

the Arlingtonian

VOL. LXXX, NO. 3 MARCH/APRIL 2019



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ARLINGTONIAN
GRAND SPONSOR



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 Mike Rosenow, Membership Director
 Jennifer Garry, Membership Engagement Director
 Sarah Lindner, Events Manager
 Scott Pedowitz, Government Affairs Manager
 Olivia McKay, Operations Coordinator
 Miki Gilmore, Communications Associate (Part-Time)

MEMBER: U.S. Chamber of Commerce & Virginia Chamber of Commerce

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chamber calendar

MARCH

- 1 Friday** **Sustainability Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 4 Monday** **Ambassador Committee Meeting**
4:15-5:15 p.m.
Chamber Boardroom
- 6 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 13 Wednesday** **Executive Committee Meeting**
8:15-9:45 a.m.
Chamber Boardroom
- 14 Thursday** **SMART Start**
4:00-5:15 p.m.
Chamber Boardroom
- 19 Tuesday** **Brunch & Business**
11:00 a.m.-1:00 p.m.
Arlington Economic Development
- 21 Thursday** **Breakfast Connection: Featuring the Acting Arlington County Business Ombudsman**
7:30-9:00 a.m.
Holiday Inn Rosslyn
- 25 Monday** **Business After Business**
5:00-7:00 p.m.
Access National Bank
- 26 Tuesday** **Membership Engagement Committee Meeting**
4:00-5:00 p.m.
Chamber Boardroom
- 27 Wednesday** **Education & Workforce Committee Meeting**
3:30-5:00 p.m.
Chamber Boardroom
- 28 Thursday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 28 Thursday** **Small Business Roundtable**
11:45 a.m.-1:45 p.m.
Chamber Boardroom
- 28 Thursday** **YEA! CEO Roundtable**
5:30-7:30 p.m.
Marymount University

Visit the Chamber calendar to stay updated on the latest events.
 Register online at www.arlingtonchamber.org or call (703) 525-2400

APRIL

- 1 Monday** **Ambassador Committee Meeting**
4:15-5:15 p.m.
Chamber Boardroom
- 3 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 4 Thursday** **Spring Home: Residential Real Estate Focused Breakfast Connection**
7:30-9:00 a.m.
Holiday Inn Rosslyn
- 9 Tuesday** **Sustainability Panel**
5:30-7:30 p.m.
Virginia Tech Capital Region
- 10 Wednesday** **Executive Committee Meeting**
8:15-9:45 a.m.
Chamber Boardroom
- 11 Thursday** **2019 Job Shadow Day for Arlington's Sophomores**

SMART Start
4:00-5:15 p.m.
Chamber Boardroom
- 17 Wednesday** **Government Affairs & Economic Development Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 18 Thursday** **Business After Business**
5:00-7:00 p.m.
Bean, Kinney & Korman, P.C.
- 23 Tuesday** **Volunteer Arlington Day**
12:00-4:00 p.m.
St. Agnes Catholic Church (Kickoff location)
- 24 Wednesday** **Education & Workforce Committee Meeting**
4:00-5:00 p.m.
Chamber Boardroom
- 24 Wednesday** **Community Action Committee Meeting**
9:00-10:00 a.m.
Chamber Boardroom
- 24 Wednesday** **Small Business Roundtable**
11:45 a.m.-1:45 p.m.
Chamber Boardroom
- 24 Wednesday** **YEA! Investor Panel**
6:00-8:00 p.m.
Marymount University

Questions?

For questions regarding events, contact the Chamber at events@arlingtonchamber.org or (703) 525-2400.

CHAIR'S MESSAGE

Get Involved

There are so many different ways to get involved with our Chamber that I often lose track. The third Thursday of each month, the Chamber hosts Business After Business (BAB) networking events. The locations change each month and we hold them at a variety of venues, including **Ruth's Chris Steak House, Medstar Capitals Iceplex, Mercedes-Benz of Arlington, and Heavy Seas Ale House**. The BABs are an excellent way to meet new clients and make new friends.

For the early risers, the Breakfast Connection events are held monthly with a 7:30 a.m. registration and an 8 a.m. start. Last year, we launched theme-based events, catering to real estate, nonprofits, small business and more, and the changes proved to be very popular.

Our signature events typically draw people by the hundreds. The Arlington Business Gala on January 26 attracted a record crowd of 380. A special thanks to our guests and sponsors, especially our Grand Sponsor **Classic Cottages, LLC**, for making it a very memorable night.

Looking ahead to another signature event, the Best Business Awards will be held on May 22. Nominations are due to the Chamber by March 29 and, for the first time, past winners are eligible to apply. The criteria focus on businesses that share the following attributes: a) deliver exceptional quality of service to their customers, b) are industry leaders or offer a unique approach to delivery of goods and services, c) display an interest in and concern for the Arlington community, and d) demonstrate a commitment to diversity and inclusion as part of company culture.

The Best Business Awards are just one of the many ways the Chamber supports and recognizes the many wonderful businesses in our community. In all, there are eight signature events throughout the year, including the Chamber's Volunteer Arlington Day, Hospitality Awards, State of the County and Annual Meeting.

If your clients are based outside of Arlington or networking is not of interest, the Chamber can help you navigate issues at the local, regional and state levels. Chamber President & CEO Kate Bates and Government Affairs Manager Scott Pedowitz, along with our Government Affairs Committee, are engaged with and knowledgeable about the issues facing our business community. I encourage you to attend one of our forthcoming government affairs committee meetings. They are typically held on the first and third Wednesdays of each month at the Chamber.

Please contact me, or the team at the Chamber, to find out ways to get involved and ensure you are maximizing the value of your membership.

Greg Hamilton
Arlington Magazine



Greg Hamilton



SMART START

Maximize your membership at this free info and networking session on meeting new clients and utilizing your member benefits.

GRAND SPONSOR



PREMIER SPONSOR

Michael Garcia -
State Farm Insurance

BREAKFAST CONNECTION

Bring your business to the table. Through roundtable power networking, attendees will exchange business cards, develop prospects, and share an elevator pitch.

GRAND SPONSOR



BUSINESS AFTER BUSINESS

End your busy workday on a high note with food and drinks, mixer-style networking, and the chance to win door prizes, including cash from the jackpot available each month.

can't-miss
EVENTS

Arlington Chamber Members Join Chamber Day at the Capitol



On January 23, several members of the Arlington Chamber of Commerce joined with business leaders from around the Commonwealth for Chamber Day 2019.

The day began with a program organized by the Virginia Chamber of Commerce, where the Chamber group heard from elected leaders. Following a banquet lunch, the Chamber group joined the gallery in the House of Delegates Appropriations Committee, which was hearing the bill to provide incentives for the **Amazon** headquarters. President & CEO **Kate Bates** testified about the economic benefits of the deal. The committee unanimously advanced the bill to the full House, where it passed and has since been signed into law.

The Chamber delegation spent the afternoon meeting with Arlington's legislators. Each legislator talked about their priorities, and the Chamber members spoke about projects that are important to their businesses and how we can improve the business climate overall. The day ended with a reception where members networked with business and government leaders from across Virginia.

Chamber Action Keeps Arlington Open for Development

The Chamber took action in February to preserve an important development tool for Arlington. Special GLUP Studies are a particular type of development, where the project requires the County to approve changes to the older planned use of all or part of the site. These studies are not common but they give flexibility to allow projects that plans, some of which are nearly 40 years old, have not foreseen. The County is reviewing how to process these studies, and proposed a moratorium on them during the review as part of the annual budget advertisement. The Chamber urged that Special GLUP Study applications should be accepted during the review.

On February 21, the Chamber's Government Affairs & Economic Development Committee welcomed two staff members from the County's Planning Division for a robust conversation about Special GLUP studies, the challenges that the Planning Division has, applicants' needs, and how best to proceed. Following that meeting, the Chamber sent a letter to the County Board expressing concerns about the County's proposals.

Since the submission moratorium was due to go into effect immediately, Chamber Government Affairs Manager Scott Pedowitz spoke at the County Board meeting on February 23 to ask that it not be imposed. We noted that it was unwise to cut off this opportunity for development and was unfair to projects that had been submitted, but whose review had not yet begun. After some discussion, the County Board unanimously endorsed the Chamber's point of view, advertising hearings to review the Special GLUP Study process without imposing a moratorium on submissions.

additional advocacy updates:

January 8 – Kate Bates and Scott Pedowitz participated in the Economic Development Commission meeting.

January 12 – Scott Pedowitz attended the County Board's Community Listening Session on Amazon.

January 16 – The Chamber's Government Affairs & Economic Development Committee held its first meeting of the year, featuring Arlington County Board Chair Christian Dorsey, who discussed the County's priorities and initiatives for 2019.

January 22 – Scott Pedowitz, along with several members, attended and spoke at the meeting of the Long Range Planning Committee of the Arlington County Planning Commission.

January 30 – Scott Pedowitz participated in the Plan Lee Highway Community Forum Meeting.

February 6 – Arlington County Manager Mark Schwartz presented and took questions at the Chamber's Government Affairs & Economic Development Committee meeting.

February 12 – Kate Bates and Scott Pedowitz participated in the Economic Development Commission meeting.

February 12 – Scott Pedowitz participated in the Plan Lee Highway Community Kick Off Meeting.

February 19 – Scott Pedowitz attended the Planning Commission information meeting.

February 21 – Kate Bates and Scott Pedowitz participated in a Regional Conversation with **Amazon**, sponsored by the Metropolitan Washington Council of Governments at **George Mason University**.

Your Chamber in the Community

In many ways, the success of Arlington is directly tied to the success of its business community, and the success of the Arlington Chamber is directly tied to its membership base. This is why the Chamber's Directors, staff and members are dedicated to supporting community events and happenings. Below are highlights from a sampling of the events that Chamber staff and members of our Board of Directors participated in on behalf of the Chamber.

December 19 – Mike Rosenow and Scott Pedowitz attended the NAIOP Annual Meeting and Luncheon.

January 10 – Kate Bates spoke at the Grand Opening and ribbon-cutting ceremony for **Industrious Ballston**. Mike Rosenow and Jennifer Garry also attended.

January 17 – Scott Pedowitz attended the **Leadership Center for Excellence's** Meet the Chair event, featuring Arlington County Board Chair Christian Dorsey at **George Mason University**. The Chamber was a supporting partner for the event.

January 22 – Kate Bates and Mike Rosenow attended the Best of Arlington Celebration for **Ambar** and **Baba**.

January 30 – The Chamber partnered with both **Arlington Economic Development (AED) BizLaunch** and the **Arlington Community Federal Credit Union** on the Brunch & Business Panel on Raising Capital in 2019 at the **AED** offices. Scott Pedowitz and Mike Rosenow attended on behalf of the Chamber.

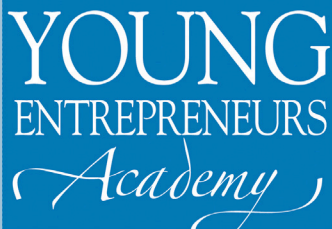
February 11 – Kate Bates spoke at the ribbon-cutting ceremony for **Monument Home Loans**. Mike Rosenow, Scott Pedowitz, and Jennifer Garry also attended.

February 14 – Kate Bates participated in the Superintendent's Executive Advisory Board Meeting.



Monument Home Loans' ribbon-cutting ceremony

Call for **YEA!** Business Mentors



Are you looking for ways to give back to the community? An excellent opportunity to do so is by supporting youth development by volunteering as a mentor for students in our Young Entrepreneurs Academy (YEA!). This year, partnering with Arlington Public Schools Career Center, YEA! is now offered as semester-long program where Career Center high school students launch and run their own legally-registered, fully-formed companies.

Mentors will meet one-on-one with their student once a week for five weeks for 90 minutes at the Career Center, with limited out-of-class support through e-mail and phone. Not only will you provide them feedback on their business plan and concept, but you will also help them prepare their business presentation to pitch at the YEA! Investor Panel event for the chance to earn startup funding.

Many mentors that have volunteered in years past have thoroughly enjoyed the experience and have continued their relationship with their mentee after the program ends. The dates for the mentor visits are:

- March 13 from 9:35am-11:00am or 1:45pm-3:10pm.
- March 19 from 9:35am-11:00am or 1:45pm-3:10pm.
- March 24 from 9:35am-11:00am or 1:45pm-3:10pm.
- April 5 from 9:35am-11:00am or 1:45pm-3:10pm.
- April 11 from 9:35am-11:00am or 1:45pm-3:10pm.

*Mentors may choose from one of the class times, or participate in both

There are a number of other volunteer opportunities available to members, as well. This includes volunteering as a guest speaker, hosting a field trip, or supporting the program financially. To learn more about ways to engage, contact Jennifer Garry at (703) 525-2400 or jgarry@arlingtonchamber.org.

Premier Partners



University Partner



Investor Panel Reception Sponsor



key upcoming events

Register at www.arlingtonchamber.org/events

15th Annual Hospitality Awards

Join the Chamber in celebrating the most dedicated members of Arlington's hospitality industry!

Tuesday, March 19
7:30 - 9:30 AM
Sheraton Pentagon City Hotel

Register by March 13 at www.arlingtonchamber.org/events

Grand Sponsor



VOLUNTEER ARLINGTON DAY



Tuesday, April 23, 2019
12:00 Noon - 4:00 PM
St. Agnes Catholic Church (Kickoff location)

Give back to the community and connect with local nonprofit organizations as part of Volunteer Arlington Day! Produced annually by the Chamber's Community Action Committee, this tradition pairs members of the business community with rewarding half-day service projects throughout Arlington County.

Volunteers

Volunteer opportunities are available for individuals and groups of all sizes. Register by completing the online form or contact the Chamber at events@arlingtonchamber.org or (703) 525-2400.

Register by Tuesday, April 2 at 5:00 p.m.

Nonprofits

Could your organization benefit from volunteer assistance? Register as a nonprofit project site by completing the online form or contact the Chamber at events@arlingtonchamber.org or (703) 525-2400.

Register by Tuesday, April 2 at 5:00 p.m.

Sponsorships are an excellent way to increase visibility while supporting Chamber events and programs.
Contact Jennifer Garry at engagement@arlingtonchamber.org or (703) 525-2400 for details.

The Arlington Best Business Awards

Wednesday, May 22, 5:30 - 8:30 PM
Key Bridge Marriott Hotel
Register by 5:00 PM Thursday, May 16th



Join the Chamber as we recognize outstanding community businesses at the prestigious 33rd Annual Best Business Awards.

Nonprofit Award Sponsor: Arlington Community Federal Credit Union
Technology Award Sponsor: Arlington Economic Development
Benefactor Sponsor: John Marshall Bank
Patron Sponsors: M&T Bank, VIDA Fitness

Hall Of Fame Nominations

The Arlington Business Hall of Fame honors men and women with a connection to Arlington County who have demonstrated a long record of successful management, expertise and business skills, while having notable achievements and exceptional civic and community involvement. To nominate someone for the Hall of Fame, please contact the Chamber at chamber@arlingtonchamber.org or (703) 525-2400.

Call For Nominations

Awards are earned by businesses that deliver exceptional quality of service to their customers, are industry leaders or offer a unique approach to delivery of goods or services, and display an interest in and concern for the Arlington community. These awards are given to businesses that fall into the following categories: nonprofit organizations; businesses under 50 full-time employees in retail, service, technology, and home-based; and businesses with more than 50 full-time employees.

Nominees must meet the following criteria:

- Be a member of the Arlington Chamber of Commerce and located in Arlington.
- Be a viable, ongoing, full-time business that has experienced significant growth or stability over its business life.
- Be well-known and respected by customers or clients for consistently delivering exceptional quality or service.
- Be a leader in its industry in Arlington OR have a significantly unique approach to delivery of its goods or services.
- Display an interest in and concern for the Arlington community - either corporately or through its owners and/or employees backed by the company.
- Demonstrate a commitment to diversity and inclusion as part of company culture.

To nominate a business, complete and submit the nomination form found online and any supplemental information to the Chamber at chamber@arlingtonchamber.org by **5:00 p.m. on Friday, March 29.**

Journey with us:

October 3-11, 2019

Trip Includes:

- *Departure from Dulles
- *ALL Hotel Stays
- *ALL Transportation
- *ALL Meals
- *ALL Guided Tours and MORE!

Travel to China

Starting at only **\$2,499** for members & their guests if you register before June 7!

FREE Information Session

April 17 • 5:30-7:00 p.m.

@ Arlington Chamber of Commerce

RSVP at www.arlingtonchamber.org/events

march & april MILESTONE ANNIVERSARIES



30 Years
The Ritz-Carlton, Pentagon City

20 Years
Wild Birds Unlimited

15 Years
Alliance for Housing Solutions
Arlington Kiwanis Club
Burke & Herbert Bank & Trust Co.
Market Common Clarendon

10 Years
C.W. Fields Plumbing, Inc.
Residence Inn by Marriott - Rosslyn
The Melting Pot
Segue Technologies

5 Years
Delegate Patrick Hope
Lawrence Cheng Photography
Trinita Brown - Dream Vacations

Have some news to share?

Let us know! Members in the News article submissions must be emailed to the Communications Manager and received by the first of the month prior to the publication month (i.e. April 1 for consideration in the May/June issue of the *Arlingtonian*), in order to be considered for inclusion.

Members should submit a press release or new article, along with photo options, if available.

For questions, contact communications@arlingtonchamber.org or (703) 525-2400.

Article inclusion is available on a limited basis and is not guaranteed. Articles printed in this newsletter submitted by members represent their ideas and beliefs and do not necessarily reflect the views of the Arlington Chamber of Commerce.

members in the news

MARYMOUNT UNIVERSITY

Marymount Saudi Students Association Recognized as #3 in the Nation, #1 in the DMV



Marymount University Saudi Students Association (SSA)

The Saudi Arabian Cultural Mission to the USA recently named the **Marymount University** Saudi Students Association (SSA) as the third best Saudi Students Association in the United States among 300 Saudi Students Associations and number one in the Washington metropolitan area. This designation celebrates their highly effective participation inside and outside the **Marymount University** Community for the 2017-2018 school year.

“At the Saudi Students Association, we aim to help build a strong relationship between all the Saudi students at **Marymount University**,” said Abdulrahman Alhenaki '19, President of the **Marymount University** SSA. “One of our main goals is to empower Saudi students by providing them with volunteering opportunities to help them apply the knowledge they get from the classroom and develop the skills they need in order to achieve their desires.”

Between August and December 2018, the SSA provided the **Marymount University** Saudi students with more than 160 volunteering opportunities, which they plan to do again this semester. The **Marymount** SSA has partnered with many government organizations such as the Saudi Embassy, and the Saudi Cultural Missions, as well as non-profit organizations such as Fasilah to assist with major events.

DIRT

Critically-Acclaimed Counter Casual Eatery DIRT To Open First Location Outside Miami At Ballston Exchange In 2019

Celebrated Miami-based counter casual eatery **DIRT** has announced that it will open its first location outside Miami in Ballston within the highly anticipated Ballston Exchange from Jamestown LP. **DIRT** Ballston plans to open in Spring 2019.

“**DIRT** was borne out of necessity,” says **DIRT** Co-Founder **Jeff LaTulippe**. “Having overcome my own personal weight loss struggles, it was important to me to create a menu that was more than just kale and quinoa and grilled chicken. We wanted to strike the right balance of ‘health-conscious’ and ‘delicious’ at any time of day, an all-day restaurant that wasn’t solely focused on salads and bowls, but could offer a variety and keep the dining experience fun and enjoyable. We couldn’t find a place like this, so we created it.”

The opening of **DIRT** Ballston is a homecoming of sorts for **LaTulippe**. His wife is from Silver Spring, MD and the pair originally met in Washington, D.C. – with their first date in Georgetown in 2010. They are excited to return home and share **DIRT** with the D.C. area. “We’re very community-focused, so we’ll take the same approach in D.C. that we’ve had in Miami – we’ll make friends in Ballston and the greater D.C. area and support local farms and food artisans as much as we can.”



DIRT's new location at Ballston Exchange

Area Leaders Convene for Leadership Summit

On February 8, more than 200 leaders from the DC Metro Area and beyond attended the fourth annual Leadership Summit at the Falls Church Marriott, Fairview Park. Leadership Summit is hosted by **Leadership Center for Excellence** in partnership with Leadership Arlington, Leadership Greater Washington, Leadership Fairfax, Leadership Loudoun and Leadership Prince William.

“When hundreds of leaders are connected under one roof, they inspire and enlighten each other to build a stronger community,” said **Elaine Turville**, Managing Director of Accenture Federal Services, member of the **Leadership Center for Excellence** Board of Regents and graduate of the Leadership Arlington Class of 2014, “Our goal with the Summit is to assemble great minds with innovative ideas to make that inspiration happen each year.”

Leadership Summit is a transformative, one-day conference for leaders, entrepreneurs, activists and other innovators. The Summit offered 16 workshops focused on a range of topics including Artificial Intelligence, Storytelling, Facilitation Skills and Diversity and Allyship.

URBAN ALLIANCE

Urban Alliance Awarded Multi-Year News Corp Grant to Provide Job Skills Training, Internships for Southeast D.C. Youth

Urban Alliance, a national youth workforce development organization, was awarded a three-year grant this January by News Corp to fund workforce readiness training and paid professional internships for economically-disadvantaged high school youth in southeast Washington, D.C. Additionally, **Urban Alliance** CEO **Eshauna Smith** was named News Corp’s 2019 Murdoch Community Hero, an award recognizing effective and innovative nonprofit leadership.

“**Urban Alliance’s** mission to increase economic opportunity for underserved youth started over two decades ago in southeast Washington, D.C., and this generous grant will help us strengthen our commitment to serving our hometown,” said **Smith**. “I am personally honored to be named a 2019 Community Hero and grateful for News Corp’s support that will enable us to keep working alongside the everyday heroes who help us to employ and train the next generation.”

welcome to our NEW MEMBERS!

Accounting & Bookkeeping

Kullman CPA

Business & Professional Services

Armed Enforcement
Green Powered Technologies
Joe Inzerillo – TriNet
MMS
Murray Enterprises

Commercial Real Estate

Freedom Development Group

Government Offices

Arlington County Fire Department

Financial Services

Lafayette Federal Credit Union

Fitness

VIDA Fitness

Healthcare

The Child & Family Practice of Washington DC

Hotels

Embassy Suites Hotel

IT Services

Compu Dynamics LLC

Marketing & Public Relations

MWH Copy

Mortgage Services

Embrace Home Loans

Nonprofits

Real Foods for Kids
Signature Theatre
SMASH STEM Foundation

Personal Services

JoyLife, LLC
Storm Breaker Consulting

Residential Real Estate

Bicycling Realty Group of Keller Williams
Cobalt Settlements
Geva and Jane Real Estate
KRS Holdings
Troutman & Company

Restaurants

Extreme Pizza - Pentagon City
Extreme Pizza - Virginia Square

Retail

Savvy Rest Natural Bedroom

Travel & Transportation

Citi Concepts, Inc. DBA Baron Tours
Lime

STAY CONNECTED

WITH THE CHAMBER IN 3 EASY WAYS:



1 Follow us on social media

@ArlChamberVA

ArlingtonChamberVA

Arlington Chamber of Commerce - Virginia

2 Visit our website:
www.arlingtonchamber.org

3 Subscribe to our weekly e-newsletter by visiting our website

Send your new members referrals to **Mike Rosenow, Membership Director**, at mrosenow@arlingtonchamber.org or call (703) 525-2400.

Thanks to Our Sponsors

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Washington Workplace

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Conklyn's Florist

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Clarendon Animal Care
Crystal City BID
EagleBank
JBG SMITH
John Marshall Bank
RentDittmar
Troutman & Company
United Bank

Silent Auction Sponsor
Beach Geeks, Inc.

Benefactor Sponsors
Army Navy Country Club
Clark Construction Group, LLC
The National Capital Bank of Washington
Old Dominion National Bank

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AMI Business Interiors | Arlington Magazine
BAE Systems | Baron Tours | The Boeing Company
Bonefish Grill | Bowen McCauley Dance
Bright Horizons at Courthouse Station | CNA
Comcast Cable Communications
Compu Dynamics, LLC | Danaher-Skewes & Associates
Digital Recollections
Donna Hamaker - Buck & Associates
Dominion Energy | George Mason University
Michael Garcia - State Farm Insurance | M&T Bank
Pentagon Mixed Martial Arts, LLC
Property Specialists, INC.
ROCKLANDS Barbeque and Grilling Company
Searle Business Solutions, LLC | SJD Associates
Savvy Rest Natural Bedroom | Snell Properties
StandOut Communications | VIDA Fitness
VOAC Residential Program Center

gala review

Arlington's Best Night Out!

Our sold-out 95th Annual Arlington Business Gala was a huge success! 380 guests enjoyed the night at the Chamber's largest event of the year on Saturday, January 26 at **The Ritz-Carlton, Pentagon City**. The evening, themed "Starry Night," was hosted by 2019 Chamber Chair **Greg Hamilton of Arlington Magazine**, and featured a number of VIP guests, including members of the Virginia General Assembly, Arlington's Constitutional Officers, and all five members of the Arlington County Board.

Attendees enjoyed a three-course dinner, mingling with fellow Arlington business leaders, dancing to music by the Bachelor Boys Band, and participating in the silent and live auctions. The silent auction featured items varying from all-inclusive tropical vacations and autographed sports memorabilia to fine jewelry, tickets to unique experiences around town, and more.

During the live auction, attendees had the chance to bid on high-demand items like 8 hours of transportation for a wine tour; a Washington Capitals package with an autographed goalie stick, a puck, and lower level tickets; a catered dinner for 50; and a luxurious two-night stay at The Ritz-Carlton, Central Park. Guests also had the opportunity to win a catered meal for 10 and to enter a raffle drawing to win accommodations to the award winning, five-star Establos Boutique Inn in Panama.

Thanks to everyone—including our Gala Committee co-chairs, **Cindy Martin Yeatts of Neighborhood Real Estate, LLC** and **Tina Walker of BAE Systems**—who made the first major event of 2019 such a success and helped set the tone for the upcoming year!



Guests network and mingle at the reception before dinner



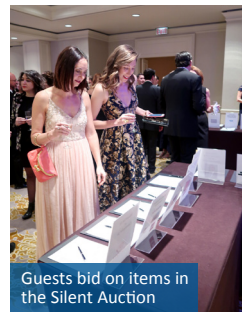
Guests enjoy a delicious three-course dinner



2019 Board Chair Greg Hamilton welcomes guests



Guests celebrate the new year with a fun evening at the Gala



Guests bid on items in the Silent Auction



Guests compete in the "heads and tails" game to win a tropical vacation



Chamber Staff

Photos from the Gala can be found at www.facebook.com/ArlingtonChamberVA

Gala Auction Donors

The silent and live auctions at the Gala were made possible, thanks to the generous contributions from our members and local businesses. Special thanks to our 2019 donors:

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Free 2019 Arlington County Street Maps Now Available!



The Chamber is pleased to offer our members the opportunity to distribute free Arlington County Street Maps!

Members can request copies of the map to display in their offices, hand out to clients, and more. The Chamber has partnered with **Target Marketing, Inc.** to produce this street map. This Chamber-produced map provides a free resource for all member businesses and organizations.

To request maps for your business, please call the Chamber at (703) 525-2400 with the number of copies you would like, as well as the date and time you are available to pick them up. Maps can be picked up at the Chamber office Monday through Friday, any time between the standard business hours of 9:00 a.m. - 5:00 p.m.

To expedite your request, please contact the Chamber with the number of maps needed prior to visiting the Chamber office. Each member organization can request a maximum of 240 maps at once. The Chamber does not mail maps.

POSTMASTER: Send address changes to the *Arlingtonian* c/o Arlington Chamber of Commerce, 2009 14th Street, North, Suite 100 Arlington, VA 22201

The Chamber
Arlington Chamber of Commerce
Opportunity. Leadership. Results.

The mission of the **Arlington Chamber of Commerce** is to strengthen businesses and the economic environment for those who work, live and do business in Arlington.

The vision of the **Arlington Chamber of Commerce** is to be the essential partner for business success.

thank you!

- WETA-TV for hosting the Special Nonprofit Meeting with Amazon and the January Board of Directors meeting
- Hilton Garden Inn Falls Church and Scout & Molly's Boutique for donating door prizes at the Breakfast Connection
- Ruth's Steak House and The Westin Arlington Gateway for hosting Business After Business
- Ballston BID, Monument Home Loans, and Scout & Molly's Boutique for donating door prizes at Business After Business



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