business Improvement District
 Dulce Carrillo, Arlington Public Schools*
 Crystal Christmas-Watson, Crystal City Marriott
 Nicole Collier, Nestlé
 Steve Cooper, Excella Consulting
 David DeCamp, Newmark Grubb Knight Frank
 David Dockendorff, M&T Bank
 John Finlay, Crystal City Sports Pub
 Amanda Fischer, Grade A Marketing
 Bill Fogarty, Walsh, Colucci, Lubeley & Walsh PC
 Michael Foster, MTF Architecture, Inc.
 Betsy Frantz, Virginia Hospital Center Foundation
 Marty Freeman, JBG Smith
 John Gallagher, Energesco Mechanical
 Michael Garcia, State Farm Insurance
 Nancy Goodman-Thevoz, A Main Event Caterers
 Brian Gordon, Apartment and Office Building Association
 Donna Hamaker, Buck & Associates
 Greg Hamilton, Arlington Magazine
 Todd Ihrig, H.D. Vest Investment Services
 David Isaacson, Beach Geeks, Inc.
 Sonia Johnston, John Marshall Bank
 David Kinney, Clarendon, LLC
 Geoff Kratville, Clark Construction
 Tina Leone, Ballston Business Improvement District
 Tad Lunger, McGuireWoods LLC
 Pinkie Dent Mayfield, Graham Holdings Company
 Greta Menard, Capital MarCom
 Greg Mullin, George Mason Mortgage, LLC
 Barbara Nicastro, The Law Offices of Barbara E. Nicastro
 Shy Pahlevani, Hungry Marketplace, Inc.
 Col. Kimberly Peoples, Joint Base Myer-Henderson Hall**
 Joe Prentice, Monument Home Loans
 Greg Raines, Dittmar Company
 Scott Reamy, Dominion Energy
 Lindsey Rheame, EagleBank
 Scott Ritter, United Bank
 David Rowley, Minuteman Press
 Marie Schuler, Comcast Cable Communications
 Adrian Stanton, Virginia Hospital Center
 Doug Taylor, Bean, Kinney & Korman, P.C.
 Darren Tully, Freedom Bank
 Tina Walker, BAE Systems
 Marianne Ward-Peradoza, Marymount University
 Jim Wilmot, Arlington Community Federal Credit Union
 Todd Yeatts, The Boeing Company

* Liaison, Arlington Public Schools

** Liaison, U.S. Military

CHAMBER STAFF

Kate Bates, President & CEO
 Mike Rosenow, Membership Director
 Alex Held, Membership Engagement Director
 Caroline Taylor, Communications Manager
 Sarah Lindner, Events Manager
 Olivia McKay, Operations Coordinator
 Debbie Powers, Events Associate

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

chamber calendar

SEPTEMBER

- | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>5 Wednesday
 Government Affairs & Economic Development Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>6 Thursday
 SMART Start
 4:00-5:15 p.m.
 Chamber Boardroom</p> <p>7 Friday
 Sustainability Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>10 Monday
 Ambassador Committee Meeting
 4:15-5:15 p.m.
 Chamber Boardroom</p> <p>11 Tuesday
 Membership Development Committee Conference Call
 4:00-5:00 p.m.</p> <p>12 Wednesday
 Executive Committee Meeting
 8:00-9:30 a.m.
 Chamber Boardroom</p> <p>13 Thursday
 Breakfast Connection Combined with the McLean Chamber
 7:30-9:00 a.m.
 Holiday Inn Rosslyn</p> <p>18 Tuesday
 Education & Workforce Development Committee Meeting
 4:00-5:00 p.m.
 Chamber Boardroom</p> | <p>19 Wednesday
 Government Affairs & Economic Development Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>20 Thursday
 Business After Business
 5:00-7:00 p.m.
 MedStar Capitals Iceplex</p> <p>21 Friday
 Board of Directors Meeting
 11:45 a.m.-2:00 p.m.
 Westin Arlington Gateway
 <i>Hosted by the Ballston BID</i></p> <p>25 Tuesday
 13th Annual Scholar's Cup
 3:30-7:00 p.m.
 Upton Hill Regional Park</p> <p>26 Wednesday
 Community Action Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>Small Business Roundtable
 11:45 a.m.-1:00 p.m.
 Chamber Boardroom</p> |
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Visit the Chamber calendar to stay updated on the latest events.

Register online at www.arlingtonchamber.org or call (703) 525-2400

OCTOBER

- | | |
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| <p>1 Monday
 Ambassador Committee Meeting
 4:15-5:15 p.m.
 Chamber Boardroom</p> <p>3 Wednesday
 Government Affairs & Economic Development Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>4 Thursday
 SMART Start
 4:00-5:15 p.m.
 Chamber Boardroom</p> <p>5 Friday
 Sustainability Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>9 Tuesday
 Membership Development Committee Meeting
 4:00-5:00 p.m.
 Cassatt's</p> <p>10 Wednesday
 Executive Committee Meeting
 8:00-9:30 a.m.
 Chamber Boardroom</p> <p>11 Thursday
 Breakfast Connection Combined with the Alexandria Chamber
 7:30-9:00 a.m.
 Holiday Inn Rosslyn</p> <p>15 Monday
 Metro Procurement Event
 8:00 a.m.-1:00 p.m.
 George Mason University Arlington, Founders Hall
 <i>In partnership with the Coalition of Northern Virginia Chambers of Commerce</i></p> | <p>16 Tuesday
 Cards & Clubs
 12:30-4:30 p.m.
 Top Golf Alexandria</p> <p>17 Wednesday
 Government Affairs & Economic Development Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>19 Friday
 Board of Directors Meeting
 11:45 a.m.-2:00 p.m.
 Homewood Suites by Hilton</p> <p>23 Tuesday
 Education & Workforce Development Committee Meeting
 4:00-5:00 p.m.
 Chamber Boardroom</p> <p>24 Wednesday
 Community Action Committee Meeting
 9:00-10:00 a.m.
 Chamber Boardroom</p> <p>Small Business Roundtable
 11:45 a.m.-1:00 p.m.
 Chamber Boardroom</p> <p>25 Thursday
 Business After Business
 5:00-7:00 p.m.
 Washington Workplace</p> |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

Questions?

For questions regarding events or registration, contact Sarah Lindner, Events Manager, at events@arlingtonchamber.org or (703) 525-2400.

CHAIR'S MESSAGE

The Greatest Asset of a Home: Location, Location, Location

Likewise, a Chamber's chant of greatness is "membership, membership, membership."

But, it should not stop there.

Our Chamber has been very successful in generating new members this year. We are proud of our efforts and results, and we need to continue our long standing tradition for retention and integration. That said, to optimize and capitalize on our value to members – that of networking, sharing business knowledge and successes, building beneficial relationships, and joining forces to advocate on behalf of business and community growth – we must continue our work to generate diversity. Additionally, we must continue to encourage engagement among all members, taking advantage of every voice, many different ideas, mixed backgrounds, and individual experiences. The corporate world calls this diversity and inclusion. For a Chamber, that translates into sharing and learning more business ideas and tactics and will provide a better understanding of buyer/consumer habits and preferences in our ever-changing, multi-cultural business world. As we gather and share our members' rich contributions, we create our own healthy "Knowledge Soup" that feeds, nourishes, and lets us blend our combined business expertise. So how else do we improve on our great recipe? We do it by seeking inclusion from all generations and diverse business leaders from every direction.

Our Chamber has never been composed of a homogenized collection of similar Main Street businesses. Our members have always had access to a wealth of valuable ideas, concepts, and success stories from old and new members and professionals in varied realms of business and industry. We have always reached out to bring different business entities into our fold. The more of this we do, the richer our Knowledge Soup becomes. The work we do with the Young Entrepreneurs Academy (YEA!) is another example of one of our programs that brings together both young and more experienced CEOs from traditional old-line businesses and innovative technology companies to support the next generation of business leaders.

Inclusion is simply a call to action within an organization to define initiatives and goals and actively solicit ideas, knowledge, perspectives, approaches, and individual expertise to maximize idea generation, find solutions, and, ultimately, enjoy project success. This definitely applies to our Chamber and its members. Encouraging more diversity in our ranks is an ongoing goal. From a young entrepreneur with a spark of a new idea, to the seasoned, top-level baby boomer executive, all members are needed for our Knowledge Soup. It's the nourishment that keeps us on our toes and ready to advocate, participate, and negotiate for business and community success in Arlington.



Lindsey Rheume

Lindsey Rheume
EagleBank



The Community Bank of the Nation's Capital



SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

GRAND SPONSOR

Greg Mullan -



A Subsidiary of United Bank

PREMIER SPONSOR

Michael Garcia - State Farm Insurance

BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

GRAND SPONSOR



America's Most Convenient Bank®

BUSINESS AFTER BUSINESS

End your busy workday on a high note with food and drinks, mixer-style networking, and the chance to win door prizes, including cash from the jackpot available each month.

can't-miss
EVENTS

Members can be involved in shaping policy positions through the Government Affairs & Economic Development Committee, which typically meets twice a month in the Chamber Boardroom.

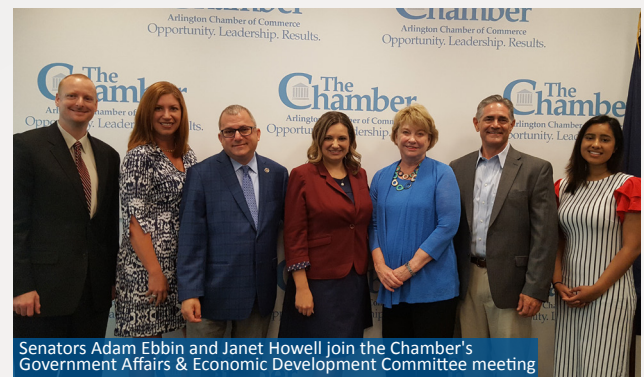
To be added to the committee distribution list, email chamber@arlingtonchamber.org.

Chamber Urges County to Approve Virginia Hospital Center Site Plan

The Arlington Chamber sent a letter to Arlington County Board Chair Katie Cristol, calling on the County to approve the **Virginia Hospital Center (VHC) Site Plan** as submitted, noting that moving forward with this important project will facilitate additional health care services for the Arlington community. In the letter, the Chamber writes that the project delay continues to restrict the hospital's ability to address the growing demand for **VHC** serves and the current capacity constraints. In crafting its final plan, **VHC** participated in a comprehensive and inclusive process, which led to the incorporation of measures to address concerns of County staff and surrounding communities, as well as suggestions for project improvements. The Chamber praises the hospital's work on the plan, adding that **VHC's** efforts, along with the pressing need to address the hospital's capacity demands, should be rewarded by giving the project an expeditious approval.

Chamber Members Provide Feedback, Discuss Issues with Local Lawmakers

In August, the Chamber offered a number of key advocacy-focused events, featuring local lawmakers. The Chamber's Government Affairs & Economic Development Committee held two meetings, the first featuring Virginia Delegates Mark Levine, Alfonso Lopez, and Rip Sullivan, with Senators Adam Ebbin and Janet Howell joining the second meeting. During both meetings, the delegates and senators took questions from attendees and discussed important topics that impact the Arlington business community. The lawmakers also shared what to expect in the future.



Senators Adam Ebbin and Janet Howell join the Chamber's Government Affairs & Economic Development Committee meeting

The Chamber also held the Business Roundtable on ABC laws in Virginia, featuring Senator Jeremy McPike, who is working to revise laws on ABC licensing and the food-to-beverage ratio requirement. The roundtable included a presentation by Senator McPike and a few members of the ABC leadership, followed by an open Q&A session. Senator Adam Ebbin also attended. A number of representatives from local restaurants, nonprofits, and small businesses, and other organizations impacted by ABC laws joined the event to provide feedback on their experiences and try to help shape the future of ABC laws in Virginia.

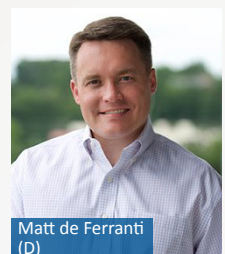
COMING SOON: Arlington County Board Candidate Forum

september 12 • 5:30-7:30PM • Navy League of the United States

We are pleased to hold our 2018 business-themed Candidate Forum, featuring Arlington County Board candidates, incumbent **John Vihstadt (I)** and **Matt de Ferranti (D)**. The forum will include a discussion – moderated by **Alex Koma** from **ARLnow** – of topics important to the Arlington business community, and will provide each candidate with the opportunity to engage with local business leaders. This event will also offer attendees the chance to gain an inside look into the candidates' views on business in Arlington County.



John Vihstadt (I) - Incumbent



Matt de Ferranti (D)

Business Voice Sponsor



additional advocacy updates:

- June 12 – Kate Bates participated in the Arlington Economic Development Commission meeting.
- June 18 – Kate Bates participated in the Arlington Economic Development Commission Executive Committee meeting.
- June 21 – Kate Bates participated in the Alexandria/Arlington Regional Workforce Council meeting.
- June 27 – Kate Bates attended the Bean, Kinney & Korman, P.C. Northern Virginia Leadership Series, featuring Governor Ralph Northam.
- July 23 – Kate Bates and Chamber Chair-Elect Greg Hamilton of Arlington Magazine attended the Metro Area Chamber of Commerce Regional Dinner.

Your Chamber in the Community

In many ways, the success of Arlington is directly tied to the success of its business community, and the success of the Arlington Chamber is directly tied to its membership base. This is why the Chamber's Directors, staff and members are dedicated to supporting community events and happenings. Below are highlights from some of the events that Chamber staff and members of our Board of Directors participated in on behalf of the Chamber.

June 7 – Kate Bates delivered remarks at the grand opening ceremony for **TechSpace in Ballston**. Caroline Taylor was also in attendance.

June 7 – Kate Bates and Mike Rosenow attended **Arlington Magazine's Best of Arlington** at **Mercedes-Benz of Arlington**.

June 11 – Kate Bates, Mike Rosenow, and Alex Held attended the **Crystal City BID's Annual Meeting** at the **DoubleTree by Hilton Hotel Washington DC - Crystal City**.

June 12 – Kate Bates attended **Leadership Center for Excellence's 20th Anniversary Celebration** at **Army Navy Country Club**.

June 14 – Kate Bates served on the partnership panel at the **Ballston BID's Annual Meeting** at the **Hilton Arlington** and helped honor **Dr. Matthew Shank**, who received the Robert Ball Sr. Award. Mike Rosenow also attended.

June 14 – Alex Held attended the Capital Area Gay and Lesbian Chamber of Commerce's (CAGLCC) monthly event, Chamber Connect.

June 14 – Kate Bates and Alex Held attended the 2018 Baker's Creek Memorial Ceremony at **Joint Base Myer-Henderson Hall**, hosted by **Colonel Kimberly A. Peeples**.

June 18 – Alex Held attended **Alliance for Housing Solution's** Leckey Forum: Confronting Diversity.



Caroline Taylor and Alex Held have some fun at Nestlé's Good Life Festival

June 18 - Kate Bates attended **Marymount University's** Presidential Welcome Reception for incoming **President Dr. Irma Becerra**.

June 20 – Mike Rosenow attended the **Sierra Club's** Panel, which the Chamber co-sponsored, on the Arlington Community Energy Plan.

June 26 – Kate Bates attended **Marymount University's** celebration of outgoing **President Dr. Matthew Shank**.

June 27 – Kate Bates delivered remarks at a ribbon-cutting ceremony for **Excella Consulting**, which celebrated the launch of the company's expanded headquarters. Mike Rosenow and Alex Held were also in attendance.

June 28 – Kate Bates spoke at **The Simple Greek's** grand opening ceremony. Alex Held also attended.



The Simple Greek ribbon-cutting ceremony

July 2 – Mike Rosenow and Alex Held attended the unveiling of the **Arlington County Police Department's** new sober ride program.

July 17 – Mike Rosenow attended **DCA Live's** Red Hot Companies.

July 24 – Sarah Lindner and Mike Rosenow attended **Arlington Cares: A Celebration of Volunteerism**, hosted by **Leadership Center for Excellence**.

July 25 – Mike Rosenow and Alex Held attended **Ballston BID's** Sip & Mingle hosted at **Marymount University**.

July 31 – Chamber staff welcomed **Nestlé** to Arlington, with Kate Bates attending the official ribbon-cutting ceremony, while Caroline Taylor and Alex Held participated in **Nestlé's** Good Life Festival.

August 6 – Kate Bates, Mike Rosenow, and Alex Held attended **Assurance Agency's** grand opening ceremony.



Kate Bates joins County Board member John Vihstadt and Chair Katie Cristol and Chamber Directors Mary-Claire Burick of the Rosslyn BID and Nicole Collier of Nestlé in welcoming Nestlé to Rosslyn

13TH ANNUAL SCHOLAR'S CUP september 25 • 3:30-7:00PM Upton Hill Regional Park

Join us for an afternoon of fun, while supporting the Young Entrepreneurs Academy (YEA!) program, at the 13th Annual Scholar's Cup. Our most popular family-friendly event, the Scholar's Cup offers fun for all ages, as well as numerous opportunities to mingle and network. This event is an excellent way to gain valuable exposure for your company and create lasting connections with fellow Chamber members and their families.

Attendees will enjoy an exciting afternoon filled with mini-golf, dinner from **ROCKLANDS Barbeque & Grilling Company**, and music by DJ Wayne Boyland of A Sound Plan. 100 percent of the proceeds from this event will go to benefit the Young Entrepreneurs Academy (YEA!). YEA! is a groundbreaking program through which middle and high school students launch and operate their very own fully-formed, legally-registered businesses.

Join us for food, networking, and fun, while we work to raise funds for the business leaders of tomorrow! Register by September 19.



Barbeque Sponsor



Cards & Clubs Mega-Networking Event Coming Soon!

october 16 • 12:30-4:30PM • TopGolf Alexandria

If you're into increasing your network, team-building, or just having some fun, then Cards & Clubs is the event for you. This all-inclusive networking event is your perfect escape from the office for an afternoon to make valuable connections or bond with your colleagues.

For those who aren't familiar with TopGolf, its unique format is designed for everyone - no matter your experience level, athletic ability, or even if you're a first-time golfer. For more seasoned golfers, TopGolf offers you a new way to play the game that will allow you to use your skills and take on new challenges, while competing in a number of contests to win awards and prizes.



Want to take part in the fun, but skip the golfing? Not a problem! Cards & Clubs will also include a lunch buffet, beer and wine, a silent auction, and endless opportunities for networking for all attendees to enjoy. Register by October 11.

Silent Auction Item Donations

Donating an item is an excellent way to market your business at this fun-filled event. Your donated item will be given to one of our longest drive or hole-in-one contest winners at the awards ceremony, or will be available for bidding during the silent auction.

All items should be delivered to the Chamber office during standard business hours, Monday through Friday between 9:00 a.m. and 5:00 p.m., as soon as possible, but no later than October 1. The donation form can be found online on the Cards & Clubs registration page, or you can request one by emailing chamber@arlingtonchamber.org.

Grand Sponsor
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HOME LOANS

A Division of Monument Mortgage LLC, NMLS# 2539

Sponsorships are an excellent way to increase visibility, while supporting Chamber events & programs. Contact Alex Held at aheld@arlingtonchamber.org or (703) 525-2400 for details.

Building a Caring Culture in Arlington County

november 7 • 11:30AM-1:00PM • Arlington Arts Center

In today's world, relationships between businesses and nonprofits go much farther than writing a check. As a nonprofit, it's important to understand how to position your organization as a valuable partner and how to best approach partnering with the private sector. Focused on the evolution and current complexities of philanthropic partnerships, this session will dive into current trends and innovations in community, social, and environmental impact that are being led by the private sector and their nonprofit partnerships.

Jesse Matton, Senior Manager of Economic Empowerment at the U.S. Chamber of Commerce Foundation, will provide keynote remarks on the direction in which these trends and innovations are going. Following Matton's remarks, attendees will break off into small groups to discuss important topics related to philanthropy in Arlington, including how to engage people of all different parts of our community to build a philanthropic strategy and culture.

During this event, you'll learn:

- The definition of philanthropy and how it is measured
- How to think about nonprofit/peer collaboration
- How to build a philanthropic culture in both corporate communities and individuals

With nearly 80 professionals at our August Nonprofit Forum, this exciting event is expected to be yet another major hit, so be sure to sign up early!

Register by November 6.



Save the date...

THE ARLINGTON CHAMBER OF COMMERCE PRESENTS

THE 94th

Annual

MEETING

Friday, December 7

11:30 AM - 2:00 PM

 **The Chamber**
Arlington Chamber of Commerce

members in the news

ASSURANCE AGENCY

Independent Insurance Brokerage Marks Move to Mid-Atlantic Region with Open House at Arlington Office

Mid-Atlantic business owners joined **Assurance Agency** at its new office location in Arlington in early August to celebrate the independent insurance brokerage's official move into the region. The insurance brokerage – one of the largest and most awarded in the U.S. – has a goal to cultivate safer and healthier workplaces that support employee health and happiness.

During the celebration, Senior Vice President **Scott Lockman** welcomed **Assurance** partners and invited them to explore how Assurance can help them minimize risk and create healthier workplaces. **Lockman's** comments were followed by a ribbon cutting ceremony with the Arlington Chamber of Commerce. The company plans to grow organically in the area, adding up to 30 new jobs in the next few years and offering an opportunity to work at an awarded "Best Place to Work."



Kate Bates joins Assurance executives at a ribbon-cutting ceremony

"Minimizing risk and maximizing health is not only a priority for our clients, but for us internally as an organization," said **Tony Chimino**, CEO of **Assurance**. "Our strong focus on safety, health and wellness has been recognized across the country, and we look forward to bringing that culture to the Mid-Atlantic region."

ARLINGTON COMMUNITY FOUNDATION

Arlington Community Foundation Announces President & CEO

On August 16, the **Arlington Community Foundation** announced the appointment of **Jennifer L. Owens** as its President and CEO. With the **Foundation's** plans for significant growth in the future, Owens joins the Foundation at an exciting time in its 27-year history.

"We are so pleased to have **Jennifer Owens** join the **Foundation**, and welcome her back to our region," said **Jeanne Broyhill**, Chair of the **Arlington Community Foundation's** Board. "Her experience and expertise in the community foundation arena, coupled with her leadership, fund development success, and community engagement make her an outstanding leader for the foundation going forward."

With over 20 years' experience in nonprofit and foundation work, **Owens** comes to the Foundation from Syracuse, NY where she most recently served as the Senior Vice President and Chief Development Officer for the Central New York Community Foundation, a \$270 million foundation. She has also served in various programmatic and grants management roles with the Summit Foundation and the Public Welfare Foundation here in Washington, DC. **Owens** has her Masters degree from Seton Hall University in Strategic Communications and Leadership, and her Bachelors degree from American University in Washington, DC.

"I am thrilled to have the opportunity to lead the **Arlington Community Foundation**, and help grow this fine organization to further impact the lives of those who live and work in Arlington," **Owens** said. "The deep commitment and exciting vision of this organization inspire me, and I will do all I can to make that vision a reality in partnership with all those dedicated to its work."

september & october MILESTONE ANNIVERSARIES



25 years
Washington Workplace

20 years
Danaher Skewes & Associates
Doorways for Women and Families

15 years
Apartment and Office Building
Association
Minuteman Press Printing & Marketing
Solutions

10 years
Arlington Rotary Club
Bowen McCauley Dance

5 years
Encore Learning
Argosy University, Washington DC
Urban Alliance

Have some news to share?

Let us know! Members in the News article submissions must be emailed to the Communications Manager and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact Caroline Taylor at communications@arlingtonchamber.org or (703) 525-2400.

Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.

EK Included on Inc. 5000 List of Fastest Growing Companies in U.S.

2018 Arlington Best Business Award winner **Enterprise Knowledge (EK)** announced recently that it has been included in the 2018 Inc. 5000 List of Fastest Growing Companies in the United States from Inc. Magazine. **EK**, a global knowledge and information management consulting company serving the public and private sectors achieved the ranking of number 1,289 on the list, placing it in the top third of fastest growing companies in the country. **EK** earned this prestigious rank with 371% growth over the last three years.

“I am thrilled to have EK placed amongst this field of dynamic and thriving companies,” said **Zach Wahl**, Founder and CEO of **Enterprise Knowledge**. “Our team at **EK** is driving this growth through their energy, expertise, and commitment to true partnership with our clients.”

Other Chamber members included on the 2018 Inc. 5000 include **Green Powered Technology, Mobile Posse, Segue Technologies, and Xgility**. Not only have the companies on the 2018 Inc. 5000 been very competitive within their markets, but the list as a whole shows staggering growth compared with prior lists. The 2018 Inc. 5000 achieved an astounding three-year average growth of 538.2 percent, and a median rate of 171.8 percent. The Inc. 5000’s aggregate revenue was \$206.1 billion in 2017, accounting for 664,095 jobs over the past three years.



NEW DISTRICT BREWING COMPANY

New District Brewing produces Northside Social Beer

New District Brewing Company announced recently that it has entered into an agreement with Northside Social restaurants to produce a Northside Kolsch beer, brewed exclusively for Northside Social by **New District Brewing Company**. This collaboration marks a great step for two home grown local businesses and provides a great beer option for Arlington and Falls Church residents.

“**New District** enjoys collaborating with fellow Arlington businesses, we really want to thank Mark Fedorchak and the whole team at Northside Social for helping to make this possible,” said **Michael Katrivanos**, the owner and founder of **New District Brewing Company**.

welcome to our NEW MEMBERS!

Arts and Entertainment
Embracing Arlington Arts

Marketing & Public Relations
StandOut Communications LLC

Business and Professional Services
BMS LLC
Intelligent Office – Arlington
Source Office Suites

Nonprofits
Alzheimer’s Association National
Capital Area
Jeanne Broyhill

Financial Institutions
Old Dominion National Bank

Restaurants
Good Company Doughnuts & Café
Nam Viet Restaurant

Fitness
Anytime Fitness Rosslyn
Pentagon Mixed Martial Arts, LLC

Retail
Staples

Healthcare
Eye See Optique

Telecommunications
AT&T Services, Inc.

Insurance
Assurance Agency

Travel & Transportation
Bird

Legal Services
General Counsel, P.C.

STAY CONNECTED

WITH THE CHAMBER IN 3 EASY WAYS:

- 1 Follow us on social media
- 2 Visit our website:
www.arlingtonchamber.org
- 3 Subscribe to our weekly e-newsletter by visiting our website

Send your new members referrals to **Mike Rosenow, Membership Director**, at mrosenow@arlingtonchamber.org or call (703) 525-2400.

Thanks to Our Sponsors

Grand Sponsor



Keynote Sponsor



Premier Sponsors

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- National Capital Bank
- OAR of Arlington, Alexandria and Falls Church
- The Boeing Company
- United Bank

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- Crystal City Business Improvement District
- EagleBank

Patron Sponsors

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Supporting Partner

- Leadership Center for Excellence

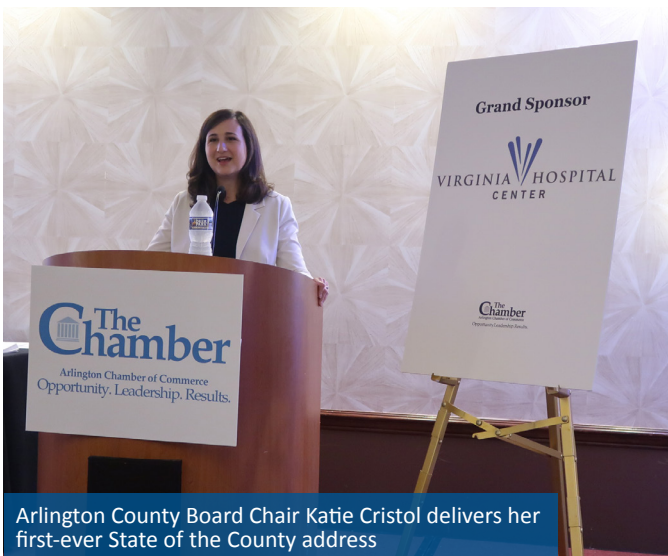
Economy Addressed, Local Heroes Honored

The Arlington Chamber of Commerce held the State of the County & Public Safety Awards on June 28, where nearly 200 attendees came together to celebrate Arlington's economic achievements, the community's future, and all who make the area an excellent place to live and work. Attendees also had the opportunity to participate in **Virginia Hospital Center** and the Fire Department's Hands to Heart initiative, which teaches Arlington residents how to save a life with hands-only CPR. The community-focused breakfast event began with an address by Arlington County Board Chair Katie Cristol, who highlighted the economic and development status of Arlington.

"I feel deep conviction in reporting to you that the state of the county is strong, because here in Arlington, our potential is boundless." said Cristol in her first State of the County Address. "We have the right team in place and the right resources, and we're making significant progress in our goal of making it easier to do business in Arlington County."

In her remarks, Cristol discussed her main initiatives, which include affordable housing, child care accessibility, transportation, and planning the development of Lee Highway, a project she says will begin this September. Cristol also made mention of Amazon's consideration of Arlington as a potential home for its HQ2, saying, "Whatever decision Amazon makes about the location of Amazon HQ2, their consideration of Arlington means that the national spotlight has found Arlington County – our excellent workforce, talent, education, and resources."

Following the State of the County address, awards were presented to honor Arlington's public safety personnel and first responders from the Arlington Office of Public Safety Communications & Emergency Management, Police Department, Office of the Sheriff, and Fire Department. Leadership of all respective departments submitted nominations for the honorees, based on their performance over the past year. Twenty-four honorees were recognized for their courageous, often lifesaving, actions in the line of duty.



Arlington County Board Chair Katie Cristol delivers her first-ever State of the County address



2018 Public Safety Award Winners

Photos from the State of the County & Public Safety Awards can be found at www.facebook.com/ArlingtonChamberVA

Partnership!

It has been my honor and privilege to personally work with Rich Doud and Kate Bates as a Chamber Director for the past 25 years. The entire Chamber team has been outstanding to work with, and John Marshall Bank has received tremendous benefit from our membership. I look forward to many more years of partnership with this great Chamber.

Sonia N. Johnston
Regional President



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"Sonia takes personal banking to a new level. Her thoughts are never far from the customer and the community. The Chamber's award was for all she does for us as a banker and as a person. She cares and so do we."

—RICH DOUD



POSTMASTER: Send address changes to the *Arlingtonian* c/o Arlington Chamber of Commerce, 2009 14th Street, North, Suite 100 Arlington, VA 22201

The Chamber
Arlington Chamber of Commerce
Opportunity. Leadership. Results.

The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.

thank you!

- **FVCbank** for hosting the July Business After Business
- **Heavy Seas Alehouse** and **Rustico Ballston** for donating door prizes at the July Business After Business
- **Hilton Garden Inn Falls Church** and **Jamie Nicholas Printing & Graphics** for donating door prizes at the August Breakfast Connection
- **Arlington Community Federal Credit Union** and **Arlington Thrive** for hosting the August Business After Business
- **Arlington Thrive, New District Brewing Company,** and **Monument Home Loans** for donating door prizes at the August Business After Business



Sonia Johnston
Regional President



We Are Arlington!

Thanks Arlington Community! We are committed to making your banking experience special. Our focus is to provide "exceptional service" because that is what every customer deserves.

-  2011 - Arlington Chamber President Award
-  2013 - Arlington Chamber Best Business Award
-  2016 - Washington Business Journal Best Place to Work

2015 BEST PLACES TO WORK



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